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2021 DIRECTORY

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CALIFORNIA BROKER

2021 DIRECTORY

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Our goal for the California Broker Directory has always been to make life easier for life/health brokers and financial planners in California. The Directory is designed to provide you with all the critical information you need to function as a broker/planner in California. We try to put ourselves in the shoes of a broker or a planner who is new in the state. In a few tightly organized pages, you can scope almost any market you want to jump into.

The first section lists independent life/health brokerage agencies. The second section, which we call "GA Product Sources," tells you which of these brokerage agencies offers products ranging from acupuncture to workers' comp. The last half of the Directory contains profiles of providers such as health carriers and dental plans, plus valuable reference information.

The Directory is also online. Check it out at calbrokermag.com.

The information in the Directory comes from questionnaires that are filled out by the various firms and associations. Every effort has been made to catch mistakes, but errors are almost inevitable.

If your firm would like to be considered for a free listing in the 2022 DIRECTORY or if you have suggestions, email calbrokermag@calbrokermag.com.

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To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. California Broker Directory ©McGee Publishers, Inc. All rights reserved. No part of this publication may be recorded or reproduced without consent of the publishers. The publishers of the California Broker Directory do not assume responsibility for errors or for statements made by their advertisers or contributors.

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12 REASONS TO ADVERTISE IN CALIFORNIA BROKER

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Contact:

Devon Hunter, VP Marketing: (626) 755-4770 or Donna M Richard, VP Sales: (310) 720-7321
Email: devon@calbrokermag.com Email: donna@calbrokermag.com

CALIFORNIA
BROKER

▶ INDEPENDENT LIFE/HEALTH BROKERAGE AGENCIES

Independent Brokerage Agencies, known to many as "General Agents," can lead brokers through the product maze. They search the market to find the product to fit brokers' proposals. Independent Life/Health Brokerage agencies act as the broker's representative. Although they also perform marketing functions for the carrier, they see the broker as the client. The Products Section on pages 19-23 tells which agencies handle various products.

Accent Insurance Brokerage

Contact: Melissa Shaw, CFP
26477 Rancho Pkwy South
Lake Forest, CA 92630
(949) 699-1662 Ext. 204
(800) 729-6344
Fax: (949) 699-1069
email: Melissa@accentinsurancebrokerage.com
Website: www.accentinsurancebrokerage.com
Website: www.melissashawplanner.com
Products: Life Insurance (wholesale insurance for the financial professional); Long Term Care; Financial counseling.
Serving: CA

Aigilis Health

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P.O. Box 953279
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Fax: (480) 287-8574
email: mgebhardt@aigilis.com
Website: www.aigilis.com
Products: Indemnity medical plans, medical gap plans, Telemedicine, Accident, Critical Illness; Dental (ind., group), Mental Health
Serving: Nationwide

Allied Administrators

Contact: Danielle Jackson
825 Battery Street
San Francisco, CA 94111
(415) 989-7443
(877) 472-2669
Fax: (415) 439-5861
email: djackson@alliedadministrators.com
email: marketing@alliedadministrators.com
website: www.alliedadministrators.com/abs
Products/Services: Allied Benefit Suite, featuring Delta Dental's Small Business Program
Min. Case Size: 2-99
Serving: CA

ABS-American Brokerage Solutions

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email: paul@paradigmmins.com
Website: www.back9ins.com
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email: info@aib4insurance.com
Website: www.aib4insurance.com
Products: Dental (ind., group); Health (group); Vision
Serving: CA

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Fax: (800) 630-6344
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Website: www.appliedga.com
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San Jose, CA 95120
(408) 879-3850 Fax: (408) 879-3855
email: wmetzger@hr-consult.com
email: ai@hr-consult.com
Website: www.hr-consult.com
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Westlake Village CA 91362
(818) 380-0034
(800) 822-7251
Fax (818) 706-0203
email: paul@paradigmmins.com
website: www.back9ins.com
Products: Life Insurance – Quote and Apply Platform for Protection and Accumulation product portfolio; Long Term Care insurance – Stand Alone, Linked Benefit and Hybrid Life plans; Disability Income – Individual, Overhead Expense and Disability Buy-Out; Annuities – Income and Accumulation; Single Employer Post-Retirement Medical Reimbursement Plan – Retirement Benefit Plan.
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Barry A. Sikov, Life & Health Plan Advisor

Belair Insurance Services Inc.
Contact: Barry A. Sikov
522 S. Sepulveda Blvd., Ste. 207
Los Angeles, CA 90049-3539
(310) 476-9720, Fax: (310) 476-9731
email: insurer9@aol.com
Website: www.belairinsuranceservices.com
Products: Acupuncture, Cafeteria Plans; Chiropractic; COBRA Compliance; Dental (ind., group); Disability (ind., group); Health (ind., HSA, group, international major medical, PDP's, Medicare supplement, Medicare Advantage, short-term major medical); Life (group term, survivor, term, universal life, indexed universal life); LTC; Vision, Workers' Comp
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Fax: (214) 302-8198
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Products: Traditional and Linked LTCI, Term, UL, WL, Long Term Disability, Critical Illness
Serving: Nationwide

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Fax: (510) 356-4202
email: sfbayins@gmail.com
Ancillary Benefits: Critical Illness, Disability – Individual
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Fax: (888) 957-2977
email: tom@rvfis.com
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Website: www.benefitmall.com
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Contact: Mark Berbower
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Stockton, CA 95207
Mailing Address :PO Box 7688
Stockton, CA 95267
(209) 405-1088
email: Mark@Berbowerinsurance.com
Website: www.Berbowerinsurance.com
Products: Dental (group, ind.); DI (disability
income); Health (group, ind.); Life (single pre-
mium whole life, term, universal life, whole life
Serving: CA, OR

Berwick Insurance Group

CA Contact: Judy Daniels
450 N. Brand Blvd, Ste 600
Glendale, CA 91203
818-403-020
Corporate Contact: Colleen Gimbel
888-745-2320
www.marketingmedicare.com
www.berwickinsurance.com
Products: Medicare Advantage, Medicare
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For Customer: cs@bestlife.com
General Inquiry: info@bestlife.com
Website: www.bestlife.com
Products: Group Dental, Vision, Life and
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Min. Case Size: 2
Serving: 39 States

Beta Benefits

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9279 Research Drive
Irvine, CA 92618
(714) 664-0211
(877) 421-9939
email: ron@betabenefits.com
website: medicareclasses.com
website: betabenefits.com
website: nippylinks.com
website: turning65seminar.com
website: thebetafoundation.org
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BGA Insurance

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Costa Mesa, CA 92626
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(877) 955-0242
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email: info@BGAInsurance.com
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special risk, survivor, term, universal life,
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Bill Proctor & Associates Insurance Services, Inc.

