CALIFORNIA BROKER

SERVING CALIFORNIA'S LIFE/HEALTH PROFESSIONALS & FINANCIAL PLANNERS



McGEE PUBLISHERS • 3727 West Magnolia Blvd., Ste #828 • Burbank • CA 91505

McGee Publishers ● 3727 W. Magnolia Blvd.,#828, Burbank, CA 91505 ● (800) 675-7563 ● Fax (818) 843-3489

MONTH	FEATURE FOCUS	ALSO INSIDE	
JANUARY	2022 Industry Outlook: Health, Life, Employee Benefits	COVID-19 & State of the Industry LTC Medicare Insider Travel Insurance Insurtech	
FEBRUARY	Employee Benefits That Matter Now Selling Strategies for Life Insurance	Financial planning Medicare Insider	
MARCH	Survey: GA View from the Top Finance	Consumer Driven Health Medicare Insider Legal	
APRIL	The Finance Issue	Life settlements Annuities and what you must know now Insurtech Medicare Insider	
MAY	Survey: Mental Health	Travel insurance Innovative employee benefits Acupuncture/Chiropractic Medicare Insider	
JUNE	Ancillary Benefits: Legal, Dental, Disability, Vision & more	Financial Planning Critical illness LTC Medicare Insider	
JULY	Survey: Dental Carriers The Vision Issue	Annuities COBRA Life Insurance Medicare Insider	
AUGUST	Health Insurance and Medicare Consumer Driven Health	Insurtech Prescription Drugs Travel insurance Medicare Insider	
SEPTEMBER	Survey: Life View from the Top Life Settlements	Medicare Insider	
OCTOBER	Survey: Large Group Round Up Open Enrollment	Vision Pet Insurance Medicare Insider	
NOVEMBER	Survey: Small Group Round Up Life Insurance	Travel Insurance Prescription Drugs LTC Medicare Insider	2022 CALIFORNIA BROKER INSURANCE DIRECTORY A complete sourcebook for the entire insurance industry in California,
DECEMBER	Survey: Voluntary Benefits	Critical Illness Dental Medicare Insider	Sources for 50 products, plus profiles of Health Carriers, Dental and Vision Plans, Brokerage Agencies with websites, broker phone numbers and emails.

EDITORIAL SUBMISSIONS: Please contact Victoria Alexander for all editorial submissions: editor@calbrokermag.com. Article submissions are required six weeks before publishing dates. To participate in surveys and View from the Top, please contact Thora Madden: thora@calbrokermag.com.

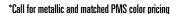
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Four Color Gross Rates (Special PMS Colors Available Upon Request)

Size	1X Rate	6 X Rate	12X Rate
Full Page	5,875	5,259	4,627
2/3 Page	5,025	4,505	3,910
1/2 Page	4,075	3,671	3,277
1/3 Page	3,275	2,970	2,672
1/4 Page	2,753	2,519	2,287
1/6 Page	2,350	2,168	1,979

1/8 Page Directory Listing Ad \$496 (Listing ads only available in our annual Directory)

Covers				
Inside Front Cover	7,479	6,655	5,833	
Inside Back Cover	7,479	6,655	5,883	
Outside Back Cover	9,132	8,099	7,072	



Preferred Positions

May be secured by adding 10% to space rate. Restrictions may apply

Commissions

All unpaid accounts billed at gross rate plus service charge of 1.5% Agency commission is 15% to recognized agencies. After 60 days per month on unpaid balance.

Closing Dates

Space Reservation deadline is the 8th of the month preceding publication date. Advertiser will be held responsible for space canceled after closing date. Camera-ready copy is due by the 13th of the month.

Mechanical Requirements

Press-ready PDF files strongly preferred (at least 288 DPI) with fonts embedded and an additional .125 (1/8") bleed on all sides should be included (8.625" X 11.125" sized file). Mac InDesign, Adobe Illustrator or Photoshop (no PC files) also accepted. Files can be e-mailed to:
Devon@calbrokermag.com, supplied on CD, or posted to FTP site:
ftp.calbrokermag.com
Log in: ads@calbrokermag.com
Password: calbroker

Classified Advertising

Ads sold on a column inch basis at \$80.00 per column inch and require a pre-payment by VISA or MC. Columns are 1-5/8" wide for single column and 3-5/8" wide for double columns. All classifieds will be posted online as well.

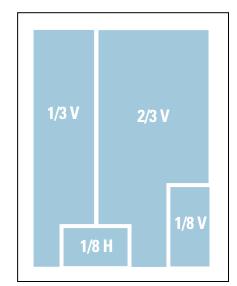
Inserts

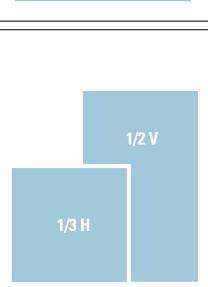
*Note: Price does not include printing

Call for mechanical specifications and availability
2 pages (magazine page printed 2 sides)
4 pages (2 magazine page printed 2 sides)
8,799*
Business Reply Cards
1,502*
Tip-ons
(call for estimates)

