

# JANUARY 2026



## 2026 JANUARY EVENTS

Jan 08 @ 11am – 2pm CAHIP: Speed Networking With Industry Partners - @ Riverside, CA  
Jan 08 @ 2:30pm – 4:30pm EPI: Shoulda Coulda Woulda: Managing the Fallout of Unplanned Exits - @ Costa Mesa, CA  
Jan 08 @ 3pm – 5pm EPI: The Overlooked Exit Strategy Why Personal Planning Benefits Owners, Advisors - @ Los Angeles, CA  
Jan 08 @ 5pm – 7pm WIFS: Case Study Night - @ Sherman Oaks, CA  
Jan 13 @ 8:30am – 11:30am CAHIP: Breakfast & Brilliance: A CE Morning Event - @ Tustin, CA  
Jan 14 @ 2:30pm – 4:30pm EPI: Shoulda Coulda Woulda: Managing the Fallout of Unplanned Exits - @ Solana Beach, CA  
Jan 18 @ 10am – 12pm CAHIP: 2026 Trail Talks - @ Location Coming Soon  
Jan 21 @ 11am – 1pm EPI: The \$10 Trillion Transfer: Preparing for the Boomer Exit Wave - @ Westlake Village, CA  
Jan 22 @ 10am – 12pm CAHIP: Golden Gate Legislative Update - @ Lafayette, CA

## VIRTUAL EVENTS

Jan 06 @ 10am – 11am Commission Solutions: Mary Fogelman Her Perspective - Webinar  
Jan 08 @ 1pm – 3pm BuddyINS: Annual LTCi Market Review 2025/2026 - Webinar  
Jan 08 @ 4pm – 5pm NABIP: President's Pitstop with Susan Rider - Webinar  
Jan 13 @ 2pm - 3pm NABIP: Membership Chair Training - Webinar  
Jan 14 @ 12pm - 1pm NABIP: Command the Shield: The Cino Security Intelligence Series - Webinar  
Jan 15 @ 9am – 10am CAHIP: Breakfast Bites - Webinar  
Jan 15 @ 3pm – 4pm Commission Solutions: Cross Selling Clients With Peter - Webinar  
Jan 20 @ 1pm - 2pm NABIP: Understanding Medicare Estimation and Medicare Secondary Payer (MSP) Rules - Webinar  
Jan 22 @ 10am – 11:00am CAHIP: LA Medicare Coffee Chats - Webinar  
Jan 22 @ 12pm - 1pm NABIP: New Member Orientation - Webinar  
Jan 23 @ 10am - 11am Commission Solutions: Tax Impacts on Health Brokers With John and Danny - Webinar  
Jan 28 @ 1pm - 2pm NABIP: LPRT Masterclass - Compliance Roundup - Webinar  
Jan 29 @ 10am – 11:30am CAHIP: How to Win More Clients in 2026: A Sales Acceleration Session with Todd Hartley - Webinar  
Jan 29 @ 1pm - 2pm NABIP: Virtual Leadership Forum - Halfway Check-in: What's Working? - Webinar  
Jan 30 @ 10am - 11am Commission Solutions: How To Get More Referral With Cates - Webinar

## SAVE THE DATE

Feb 10 @ 8:30am – 10:30am CAHIP: State of the Industry: Legislative Insights - @ Tustin, CA  
Feb 11 @ 8am – 6pm CAHIP: Innovation Expo - @ San Diego, CA  
Feb 22 - 24 @ 9am - 5pm NABIP: 36th Annual Capitol Conference - @ Washington, DC  
Apr 09 @ 11:30am – 2pm NAIFA-LA: Pathway to Excellence Awards & Lunch Celebration - @ Granada Hills, CA  
May 19 @ 8am – 5pm CAHIP: LA Annual Conference 2026 - @ Burbank, CA

## BROKER RESOURCES

***Helping our brokers stay ahead of the curve with the latest news, events, trainings, and insights.***

Commission Solutions: 2025 Webinars  
Covered California: Great Benefits With Great Management Tools  
CRC Benefits: Webinars  
IEHP: Broker Resource Center  
Pinnacle: We Simplify Health Benefits Administration  
Sutter Health Plan: 2025 Health Topics

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