Contact: Jeremy Proctor
Phone/Text: 760.406.4121
Main Phone: 760.568.5348
Fax: 760.568.3309
PO Box 1354
Rancho Mirage, CA 92270
email: jeremy@proctorins.com
website: www.proctorins.com
Products: Medicare Advantage; Medicare
Supplement; PDP (Prescription Drug Plans);
Life Insurance; Final Expense; Health (individu-
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TX, VA, WA, WV, WI

Bryson Financial

Contact: Trent Bryson
3777 Long Beach Blvd., 5th Floor
Long Beach, CA 90807
(562) 435-4267, Fax: (562) 435-5639
email: trent@brysonfinancial.com
Website: www.brysonfinancial.com
Products: AD&D; Dental (ind., group); Dis-
ability (ind.); Employee Benefits, Financial
Planning, Health (Group, ind., international
major medical, HSA, Medicare supplement,
short-term major medical); Life (charitable-
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option, single premium whole life, special
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(707) 778-8581, (800) 972-1474
E-Fax: (949) 769-5796
email: bsi4ltc@pacbell.net
Products: Products: Long Term Care Insurance traditional and linked. Annuities, Term, Universal and Whole Life Insurance.
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California Long Term Care Insurance Services, Inc.

Contact: Katie O'Rourke
Contact: Louis Brownstone
Contact: Diann Murphy
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Burlingame, CA 94010
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Fax: (650) 692-5204
email: katie@cltcsinsurance.com
email: louis@cltcsinsurance.com
email: Diann@cltcsinsurance.com
Website: www.californialongtermcare.com
Products: LTC, Linked-LTC, Critical Illness
Serving: CA

The Camden Insurance Agency (an Affiliate of Vision Plan of America)

Contact: Phil Needleman
3250 Wilshire Blvd Ste. 1610
Los Angeles, CA 90010
(800) 400-4VPA
Fax: (213) 384-0084
email: info@visionplanofamerica.com
email: phil@thecamden.com
Website: www.visionplanofamerica.com
Products: Vision (ind., group, Employee paid and voluntary HMO, PPO); Dental (ind., group, HMO, EPO, PPO); Acupuncture/Chiropractic, Administrative Services, Bundle
Billing Available for All Ancillary Products
Serving: Nationwide

Carmichael Associates

Contact: Stan Carmichael
30343 Canwood St., Ste. 111
Agoura Hills, CA 91301
(805) 379-9374, Fax: (805) 379-1585
email: mail@carmicassoc.com
Website: www.carmichaelassociates.com
Products: Annuities (ind. Variable); Health (group, ind., integrated plans, Medicare bridge, Medicare supplement, self-funded); Life (secondary market for life insurance), LTC, DI
Serving: Nationwide

Cassani & Associates Insurance Services Inc.

Contact: Joe Cassani
2248 Obispo Ave, Suite 201
Signal Hill, Ca 90755
(562) 597-1919
(800) 388-5429
email: joe@cassaniinsurance.com
website: www.cassaniinsurance.com
Products: Annuities, Disability, Life (UL, IUL, term, Special Risk Underwriting), LTC
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Fax: (949) 242-2769
website: www.cavalierassociates.com
Products: Annuities (ind., variable); Disability; Life (term, universal life, survivor, whole life)
Serving: CA

C.C.S.B Insurance Administrators

Contact: Chris Anderson
231 E. Alessandro Blvd., Ste. A359
Riverside, CA 92508
(951) 215-0420, Fax: (951) 780-2958
email: chris@ccsbinsurance.com
Products: Dental (group); Health (ind., group); Billing Services
Serving: CA

Cenco Insurance Marketing Corporation

Contact: John Pittman
1501 El Camino Ave., Ste. 1
Sacramento, CA 95815
(916) 920-5251, Fax: (916) 920-8734,
Toll Free Phone: 1-800-45CENCO
email: john@cencoinsurance.com
Website: www.cencoinsurance.com
Products: Annuities (ind.); Disability (ind.); Life (indexed life, survivor, term, universal life, whole life); LTC
Serving: Northern & Central CA

Chimienti & Associates Insurance Services

Contact: Toney Chimienti, President
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Visalia, CA 93291
(877) 733-1670
email: info@chimienti.com
Website: www.chimienti.com
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Phone: (800) 696-4543
Direct: (925) 296-8800, Fax: (925) 588-2425
email: Renee@claremontcompanies.com
Website: www.claremontcompanies.com
Products: Health (group), Dental (group), Life (term, universal, whole life), Vision (group), COBRA
Serving: CA

Murphy Geary Insurance Services

contact: Cheri Murphy Geary
DOI# 0D33721
Murphy Geary Insurance Services
2933 Gold Pan Court #E
Rancho Cordova, CA 95670
Phone: 916.858-1600
Fax: 916.858-1607
e-mail: cheri@cmgins.com
Products: Group Medical, Individual Medical, Dental, Vision, Life Insurance, Travel Insurance, Disability Insurance both Group and Individual
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2202 W. Mills Drive
Orange, CA 92868
(714) 458-2216
Fax: (714) 978-0518
email: cnmaininsurance@aol.com
Website: www.cnmaininsurance.com
Website: www.cnmatravelinsurance.com
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866-205-1936
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Email: sales@copower.com
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Services: Ancillary General Agency for Group Dental, Vision, Life, AD&D, LTD, Critical Illness, Chiropractic, and Acupuncture.
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Serving: California

CPS Insurance Services

Contact: Raymond McMannis – EVP Business Development
4400 MacArthur Blvd., 8th Floor
Newport Beach, CA 92660
(949) 863-0700, (800) 326-LIFE
email: rmcmanis@cpsinsurance.com
Website: www.cpsinsurance.com
Products: Life, Annuities, LTC, Disability, and disability Retiring Planning
Serving: Nationwide

