

OCTOBER 2026



Industry Calendar

2026 OCTOBER EVENTS

[Oct 02 @ 8:30am - 1pm NAIFA: Sacramento Area Wealth & Legacy Forum - @ Folsom, CA](#)
[Oct 06 @ 11am - 12:45pm CAHIP IE: BODs Meeting - @ Riverside, CA](#)
[Oct 08 @ 2:30pm - 4:30pm EPI: Speed Dating: Always Know Who to Call! - @ Costa Mesa, CA](#)
[Oct 11 @ 10am - 12pm NABIP: Trail Talks - @ San Francisco, CA](#)
[Oct 13 @ 11am - 1pm CAHIP OC: Annual Legislative Review - @ Tustin, CA](#)
[Oct 15 @ 11:30am - 2pm CAHIP IE: Monthly Chapter Meeting - @ Riverside, CA](#)
[Oct 20 @ 9:30am - 5pm CAHIP LA: Get Into the Race for Q4 - Carrier Update & Broker Meeting - @ Carson, CA](#)
[Oct 21 @ 11am - 1pm EPI: Succession Planning: Structuring Liquidity While Preserving Legacy - @ Westlake Village, CA](#)
[Oct 22 @ 11:30am - 1:30pm EPI: Ready, Set, Sell: Strategic Planning Vs. Last-Minute Deals - @ Norco, CA](#)
[Oct 22 @ 1 - 4pm NAIFA: San Diego Affiliate Event - MORE DETAILS COMING SOON](#)

VIRTUAL EVENTS

[Oct 01 @ 11am - 12pm NABIP: Open Enrollment Media Readiness: Telling the Broker Story \(Leadership Training\) - Webinar](#)
[Oct 01 @ 1 - 2pm NABIP: Media & Communications Committee Monthly Call \(Leadership Training\) - Webinar](#)
[Oct 01 @ 3 - 5pm EPI: Buy-Sell Agreement Planning: Insights and Implications Post-Connelly Decision - Webinar](#)
[Oct 05 @ 2:30 - 3:30pm EPI: Market Opportunities: Scaling Up With Smart Money - Webinar](#)
[Oct 05 @ 4 - 5pm NABIP: Board of Trustees Meeting - Webinar](#)
[Oct 06 @ 8 - 8:30am EPI: Entrepreneurs Reveals: An Intimate Conversation With an Owner - Webinar](#)
[Oct 08 @ 11am - 12pm NABIP: Membership/Retention Chair Training - Webinar](#)
[Oct 08 @ 11:30am - 12:30pm NABIP: Golden Gate-October 2026 Meeting - Webinar](#)
[Oct 08 @ 11:30am - 12:30pm NAIFA: Building Better Business Succession Plans Through Multi-Disciplinary Teamwork - Webinar](#)
[Oct 14 @ 8 - 8:30am EPI: Entrepreneurs Reveals: An Intimate Conversation With an Owner - @ Solana Beach, CA](#)
[Oct 22 @ 9 - 10am NABIP: New Member Orientation - Webinar](#)
[Oct 23 @ 1 - 2pm NABIP: National Leadership & Orientation Training - Webinar](#)

SAVE THE DATE

[Nov 03 @ 11am - 1pm NABIP: Healthcare Fiduciary Certification \(Part 1\) - Webinar](#)
[Nov 10 @ 11am - 1pm NABIP: Healthcare Fiduciary Certification \(Part 2\) - Webinar](#)
[Nov 10 @ 6 - 9pm CAHIP OC: Art and All that Jazz Charity Fundraiser - @ Tustin, CA](#)
[Nov 10 @ 11am - 1pm NABIP: Healthcare Fiduciary Certification - Webinar](#)
[Nov 9-11 @ 8am - 5pm NAIFA: Protectors Conference - @ Las Vegas, Nevada](#)
[Nov 17 @ 11am - 1pm NABIP: Healthcare Fiduciary Certification \(Final Part 3\) - Webinar](#)

BROKER RESOURCES

Helping our brokers stay ahead of the curve with the latest news, events, trainings, and insights.

[Alignment Health](#)
[AgencyBloc](#)
[CalCPA Health](#)
[CrankWheel for California Brokers](#)
[Commission Solutions: 2026 Webinars](#)
[CRC Benefits Resources](#)
[Covered California: Important Tax Information: How to get a Small Business Credit](#)
[Engage PEO](#)
[IEHP: Broker Resource Center](#)
[OneAmerica Financial](#)
[Pinnacle: Announcing Healthview, Refreshed: Simply A Better Experience](#)
[Premier HCM](#)
[Providence Producer Support](#)
[Sutter Health Plan: Prioritizing Mental Wellness](#)
[Transitions® GEN S™ lenses](#)

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