

# Letters On Integrity

*inspiring ethical excellence*

Managing Cause & Effect

## WALKING WITH...NOT OVER...OTHERS

“No kind action ever stops with itself. The kind action leads to another. Good examples follow. A single act of kindness throws out roots in all directions and the roots spring up and make new trees. The greatest work that kindness does to others is that it makes them kind themselves.”

Amelia Earhart

Are you observing a more generous spirit emerging in your business and professional connections? Are you noticing conversations that are salt and peppered with the seasoning of thoughtful regard for colleagues & friends and the challenges they face? Is there growing understanding in the ever-present, silent monologue you have daily with yourself that recognizes a deepening conviction you desire to pay closer attention to the issues, needs, concerns.... the lives of clients, partners, co-workers and business associates?

My friend, Dave Elliott, is a relationship specialist serving many professionals throughout Southern California. His business card reads...*Relationship Builder and Connector of People*. Dave presents insights into the art of business relationships in his two-part workshop, *Building A Meaningful Relationship Network*. He describes the intentionality of relationship networking focused on four pillars: **common values, high trust, sustained caring and advocacy for another**.

Dave lives and breathes cause & effect clarity as he models taking the time to build relationships moved by actions of kindness and regard for others that produce the foundation for trustful business collaboration.

India's 20<sup>th</sup> century emancipating leader, Mohandas Gandhi, wrote, “Leadership at one time meant muscles; but today it means getting along with people.” Interpreting his words in our global community, they identify leadership is strongest when pursued with relationship building that walks *with* others. Leadership that produces the best results is moving toward being framed in the consciousness of “We” rather than “I”?

## Mission Integrity Action

In conversations this week I observe how connection moves to possible collaboration as I build deepening relationships. I take a genuine interest in the contribution and value of others as I move forward pursuing projects and deadlines. I remind myself that *Walking with...Not over...Others* is the better game plan for today's fragile trust-seeking professional climate.

Journeying with you...inspiring ethical excellence!

**Russ Williams**



Russ Williams contributes to articles on professional growth for readers of California Broker Magazine. He serves as a mentor-advisor and offers one-on-one professional consultations based on *The Clarity Conversation*, a 9-Session Self-Renewal Consultation focused on overcoming nagging personal-professional challenges to re-claim personal-professional clarity renewing your influence for good at home, at work, and in the community.

### WHAT HAVE PEOPLE EXPERIENCED IN THEIR MENTOR-GUIDED RENEWAL WITH RUSS

- ❖ *My **Clarity Conversation** with Russ has been a wonderful experience. Initially, I approached him with three issues, both personal and professional. He provided a process to work through them with purpose and confidence. I looked forward to our meetings as I gained additional tools and insight to my topics and to celebrate the strides I have achieved.*
- ❖ *During our time together, Russ has provided me with clarity of vision and purpose in areas of confusion to move beyond my own negative scripted past and help me make great choices to advance my life purpose. Russ helped me articulate a brilliant blueprint for the next 18 months of my life, transforming my perspective and goals. Frankly, I can't wait for our next session.*
- ❖ *Working with Russ has brought tremendous focus and energy to fulfilling my heart's desires as an individual and professional. What I most gained from the Clarity Conversation is not only a sense of peace and in my direction but an exciting realization that my goal is much more reachable than I have ever imagined. Russ is an insightful guide.*

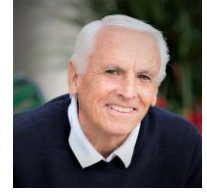
Your *Clarity Conversation Consult* awakens a re-energized You!

To set up your 2-month *Clarity Conversation Consult*

Contact Russ Williams at

**949-254-5205**

[centerjce@aol.com](mailto:centerjce@aol.com)



# ***Finding Understanding ...Taking Action*** ***The Clarity Conversation***

*“Do not be conformed to this world, but be transformed by the renewal of your mind.”*  
*Romans 12:2*

You might desire to explore a **2-month *Clarity Conversation*** with Russ Williams. Whether you’re busily engaged in your personal-professional life or experiencing your retirement years, take 2-minutes to read about an opportunity that might interest you...to claim your quietly held desire to renew...YOU.

Have you noticed over a period of months, a year, or even longer, your *self-conversations* have been salt & peppered with a storyline...your hunger for life-renewal. Clearly, you know you shoulder a bundle of responsibilities. But, equally so, you know you are carrying a steady, silent self-narrative:

**You desire to experience life-renewal to purposefully re-shape, re-define and re-energize...YOU!**

**Now...**you are nudging yourself to take action. For a moment, *imagine...Now...* finds you on a mountain trail. You come around a bend to capture the view of a trail leading to a Summit. The summit trail claims your attention. You ask yourself: Could I benefit having a trusted Mentor-Guide to accompany me on the Summit Trail Journey leading me to personal and/or professional renewal? Is your answer **YES?**

An opportunity awaits you...**Now!**

## ***The Clarity Conversation***

***YOUR INFLUENCE FOR GOOD LIFE MISSION***

***At Home, At Work and in the Communities of Your Interests***

A 2-month Self-Renewal Journey to claim personal and/or professional clarity

Russ Williams serves as your *Clarity Conversation* Mentor-Guide. The *Clarity Conversation Consult* includes learning about your Life Chapters, providing insight about the bends in the trail of your ever-evolving life journey.

The *Clarity Conversation Consult* is a **2-Month Commitment**. The 9-Session Consult Fee is **\$800.00**

**Month 1: (4) 1-Hour Sessions**      \$100 each session/\$400 all sessions

**Month 2: (5) 1-Hour Sessions**      \$ 80 each session/\$400 all sessions

What is the outcome of your six-month *Clarity Conversation Consult*? You experience personal and professional life-affirming movement as you revitalize your influence for Good at home, at work, and in the community.

Your *Clarity Conversation Consult* awakens a re-energized You!

## ***Clarity Conversation 2-Month Consult***

To inquire/set up your 2 month *Clarity Conversation Consult*

Contact Russ Williams at **949-254-5205**

[centerjce@aol.com](mailto:centerjce@aol.com)

In a 48-year professional career as a Pastor and Non-Profit Executive, Russ has engaged many individuals in their journey to awaken and-or renew their Influence for Good life mission.