CPS Sacramento/Long Insurance Services

Contact: David Long
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(916) 481-6290 ext. 13, (800) 922-6290
Fax: (916) 481-6365
email: david@cpssac.com
General inquiries: info@cpssac.com
Website: www.cpssac.com
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CPS/Integrated Marketing & Insurance Services

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8447 Miramar Mall, Ste. A
San Diego, CA 92121
(858) 535-9444, (800) 776-4647
Fax: (858) 535-0560
email: parks@cpsimis.com
Website: www.cpsimis.com
Products: Annuities (ind.); Life (guaranteed issue, policy exchange, single premium whole life, special risk, term, universal life, whole life); LTC
Serving: San Diego & Nationwide

CPS-Ron Viola Insurance Services

Contact: Ron Viola
950 Los Osos Valley Rd., Ste. C
Los Osos, CA 93402
(805) 597-3608, (800) 640-7770 ext. 608
Fax: (805) 597-3609
email: ron@ronviola.com
Website: www.ronviola.com
Products: Annuities (ind.); Critical Illness; Life (guaranteed issue, policy exchange, single premium whole life, impaired risk, survivor, term, universal life, index universal life, whole life, LTC, secondary market for life insurance)
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(925) 277-2660, Fax: (925) 277-2601
email: info@dwassociates.com
email: dthomas@dwassociates.com
Website: www.dwassociates.com
Products: Dental (ind., group); Disability
(ind., group); Health (ind., group); LTC
Serving: San Francisco Bay Area

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(800) 545-3090, (510) 465-3090
Fax: (510) 452-2193
email: kmraz@dealeyprenton.com
Website: www.dealeyprenton.com
Products: Cafeteria Plans; Chiropractic;
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Fax: (805) 462-0410
Email: info@designsinlife.com
Email: shawn@designsinlife.com
Website: www.designsinlife.com
Website: www.Yourlifedepartment.com
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agency solutions
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Website: www.dibrokerwest.com
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(800) 924-2294
Fax: (415) 472-7637
email: jack@di-ltc.com
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Contact: Cindy Jones, VP, Benefits Consulting
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Los Angeles, CA 90039
(800) 457-6116, Fax: (323) 805-2937
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Disability Insurance Resource Center

Contact: Larry Schneider/DI Specialist
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29901
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email: info@di-resource-center.com
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Website: www.dunhillinsurance.com
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Fax: (559) 635-6527
email: service@employerdriven.com
email: marketing@employerdriven.com
Website: www.employerdriven.com
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(949) 455-0119, 877-455-0119
Fax: (949) 455-0113
Email: wwright@fpgonline.com
Email: contact@fpgonline.com
website: www.fpgonline.com
Products: Life (special risk, survivor, term, universal life, variable life, whole life); Long Term Care
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First Eagle Insurance Services

Contact: Vic Vartanian
333 S. Central Ave., Ste. 101
Glendale, CA 91204
(818) 500-1771, (877) 447-4999
Fax: (818) 500-1855
email: vic@firsteagle.com
Website: www.hiplans.com
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First Resource Insurance Services, Inc.

Susan J. Edwards, CLU, ChFC, CASL
3550 Camino Del Rio N, Ste. 207
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Cell: (619) 392-3315
email: sue@firstresourceins.com
website: www.firstresourceins.com
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email: randy@fouldsandfeldmann.com
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website: www.insurancebenefits.agency
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email: rudy@gideonadvisers.com
email: advisers@gideonadvisers.com
website: www.gideonadvisers.com
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Tarzana, CA 91356
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email: gsilverstein@triadinsurancegroup.com
Website: www.triadinsurancegroup.com
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(805) 522-5815
email: Tom@hartfieldfinancial.com
Website: www.hartfieldfinancial.com
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Lafayette, CA 94549
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Phone: 925-283-7310
Fax: 925-283-4768
email: jeffm@hdmooers.com
Website: www.hdmooers.com
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Phone: 559-366-4734
(866) 226-3013
Fax: (951) 360-6233
Email: hello@hrbcinsurance.com
Website: www.hrbcinsurance.com

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IBP Insurance Services

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San Jose, CA 95119
(408) 363-6004, Fax: (408) 363-6005
email: peter@ibpis.com
Website: www.ibpis.com
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email: sales@irginsurance.com
Website: www.irginsurance.com
Products: Specialize in substandard cases, over 60 carriers to choose; Annuities (fixed, index, variable); Disability; Life (index universal life, life settlement, term, universal life, whole life, variable life, single premium, second-to-die, simple issue, guarantee issue); LTC; Premium Financing; Pension
Serving: Nationwide and International

Integrity Advisors

Contact: David Ethington
14771 Plaza Dr., Ste. C
Tustin, CA 92780
714-664-0605
800-500-9799
Fax: 714.664.0614
email: david@integrity-advisors.com
website: www.integrity-advisors.com
Products: AD&D (ind.), Chiropractic Benefit, Critical Illness, Dental (Group, Ind.), Disability (Group, Ind.), Vision, Annuities/Pension Plans (Group, Ind.), 401k, Pension/Profit Sharing, Health (Group, Ind.), Medicare Bridge, Medicare Supplement, Life (Group term, Single Premium Whole Life, Term, Universal, Whole life), LTC, Workers Comp.
Serving: CA

ITG Worldwide Insurance Agency

Contact: Scott Maras
US Toll Free +1 (877) 598-8646
Fax (415) 373-0786
Email info@itgworldwide.com
California Office
Phone +1 (415) 898-0584
Mid-America Office
6600 University
Des Moines, IA 50324
Phone +1 (515) 218-8978
email: scottm@itgworldwide.com
Website: www.itgworldwide.com
Products: Travel Medical Insurance; Business Travel Plan; Disability and AD&D; Global Medical Plans; International Employee Benefits; Life; LTD; Property & Casualty; Special Risk and War Zone Coverage
Serving: Worldwide

Jones Associates Financial & Insurance Services Inc.