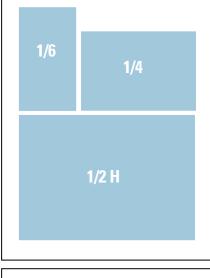
Page Unit Sizes

Page Unit Sizes		
Spread	Trim — 16 3/4" X 10 7/8"	
	Live Area — 16" X 10 1/8"	
	W/Bleed — 17" X 11 1/8"	
Full Page	Trim — 8 3/8" X 10 7/8"	
	Live Area — 7 5/8" X 10 1/8"	
W/Bleed	- 8-5/8" X 11 1/8"	
2/3 Page	4-5/8" X 9-3/8"	
1/2 Page Horizontal	7" X 4-7/8"	
1/2 Page Vertical	4-5/8" X 7 1/2"	
1/3 Page Horizontal	4-5/8" X 4-7/8"	
1/3 Page Vertical	2-1/4" X 9-3/4"	
1/4 Page	4-5/8" X 3 3/4"	
1/6 Page	2-1/4" X 4 7/8"	
1/8 Page (Directory Only)	3 3/4" X 3 1/8"	
1/8 Page Vertical (Directory Only)	1 5/8" X 5"	
2 Page Spread	Trim — 16 3/4" X 10-7/8"	
	Live Area — 16" X 10-1/8"	
	W/Bleed — 17" X 11-1/8"	











CALIFORNIA 2022 ONLINE RATE CARD

dvertiser:						
ddress:				State:		
Contact:		-mail:		Phone:		
end Invoice To:						
ddress:				State:		
ontact:	E	-mail:		Ph	ione:	
Signature:						
By signing the above I acknowledge that I have r	read and a			1		
www.calbrokermag.com (Home Page)		Monthly	Kate	Specify Month		
Leaderboard Home Page Ad:		\$2000		Jan Feb March April May June		
Top of Home Page (and every page on entire site)		Total Cost:				
Ad Size: 728 pixels wide by 90 pixels deep				July Aug Sept Oct Nov Dec		
Banner Home Page Ad		\$1000		Jan Feb March	April May June	
(Top of Home Page only)		Total Cost:				
Ad Size: 600 pixels wide by 90 pixels deep				July Aug Sept C	ct Nov Dec	
Banner Home Page Ad		\$900		Jan Feb March	April May June	
(Middle of Home Page only)		Total Cost:				
Ad Size: 600 pixels wide by 90 pixels deep				July Aug Sept C	ct Nov Dec	
Large Rectangular Home Page Ad		\$1200		Jan Feb March	April May June	
(appears on right hand side bar of every page on the site)	Total Cost:				
Ad Size: 336 pixels wide by 280 pixels deep				July Aug Sept C	ct Nov Dec	
Button Home Page Ad		\$500		Jan Feb March April May June		
(appears on right hand side bar of every page on the site)		Total Cost:				
Ad Size: 125 pixels wide by 125 pixels deep				July Aug Sept C	ct Nov Dec	
Insurance Insider News Email Blast	Wee	ekly Rate	Spec	ify weeks Reser	ved:	
Email Blast Top Banner AD			Specif	y weeks Reserved:		
Ad Size: Horizontal-600 pixels wide by 90 pixels deep		\$500		Total Cost:		
Email Blast Footer Banner AD			Specif	y weeks Reserved:		
Ad Size:Horizontal-600 pixels wide by 90 pixels deep \$40		00 Total Cost:		Cost:	st:	
Email Blast Button AD			Specif	y weeks Reserved:		
Ad Size: Horizontal-125 pixels wide by 125 pixels	\$300		Total	Cost:		
deep						

LEADERBOARD

728 pixels wide by 90 pixels deep

BANNER AD

600 pixels wide by 90 pixels deep

LARGE RECTANGULAR

336 pixels wide by 280 pixels

BUTTON

125 pixels wide by 125 pixels



ALIFORNIA California Broker 2022 Print Ad Rate Card and Contract Form www.calbrokermag.com

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Advertiser:		
Address:		
City:		
Contact:		
Phone:		
Advertiser:		
Address:		
City:	State	: Zip:
Contact:		
Phone:	_ Email:	
Send Invoice To::		
Address:		
City:	Stat	e:Zip:
Contact:		
Phone:	_ Email:	
D COST	AD 017E	
D COST	AD SIZE:	MONTHS RESERVED:
pace Rate		Year:
One Time Rate: \$	☐ Full Page	□JANUARY
Six Time Rate: \$	☐ 2/3 Page	☐ FEBRUARY
welve Time Rate: \$	☐ ½ Horizontal Page	□MARCH
Other Charge: \$		□APRIL
TOTAL COST:	☐ 1/3Horizontal Page	□MAY
	☐ 1/3 Vertical Page	□ JUNE
Rate x Months)	□ ¼ Page	_ J∩ſĀ
	☐ 1/6 Page	_ □ AUGUST
	1/8 Page (Directory Only)	—
RTWORK STATUS		□OCTOBER
NewAd Copy:	Position Requested:	
ate materials will arrive)	(not guaranteed):	- □ DECEMBER
,		□DIRECTORY
Pick Up (specify month)		
Index-Pro	duct Shopping Page-	Billing Information
		•
Advertiser Name to be listed in the Index of Advertis Closing date is the 8thofthepreceding month. Advertis and Agency acknowledge that they have read and agr locument attached hereto entitled "McGee Publisher incorporated within this Contract at this place and b	ers are held responsible for space cancelled a ee to the foregoing terms and conditions and t s, Inc. Additional Terms And Conditions For Pi	the terms and conditions set forth in that ce
Authorized Signature Advertiser:		Date:
Authorized Signature Agency:		Date: