

MONTH	FEATURE FOCUS	ALSO INSIDE
<b>JANUARY</b>	2022 Industry Outlook: Health, Life, Employee Benefits	COVID-19 & State of the Industry LTC Medicare Insider Travel Insurance Insurtech
<b>FEBRUARY</b>	Employee Benefits That Matter Now Selling Strategies for Life Insurance	Financial planning Medicare Insider
<b>MARCH</b>	Survey: GA View from the Top Finance	Consumer Driven Health Medicare Insider Legal
<b>APRIL</b>	The Finance Issue	Life settlements Annuities and what you must know now Insurtech Medicare Insider
<b>MAY</b>	Survey: Mental Health	Travel insurance Innovative employee benefits Acupuncture/Chiropractic Medicare Insider
<b>JUNE</b>	Ancillary Benefits: Legal, Dental, Disability, Vision & more	Financial Planning Critical illness LTC Medicare Insider
<b>JULY</b>	Survey: Dental Carriers The Vision Issue	Annuities COBRA Life Insurance Medicare Insider
<b>AUGUST</b>	Health Insurance and Medicare Consumer Driven Health	Insurtech Prescription Drugs Travel insurance Medicare Insider
<b>SEPTEMBER</b>	Survey: Life View from the Top Life Settlements	Medicare Insider
<b>OCTOBER</b>	Survey: Large Group Round Up Open Enrollment	Vision Pet Insurance Medicare Insider
<b>NOVEMBER</b>	Survey: Small Group Round Up Life Insurance	Travel Insurance Prescription Drugs LTC Medicare Insider
<b>DECEMBER</b>	Survey: Voluntary Benefits	Critical Illness Dental Medicare Insider

### 2022 CALIFORNIA BROKER INSURANCE DIRECTORY

A complete sourcebook for the entire insurance industry in California, Sources for 50 products, plus profiles of Health Carriers, Dental and Vision Plans, Brokerage Agencies with websites, broker phone numbers and emails.