Contact: Douglas Jones, CLU, ChFC
Contact: Melissa Shaw, CFP
26477 Rancho Parkway South
Lake Forest, CA 92630
(949) 699-1660, (800) 729-6344
Fax: (949) 699-1069
email: doug@jonesfinancial.com
email: melissa@jonesfinancial.com
Website: www.jonesfinancial.com
Products: Annuities (ind., variable, group contract); Disability (ind.); Financial Counseling; Life (special risk, survivor, term, universal life, variable, whole life); LTC; Pension (pension plans/profit sharing, 401(k))
Serving: Nationwide

Kouzmanoff Financial Insurance Services, Inc.

Disability Insurance Specialists
Contact: Gerald Kouzmanoff
2377 S. Crenshaw Blvd., Ste. 255
Torrance, CA 90501
(800) 653-8003
Fax: (310) 792-7360
email: gkouzmanoff@kouzfinancial.com
email: kfis@kouzfinancial.com
Website: www.kouzfinancial.com
Products: Disability (ind. group).
Serving: Nationwide

Lambda Insurance

Contact: Phil Calhoun, David Ethington
14771 Plaza Drive, Ste. C
Tustin, CA 92780
800-500-9799
email: phil@integrity-advisors.com
email: david@integrity-advisors.com
Authors of: The Health Broker's Guide on How to Protect, Grow and Sell Commissions
www.healthbrokersguide.com
Products: Commission Protection; Broker Education and Coaching on Protecting, Growing, and Selling Health Commissions
Serving: CA, and the US

Landmark Senior Resources Insurance Service, Inc.

Contact: Roy Brett
14850 Highway 4, Suite A, #239
Discovery Bay, CA 94505
(408) 647-5385
email: royobrett@gmail.com
website: www.landmarkseniorresources.com
Products: Annuities, Life Insurance, Long Term Care Insurance
Serving: Nationwide

Larry A. Medeiros Financial & Insurance Services, Inc.

Contact: Stacie La
2880 Sunrise Blvd., Ste. 142
Rancho Cordova, CA 95742
(800) 748-5538
Fax: 888-807-4142
email: Processing@lmfinancial.com
email: stacie.la@lmfinancial.com
website: www.lmfinancial.com
Products: Dental (ind.), Health (ind, Medicare supplement, short term major med), Life (term, universal, variable, whole life), LTC
Serving: Nationwide

LeClair Corporation

6701 Upper Afton Rd.
St. Paul, MN 55125
(651) 739-2010, (877) 532-5247
email: sales@LeClairGroup.com
Website: www.leclairgroup.com
Products: Annuities (ind.); Cancer, Critical Illness; Dental (ind., group); Disability (ind., group); Health (ind., group, HSAs, Medicare supplement, short-term major medical); Life (special risk, term, universal life, whole life); LTC
Serving: Nationwide

Leisure Werden & Terry Agency

Contact: Dave Donchey, President
200 S. Los Robles Ave., Ste. 435
Pasadena, CA 91101
(626) 304-1300 Ext. 111
(800) 272-2212, Fax: (626) 304-1313
email: dave.donchey@lwagency.com
Website: www.lwagency.com
Products: Life insurance, Long-term care insurance, Annuities and Life settlements
Serving: Nationwide

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Life Insurance Settlements, Inc.

1180 SW 36th Ave., Ste. 201
Pompano Beach, FL 33069
(866) 326-5433 ext. 1015
Fax: (954) 337-5731
email: Oleg@lisettlements.com
Website: www.lisettlements.com
Products: A life settlement is the sale of a life insurance policy. It offers you a unique opportunity to extract the maximum value from your existing life insurance policy. Learn how you can benefit by allowing LIS to provide a FREE NON-BINDING APPRAISAL of your life insurance policies today.
Serving: Nationwide

Lifepro Financial Services, Inc.

Contact: Ben Nevejans
11512 El Camino Real, Ste. 100
San Diego, CA 92130
(888) 543-3776, Fax: (858) 777-5334
email: ben@lifepro.com
Website: www.lifepro.com
Products: Annuities (indexed, fixed, ind., group, variable); Life (group term, guaranteed issue, single premium whole life, special risk, survivor, term, universal life, variable, indexed UL, whole life); LTC
Serving: Nationwide

LISI, Committed to Your Success (Bay Area)

Contact: Desare' Kallungal, Tia Colzani, Jessica Carroll
1600 W. Hillsdale Blvd.
San Mateo, CA 94402
866-570-LISI (5474)
Fax: 844-547-4329
email: JGrocky@lisibroker.com
Web site: www.lisibroker.com
Products: Products: ACA Compliance, Acupuncture, Chiropractic, COBRA Compliance, Dental (group), Disability (group), ERIISA, Health (group), Life (Term, Group Term, Universal Life, Variable), Payroll, PEO, Dental, Vision, Voluntary Benefits, Sec. 125, International Major Medical, Workers' Comp., Worksite Marketing
Serving: Entire Bay Area

LISI, Committed to Your Success (Sacramento)

Contact: Ryan Esway, Samantha Siders, Angie Caruso
3100 Zinfandel Drive, Suite 325
Rancho Cordova, CA 95670
866-570-LISI (5474),
Fax: 844-547-4329
email: JGrocky@lisibroker.com
Web site: www.lisibroker.com
Products: ACA Compliance, Acupuncture, Chiropractic, COBRA Compliance, Dental (group), Disability (group), ERIISA, Health (group), Life (Term, Group Term, Universal Life, Variable), Payroll, PEO, Dental, Vision, Voluntary Benefits, Sec. 125, International Major Medical, Workers' Comp., Worksite Marketing
Serving: Sacramento/North Bay.

LISI, Committed to Your Success (Fresno)

Contact: Terri Young, Rosie Sarti
Office Location: By appointment only
866-570-LISI (5474), Fax: 844-547-4329
email: JGrocky@lisibroker.com
Web site: www.lisibroker.com
Products: ACA Compliance, Acupuncture, Chiropractic, COBRA Compliance, Dental (group), Disability (group), ERIISA, Health (group), Life (Term, Group Term, Universal Life, Variable), Payroll, PEO, Dental, Vision, Voluntary Benefits, Sec. 125, International Major Medical, Workers' Comp., Worksite Marketing
Serving: Fresno County and Bakersfield.

LISI, Committed to Your Success (Los Angeles)

Contact: Frank Estrada, LaMonte Howard, Chris Messing, Erik Emmermann, Magan Eubanks, Brandon Martin
21800 Oxnard Street, Suite 650
Woodland Hills, CA 91367
866-570-LISI (5474)
Fax: 844-547-4329
email: JGrocky@lisibroker.com
Web site: www.lisibroker.com
Products: ACA Compliance, Acupuncture, Chiropractic, COBRA Compliance, Dental (group), Disability (group), ERIISA, Health (group), Life (Term, Group Term, Universal Life, Variable), Payroll, PEO, Dental, Vision, Voluntary Benefits, Sec. 125, International Major Medical, Workers' Comp., Worksite Marketing
Serving: Los Angeles, Ventura County, Santa Barbara, and San Luis Obispo.

LISI, Committed to Your Success (Orange)

Contact: Jeff Hoss, Eric Tapia, Laurie Wolbart, Tyler Shepard, Aimee Castillo, Tim Flores
2677 N. Main St., Ste. 350
Santa Ana, CA 92705
866-570-LISI (5474)
Fax: 844-547-4329
email: JGrocky@lisibroker.com
Website: www.lisibroker.com
Products: ACA Compliance, Acupuncture, Chiropractic, COBRA Compliance, Dental (group), Disability (group), ERIISA, Health (group), Life (Term, Group Term, Universal Life, Variable), Payroll, PEO, Dental, Vision, Voluntary Benefits, Sec. 125, International Major Medical, Workers' Comp., Worksite Marketing
Serving: Orange County & Inland Empire.

LISI, Committed to Your Success (San Diego)

Contact: Tommy Gaffney, Kacy Kunkel
9095 Rio San Diego Dr., Ste. 220
San Diego, CA 92108
866-570-LISI (5474)
Fax: 800-603-1992
email: JGrocky@lisibroker.com
Web site: www.lisibroker.com
Products: ACA Compliance, Acupuncture, Chiropractic, COBRA Compliance, Dental (group), Disability (group), ERIISA, Health (group), Life (Term, Group Term, Universal Life, Variable), Payroll, PEO, Dental, Vision, Voluntary Benefits, Sec. 125, International Major Medical, Workers' Comp., Worksite Marketing
Serving: San Diego County

Mackeller & Associates

Contact: Jim Mackellar, CLU, CLFC
3323 Old Conejo Road
Newbury Park, CA 91320
BUS: (805) 499-3570 Ext 123
CELL: (805) 405-1981
FAX: (805) 499-3571
Email: jim@mackellarassociates.com
Website: www.mackellarassociates.com
Products: annuities (ind., variable); Dental (group); Disability (ind.); Financial Planning; Health (short-term major medical); Life (living payout option, single premium whole life, survivor, term, universal life, variable, whole life) Serving: CA & NV

Madison Brokerage Corp.

Contact: Daniel P. Anderson
Main Office
65 Madison Ave, Suite 200
Morristown, NJ 07960
PA Office Address
120 South Main Street, Suite 200
Doylestown, PA 18901
(888) 539-3232
Fax: (973) 539-3737
email: sale@madisonbrokerage.com
Website: www.madisonbrokerage.com
Products: Annuities (ind. Variable); Financial Planning; Life (charitable giving programs, group term, guaranteed issue, policy exchange, secondary market for life, life settlements, single premium whole life, special risk, survivor, term, universal, variable, whole); LTC.
Serving: Nationwide

Mahalo Insurance Agency, LLC

Contact: Douglas Shimada
4804 NW Bethany Blvd., Suite I-2, #368
Portland, OR 97229
(925) 899-7880
Fax: (888) 391-0211
email: dougMshimada@gmail.com
Website: www.MahaloInsurance.com
Products: Employer paid and/or voluntary – Dental (group, individual), Vision (group, individual), Life (group), Disability (group), Health (international medical plans), Telemedicine (group), Travel Medical Evacuation plans (domestic, international).
Serving: AZ, CA, CO, NJ, NV, NY, OR, SC, TX, UT, VA, WA

McDermott Costa Insurance

1045 McArthur Blvd.
San Leandro, CA 94577
(510) 351-7460
Website: www.mcdermottcosta.com
Products: AD&D, Cafeteria Plans; Chiropractic; Dental (group, ind.); Disability (ind., group); Health (ind., integrated plans, HSA, Medicare supplement, short-term major medical); Life (term); LTC; Pension [401(k)]; Vision
Serving: CA

M&O Marketing

27777 Franklin Road, 7th Floor
Southfield, MI 48034
(800) 228-5964, Fax: (248) 784-1401
email: info@mandomarketing.com
Website: www.mandomarketing.com
Products/Services: Annuity, Life, LTC Sales & Marketing
Serving: Nationwide

MHN, INC.

2370 Kerner Blvd.
San Rafael, CA 94901
(800) 327-2133
email: requests@mhn.com
Website: www.mhn.com
Products: EAP and Behavioral Health Coverage for Health Group and Health Integrated; Employee Assistance Programs; Managed Care; Mental Health; Training & Skill & Organizational Development; Wellness
Serving: Nationwide

MWG Dental & Vision Plan

Contact: MWG Broker Services
Mailing Address:
PO Box 14067
Jackson, MS 39236
Physical Address:
500 Steed Road,
Ridgeland, MS 39157
(877) 759-5728
Fax: (601) 956-1702
email: brokerservices@morganwhite.com
Website: www.mwgdental.com
Plan Type: Group Indemnity, PPO
Product and Services: Group/Individual Dental & Vision Plans
Min. Case Size: 2
Serving: Nationwide

National Insurance Marketing Corp.

5150 Fair Oaks Blvd., Ste. 101-347
Carmichael, CA 95608
(800) 274-7845, (916) 974-7845
Fax: (916) 974-7613
email: agentservices@nimc.com
Website: www.nimc.com
Products: Annuities (Fixed Indexed, MYGA, Book Rate and Immediate annuities, ind.); Life (single premium whole life, special risk, term, Indexed universal life, No-Lapse Universal Life, whole life); Pension (pension plans/profit sharing)
Serving: Nationwide except NY

New Generation Insurance Marketing

Contact: Alec Svadjian
28073 Smyth Dr., Valencia, CA 91344
818-920-1777 ext 1226
Fax: (661) 257-2578
email: asvadjian@newgenlife.com
Website: www.newgenlife.com
Products: Annuities (ind.); Critical Illness, Disability (ind.); Life (guaranteed issue, single premium whole life, special risk, survivor, term, UL Ind., whole life); LTC
Serving: Nationwide

Orange County Brokerage Life Insurance Services, Inc.

