



S E P T E M B E R



2025 SEPTEMBER CONFERENCES

Sept 9 - 11: CAHIP OC: 13th Annual Senior Summit @Temecula, CA
Sept 16 @9am-6pm CAHIP GG: Medicare Mastery Conference 2025 @San Jose, CA
Sept 28 - 30: NAIFA: California e3 Collaborate Conference @Newport Beach, CA

2025 SEPTEMBER EVENTS

Sept 4 @8am-5pm CAHIP LA: 2025 Medicare Summit @Granada Hills, CA
Sept 10 @2:30-4:30pm EPI: Counseling To Commitment In 3 Parts @San Diego, CA
Sept 11 @2:30-4:30pm EPI: Counseling To Commitment In 3 Parts @Costa Mesa, CA
Sept 17 @11am-1pm EPI: Case Studies As It Relates To Estate Planning & Insurance @Westlake Village, CA
Sept 19 @4-7pm CAHIP Ventura County: The Final Pour Before Q4 @Thousand Oaks, CA
Sept 24 @2:30-4:30pm EPI: What Is The Landscape For Transactions? Private Equity Update @LA, CA
Sept 25 @11:30am-1:30pm EPI: Dusting Off The Old Crts: They Are Back In 2025 @Norco, CA

VIRTUAL EVENTS

Sept 4 @1-2pm NABIP: LPRT Masterclass - Zoom
Sept 4 @4-4:45pm NABIP: President's Pitstop with Susan Rider - Zoom
Sept 10 @9-10am NABIP: Command the Shield: The Cino Security Intelligence Series - Zoom
Sept 16 @10:45am-1pm CAHIP OC: Navigating the Medical Carrier Landscape & California Cost Controls - Webinar
Sept 18 @12-1pm NAIFA: The Reverse Mortgage Conversation: Facts, Fiction, and What's Missing - Webinar
Sept 24 @3-4pm NABIP: Power Hour - Zoom
Sept 25 @9-10am NABIP: New Member Orientation - Zoom

SAVE THE DATE

Oct 21 @3-5pm NAIFA: Valley Golf Happy Hour @Fresno, CA
Oct 28 @11:30-6pm EPI: 2025 Drive Value Regional Summit @San Diego, CA




BROKER RESOURCES

Helping our brokers stay ahead of the curve with the latest news, events, trainings, and insights.




Commission Solutions 2025 Webinars
Covered California: Great Benefits With Great Management Tools
CRC Benefits: Broker Resources
IEHP: Broker Resource Center
Pinnacle: We Simplify Health Benefits Administration
Sutter Health Plan: 2025 Health Topics

READ-LISTEN-WATCH~ Industry News to Grow Your Business




CalCPA Health: 66 Years of Service & Stability for California's Financial Professionals
Via Interview with Ron Lang By Phil Calhoun

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Financial Grade's Playbook for Medicare Brokers Navigating California's Evolving Market
Via Interview with Pete Blasi CEO of Financial Grade by Phil Calhoun

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Protecting Broker Commissions: Real Stories of Planning, Loss and Legacy
By Phil Calhoun & David Ethington

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