

Letters On Integrity

inspiring ethical excellence

Managing Completions IT SHALL BE DONE!

“What we do not see, what most of us never suspect of existing, is the silent but irresistible power which comes to the rescue of those who fight on in the face of discouragement.”

Napoleon Hill

Discouragement is the occupational hazard of competent, successful, goal achieving people, organizations and nations. As a Babyboomer teen in 1961, I was a witness to history when John F. Kennedy mobilized the resources of a nation to put a man on the moon by the end of the decade. That huge, multi-year national project succeeded on the foundation of dogged persistence that pushed over, under, around and through a mountain of failure. And yet, on a July evening in 1969, the world listened and watched as the **Eagle** landed!

Triumph is the piercing arrow in the quiver of individuals who choose to persevere through discouragement. Calvin Coolidge stated, “Nothing in the world can take the place of persistence. Genius will not; Education will not. Persistence and determination alone are omnipotent.”

Business leaders are doing heavy lifting right now as they creatively work in a rough waters economy. Some of the biggest lifting is being done by competent, talented and ready-to-work seasoned professionals who are treading treacherous employment waters. It is tough times for many folks, locally and nationally.

One significant professional in my sphere of influence is inspiring me by his example of not allowing fear to destroy his positive attitude and powerful persistence. Daily, his tenacious *keep on, keeping on* actions get him linked in to expand his network. He makes the cold calls and the follow up calls. He stays actively engaged in business networking organizations to lend counsel to others.

My friend’s persevering clarity to face down discouragement reminds me of the words spoken by the founder of Wycliffe Bible Translators, Cameron Townshend, in his recorded moment of discouragement over 110 years ago: “Faith, mighty faith, the object sees and looks to God alone; laughs at impossibility and says it shall be done!”

Mission Integrity Action

I move persistently in the direction of today's goals and objectives. When discouragement rears its head, I reach out to encourage someone and, in doing so, I kick discouragement to the sidelines. Today, I move courageously forward, even if, at first, I stumble, side-step, or miss-step.

Journeying with you...inspiring ethical excellence!

Russ Williams



Russ Williams contributes to articles on professional growth for readers of California Broker Magazine. He serves as a mentor-advisor and offers one-on-one professional consultations based on *The Clarity Conversation*, a 9-Session Self-Renewal Consultation focused on overcoming nagging personal-professional challenges to re-claim personal-professional clarity renewing your influence for good at home, at work, and in the community.

WHAT HAVE PEOPLE EXPERIENCED IN THEIR MENTOR-GUIDED RENEWAL WITH RUSS

- ❖ *My **Clarity Conversation** with Russ has been a wonderful experience. Initially, I approached him with three issues, both personal and professional. He provided a process to work through them with purpose and confidence. I looked forward to our meetings as I gained additional tools and insight to my topics and to celebrate the strides I have achieved.*
- ❖ *During our time together, Russ has provided me with clarity of vision and purpose in areas of confusion to move beyond my own negative scripted past and help me make great choices to advance my life purpose. Russ helped me articulate a brilliant blueprint for the next 18 months of my life, transforming my perspective and goals. Frankly, I can't wait for our next session.*
- ❖ *Working with Russ has brought tremendous focus and energy to fulfilling my heart's desires as an individual and professional. What I most gained from the Clarity Conversation is not only a sense of peace and in my direction but an exciting realization that my goal is much more reachable than I have ever imagined. Russ is an insightful guide.*

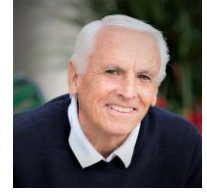
Your *Clarity Conversation Consult* awakens a re-energized You!

To set up your 2-month *Clarity Conversation Consult*

Contact Russ Williams at

949-254-5205

centerjcce@aol.com



Finding Understanding ...Taking Action ***The Clarity Conversation***

“Do not be conformed to this world, but be transformed by the renewal of your mind.”
Romans 12:2

You might desire to explore a **2-month *Clarity Conversation*** with Russ Williams. Whether you’re busily engaged in your personal-professional life or experiencing your retirement years, take 2-minutes to read about an opportunity that might interest you...to claim your quietly held desire to renew...YOU.

Have you noticed over a period of months, a year, or even longer, your *self-conversations* have been salt & peppered with a storyline...your hunger for life-renewal. Clearly, you know you shoulder a bundle of responsibilities. But, equally so, you know you are carrying a steady, silent self-narrative:

You desire to experience life-renewal to purposefully re-shape, re-define and re-energize...YOU!

Now...you are nudging yourself to take action. For a moment, *imagine...Now...* finds you on a mountain trail. You come around a bend to capture the view of a trail leading to a Summit. The summit trail claims your attention. You ask yourself: Could I benefit having a trusted Mentor-Guide to accompany me on the Summit Trail Journey leading me to personal and/or professional renewal? Is your answer **YES?**

An opportunity awaits you...**Now!**

The Clarity Conversation

YOUR INFLUENCE FOR GOOD LIFE MISSION

At Home, At Work and in the Communities of Your Interests

A 2-month Self-Renewal Journey to claim personal and/or professional clarity

Russ Williams serves as your *Clarity Conversation* Mentor-Guide. The *Clarity Conversation Consult* includes learning about your Life Chapters, providing insight about the bends in the trail of your ever-evolving life journey.

The *Clarity Conversation Consult* is a **2-Month Commitment**. The 9-Session Consult Fee is **\$800.00**

Month 1: (4) 1-Hour Sessions \$100 each session/\$400 all sessions

Month 2: (5) 1-Hour Sessions \$ 80 each session/\$400 all sessions

What is the outcome of your six-month *Clarity Conversation Consult*? You experience personal and professional life-affirming movement as you revitalize your influence for Good at home, at work, and in the community.

Your *Clarity Conversation Consult* awakens a re-energized You!

Clarity Conversation 2-Month Consult

To inquire/set up your 2 month *Clarity Conversation Consult*

Contact Russ Williams at **949-254-5205**

centerjce@aol.com

In a 48-year professional career as a Pastor and Non-Profit Executive, Russ has engaged many individuals in their journey to awaken and-or renew their Influence for Good life mission.