Contact: Jessica Markworth
17822 17th St., Ste. 202
Tustin, CA 92780
(714) 550-0159, (866) 357-9329
Fax: (714) 550-0869
Email: jessica@ocbis.com
Website: www.ocbis.com
Serving: California
Products: Life, Annuities, LTC, DI, Impaired Risk

OC Life Insurance Agency, Inc.

Contact: Dan Love
Orange County, California
Phone: (949) 716-7051
(800) 564-3309
Fax: (888) 416-5033
email: Dan@OCLifeinsurance.com
Website: www.OCLifeinsurance.com
Products: Life (Term, Index UL, impaired risk, Universal, Whole, and Hybrid Life/LTC).
Serving: Nationwide except NY

▶ INDEPENDENT LIFE/HEALTH BROKERAGE AGENCIES

Overseas Travel Insurance Services

Contact: LeAnne Lary
Direct: (805) 531-9200
email: info@otis123.com
email: leanne@otis123.com
Website: www.otis123.com
Website: www.overseastravelinsurance-services.com
Products: Insurance that covers you as you travel outside of your home country. Don't leave home without it! Some of the policies are: Short and Long Term Travel Medical, Student Travel Insurance, Trip insurance, Adventure sports coverage, Multi Trip insurance, Travel to the USA insurance, Immigration Insurance; Insurance to obtain VISAS; International Major Medical; Missionary Insurance; Mission Trips Individual Holiday/ Trip cancellation Insurance; Worldwide Travel Medical Insurance Groups/Associations
Serving: Nationwide and International

Penn Mutual Life Insurance Co.

Contact: Ron Bertke, LUTCF 18375 Ventura Blvd., Ste. 650
Tarzana, CA 91356
(818) 207-3930
Email: bertke.ron@pennmutual.com
Website: www.pennmutual.com
Products: Life, Annuities
Perry Financial Network
Contact: Jeff Perry
13405 Folsom Blvd., Ste. 400
Folsom, CA 95630
(877) 475-5244, Fax: (916) 293-0101
email: jeff@perryfinancial.net
Website: www.perryfn.com
Products: Annuities (ind., variable); Life (term, universal life, survivor, variable, whole life); LTC
Serving: Western U.S.

Petersen International Underwriters

Contact: Derrick Pfau
23929 Valencia Blvd., 2nd Floor
Valencia, CA 91355
(661) 254-0006, (800) 345-8816
Fax: (661) 254-0604
email: derrick@piu.org
Website: www.piu.org
Products: AD&D; Disability; Excess Disability; Impaired Risk Disability; Health (international major medical); Life (special risk)
Serving: Nationwide & International

Peter Trummer Insurance

Contact: Peter Trummer
10075 W. River Street, Ste. 201
Truckee, CA 96160
(530) 587-8900 Fax: (530) 587-8883
Website: www.ptinsurance.net
Products: AD&D; Annuities (group, ind., variable); Cafeteria Plans; Cancer Insurance; Chiropractic Benefit; COBRA Compliance; Critical Illness; Dental (group, ind.); Disability (group, ind.); Health (group, health HSA, ind., integrated plans, self-funded administration, short-term major medical, international major medical); Life (charitable-giving programs, group term, guaranteed issue, living payout option, policy exchange, secondary market for life, single premium whole life, special risk, survivor, term, universal life, variable life, whole life); LTC, Pension (401(k), Pension plans/profit sharing); Prescription Drug Card, Vision
Serving: Nationwide

Pontrelli, Timour & Associates

Contact: Chris Pontrelli Jr., Raphy Timour
1039 Hope St.
South Pasadena, CA 91030
Chris(626) 795-4138 ext. 250
Toll Free: 866-782-9899
Fax: (626) 795-6496
email: cpontrelli@ptbenefits.com
Website: www.ptbenefits.com
Products: Group Employee Benefits
Serving: CA

PRAM Insurance Services Inc.

Contact: David P. Wilson
1 Point Drive, Ste. 120
Brea, CA 92821
(800) 262-7726
Fax: (714) 255-0977
email: info@pram.com
Website: www.pram.com
Products: Limited Benefit and Indemnity Plans; MGU for Fully Insured Prescription Drug Card Plans for Traditional Employers, Associations; Voluntary Plans; Worksites; Services: National Registered Administrator "TPA" dedicated exclusively to providing Full Turnkey Pharmacy Administration; PBM Pharmacy Auditing for Employer Plans
Serving: Nationwide

The Producers Group

Contact: Eric Freundt
9171 Towne Centre Drive, Ste. 350
San Diego, CA 92122
(800) 441-0140, Fax: (858) 777-3659
Email: Eric.Freundt@thepg.com
Website: www.thepg.com
Products: Annuities (ind.); Life (special risk, survivor, term, universal, whole life); LTC (ind.); DI; Life Settlements

Rehburg Life Insurance Settlements

Contact: Lisa Rehburg
2677 N. Main, Ste. 810
Santa Ana, CA 92705
(714) 349-7981
email: Lrehburg@aol.com
website: www.rehburglifeselements.com
Products: Life Settlements
Serving: Nationwide

Retirement Choices of California

Email: administrator@retirementchoices.org
714 W Olympic Blvd, Ste. 745
Los Angeles, CA 90015
Website: www.retirementchoices.org
Products: Accident; Annuities; Critical Illness; Defined Benefit Plans; Disability; Key Employee Insurance; Life (group, term, universal, whole); LTC; Retirement Planning Strategies; Personal Accounts; Section 79; Roth IRA; Supplemental Benefits (ind., group); Tax-Free Retirement; Worksites Marketing

R.H. Insurance Services

411 S. Riverside Ave.
Rialto, CA 92376
(323)-582-4392, (909) 877-2032
(800) 529-2690, Fax: (909) 874-7454
email: rhinsurance@rhaccounting4u.com
Website: www.rhaccounting4u.com
Products: Dental (group, ind.); Health (group, ind.); Life (guaranteed issue, single premium whole life, term, universal life, whole life); Vision; Workers' Comp
Serving: CA

Rogers Benefit Group

Contact: Irina Sardaryan, Susan Diaz
130 N. Brand Blvd., Ste. 310
Glendale, CA 91203
(818) 502-3800 ext. 21
Fax: (818) 502-2170
email: losangeles@rogersbenefit.com
Website: www.rbgcal.com
Products: Group Health, Dental, Vision, Life, LTD
Serving: Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara, San Luis Obispo and Ventura Counties

Rogers Benefit Group

Contact: Angie Kresha, Tom Zendarski
6540 Lonetree Blvd., Ste. 100
Rocklin, CA 95765
(916) 960-0400, (877) 659-8264
Fax: (916) 960-0420
email: sacramento@rogersbenefit.com
Website: www.rbgcal.com
Products: Group Health
Serving: Alameda, Alpine, Amador, Butte, Calaveras, Colusa, Contra Costa, El Dorado, Fresno, Humboldt, Kern, Kings Lake, Marin, Mariposa, Mendocino, Napa, Placer, Plumas, Sacramento, San Joaquin, Shasta, Solano, Sonoma, Stanislaus, Sutter, Tehama, Tulare, Yolo, Yuba and Northern Nevada

Rogers Benefit Group

Bay Area Contact: Andrew Kerr,
Cyndie Culbreth
6155 Almaden Expressway, Ste. 210
San Jose, CA 95120
email: akerr@rogersbenefit.com
email: sanjose@rogersbenefit.com
Website: www.rbgcal.com
(408) 268-9700, (877) 724-4671
Fax: (408) 997-7737
Products: Health (group); Dental (group); Disability (group); Life (group); Voluntary (group)
Serving: Alameda, Contra Costa, Marin, Monterey, Napa, San Benito, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano, Sonoma Counties

Rogers Benefit Group

San Diego Contact: Melissa Medve
9909 Mira Mesa Blvd., Ste 160
San Diego, CA 92131
(858) 436-7222, (800) 872-0459
Fax: (877) 508-7255
email: melissa@rbgsocal.com
Website: www.rbgcal.com
Products: Group Health, Dental, Vision, Life, LTD
Serving: San Diego, Orange, Riverside, San Bernardino, Imperial Counties

Save Gains Tax

Contact: Paula Straub
1623 La Bonita Way
San Marcos, CA 92078
(760) 917-0858, Fax: (866) 401-0424
email: pstraub@aol.com
Website: www.savegainstax.com
Products: Health and Life Insurance; Covered CA, Medicare Products, Annuities; Investment Advice, Charitable Remainder Trust; Sep-IRA, Simple IRA, Roth IRA, Deferred Sales Trusts, Life Settlements, Pensions, LTC, California Partnership
Serving: Nationwide

Senior Market Sales, Inc.

Contact: Dan Trumblee
8420 W. Dodge Rd., Ste. 510
Omaha, NE 68114
(800) 786-5566
Fax: (402) 343-3689
email: dtrumblee@seniormarketsales.com
Website: www.seniormarketsales.com
Products: Critical Illness; Dental (ind.); Prescription Drug Card; Annuities (ind.); Health (int. major medical, medicare supplement; Short Term Major Med.); Life (guaranteed issue, living payout option, single premium, whole life, special risk, survivor, term, universal, whole life); LTC

SL Goodell Insurance Services, Inc.

Contact: Sandra Goodell
9245 Laguna Springs Dr., Ste. 200
Elk Grove, CA 95758
(916) 591-3810, Fax (916) 623-0367
Email: info@slgoodell.com
Website: www.slgoodell.com
Products: Health Plans, Dental Plans, Vision Plans, Life Insurance, Backup Daycare and Elder Care Programs, Long Term Disability, Short Term Disability, Critical Illness, Cancer and Accident Insurance, Wellness Plans, Flex Plans, Employee Assistance Plans
Serving: CA, CO, OR

South Western Financial Network

Contact: John Andraos
500 N Brand Blvd, Suite 2350
Glendale, CA 91203
(818) 551-6600, Fax: 818-551-6615
email: jandraos@andraos.net
Website: www.southwesternfinancial.net
Products: Annuities (group, ind.); Disability (group, ind.); Life (whole life); Pension (401(k)); Pension (pension plans/profit sharing).
Serving: Nationwide

Stan Israel Insurance Services Inc.

Contact: Stan Israel, President
5739 Kanan Rd., Ste. 367
Agoura Hills, CA 91301
(818) 706-1100, Fax: (818) 889-1593
email: sdiins@aol.com
Website: www.sdiins.com
Products: Life Insurance, Long Term Care Insurance, Hybrid and Linked Benefits (Life/ Long-Term Care Insurance)
Serving: CA

Tax and Financial Group

4001 MacArthur Blvd., 3rd Floor
Newport Beach, CA 92660
(949) 223-8100, (800) 373-2177
Fax: (949) 223-8101
email: info@tfgroup.com
Website: www.tfgroup.com
Products: Annuity (group contract, ind., variable); Cafeteria Plans, COBRA Compliance, Dental (ind., group); Disability (ind., group); Financial Planning, Health (ind., group, HSA); Life (charitable-giving programs, group term, guaranteed issue, living payout option, policy exchange, single premium whole life, survivor, term, universal life, variable, whole life); LTC, Pension (pension plans/profit sharing, 401(k)); Vision, Worksites Marketing
Serving: S. CA, CO, HI, TX



Team Alvarez Insurance Services

Contact: Gaston Alvarez
1971 E. 4th St., Ste. 200
Santa Ana, CA 92705
(714) 978-6300, (800) 288-9250
Fax: (805) 512-7840
Email: gus@teamalvarez.net
Website: www.TeamAlvarez.net
Products: All aspects of Medicare, Dental/Vision, (Group, Ind.); Covered CA Ind. Health, Covered CA Shop (group), Medicare Supplements, Short Term Major Med, Life insurance (guaranteed issue, group term, single premium whole life, special risk, survivor, term, and universal life), LTC, Final Expense, Annuities
Serving: Nationwide

Ted Anderson Insurance

Contact: Ted Anderson
830 Orange Ave., Ste. C
Coronado, CA 92118
(619) 435-3636, Fax: (619) 435-3010
Email: tedandersoninsurance@gmail.com
Website: tedandersoninsurance.com
Products: Annuities (ind.); Critical Illness; Dental (ind., group); Disability (ind., group); Health (ind., group, HSA, international travel plans, Medicare bridge, Medicare supplement, short-term major medical); Life (guaranteed issue, group term, single premium whole life, Legal & Identity Theft Plans, Life Settlements, special risk, survivor, term, universal life); Long Term Care Insurance, Vision
Serving: CA

Thomson Ins. Broker/RTIB, Inc.

Contact: Rich Thomson, George Thomson
2311 Lake Tahoe blvd., Ste. 7
South Lake Tahoe, CA 96150
(530) 541-8511, Fax: (530) 541-6832
Email: george@rtibtahoe.com
Website: www.rtibtahoe.net
Products: Acupuncture, AD&D, Dental (group); Disability (ind.); Health (ind., international major medical, HSA, Medicare supplement, short-term major medical); Life (group term)
Serving: CA & NV

Total Financial & Insurance Svcs.

Contact: Scott Whitehead
Phone: 1-310-477-7500, ext.256
Fax: 1-310-954-0353
(800) 989-7500
email: swwhitehead@totalfinancial.com
Website: www.totalfinancial.com
Products: Annuities and SPIAs; Life (Impaired Risk, Foreign Nationals, Indexed Universal Life, Premium Financing, Charitable-giving programs, Guaranteed issue, Survivorship, Term, Universal life, Whole life)
Serving: Nationwide

Traci's Insurance Services, Inc.

Contact: Traci Roncal
7059 Ohio River Drive
Eastvale, CA 91752
(951) 264-8289
Fax: (951) 710-6419
email: insurance@tracironcal.com
website: www.tracironcal.com
Products: AD&D Ind, Cancer, Critical Illness, Dental (group, ind.), Disability (group, ind.), vision, Annuities (group, ind.), Financial planning, Health Insurance (group, ind., int. Major medical, medicare supplement, short term major med.) Life Insurance (Charitable giving programs, group term, guaranteed issue, living payout option, policy exchange, single premium whole life, special risk, survivor, term, Universal, whole life, life settlements), Long Term Care, Workers Comp.
Serving: AZ, CA, FL, NV, OR, TX, WA

Triad Financial Insurance Marketing Inc.

Contact: Gordon Silverstein, Elwin Silverstein, and Lee Chester
18757 Burbank Blvd., Ste. 303
Tarzana, CA 91356-6329
(818) 938-5600, (800) 392-9977
Fax: (818) 988-5288
email: gsilverstein@triadinsurancegroup.com
Products: AD&D, Acupuncture, Annuity (group contract, individual, variable); Cafeteria Plans, Cancer, Chiropractic, Dental (individual, group); Disability (individual, group); Financial Planning; California Choice; Health (individual, group, integrated plans medical & 24 hrs., international major medical, health-savings accounts, Medicare bridge, Medicare supplement, self-funded administration, short-term major medical); Life (guaranteed issue, life settlement, living payout option, policy exchange, single premium whole life, special risk, survivor, term, group term, universal life, variable, whole life); Long-Term Care, Pension (401(k)); Prescription Drug Card, Vision, Workers' Comp, Worksite Marketing
Serving: Nationwide

TripleChoicePlan Dental•Vision•Life•Disability

Contact: Jason Kent
1964 Westwood Blvd., Ste. 120
Los Angeles, CA 90025
Tel: (310) 470-2343
Toll Free: (800) 489-7577
Fax: (310) 441-5660
email: La.Quotes@triplechoiceplan.com
Website: www.triplechoiceplan.com
Products/Services: Dental, Vision, Life and Disability
Plan type: DHMO, PPO, EPO, Individual and Group
Min. Size: 2+

WH Annuities & Insurance Agency Inc.

Contact: Gregory Skogsberg, Ami Skogsberg, Tipton Huffman and John Roberts
650 E. Parkridge Ave., Ste. 112
Corona, CA 92879
Contact: Gregory Skogsberg, Ami Skogsberg
(714) 283-9194, (800) 200-9194
Fax: (714) 283-9195
email: info@twhagency.com
Website: www.twhagency.com
Products: Annuities; Life (single premium whole life, survivor, term, group term, universal life, whole life) Long Term Care, Life Settlements
Serving: Nationwide

United Retirement

Orange County
(866) 929-2525
(949) 768-4015, Fax: (949) 600-7666
Website: www.unitedretirement.com
Products: Defined Benefit, Cash Balance, Profit Sharing, 401(k)
Serving: Nationwide

USI Travel Insurance Services

Contact: Wendy Miller, Director of Sales & Client Relations-Insurance Professionals Travel Insurance Services, A Member Company of USI Affinity
2181 N. Tracy Blvd., Ste. 115
Tracy, CA 95376
(800) 937-1387 ext. 48956
(925) 405-8956, Fax: (610) 537-2224
email: wendy.miller@usi.com
Website: www.travelinsure.com
Products: Health (group, ind., Medicare supplement, short-term major medical, international major medical)
Serving: Nationwide



Voluntary Benefit Advisors (VBA)

Contact: Jennifer Lococo
2400 Main St., Ste. 200
Irvine, CA 92614
(949) 954-1300, (866) 797-3236
Email: jlococo@vbadv.com
Email: info@vbadv.com
Website: www.vbadv.com
Products: Cancer Insurance, Critical Illness, Dental (Group, Ind.) Disability (Group, Ind.) Life: (Group Term, Guaranteed Issue, Term Universal, Whole Life), Long Term Care, Worksite Marketing
Serving: Nationwide

Warner Pacific Insurance Services

Contact: Jeff Papenfus, Senior Vice President of Sales
Home office: 32110 Agoura Road, Westlake Village, CA 91361
(800) 801-2300
Email: jeffp@warnerpacific.com
Website: www.warnerpacific.com
Products: Medical, Dental, Life, Vision, Work Comp, Disability, Voluntary, LTC, Medicare and more.
Serving: CA, CO

Welcome Funds Inc.

Contact: Daniel Ohman
4755 Technology Way
Suite 202
Boca Raton, FL 33431
Toll-Free: 877.227.4484
Phone: 561.862.0244
Fax: 561.862.0242
Email: info@welcomefunds.com
Website: www.welcomefunds.com
Products: Secondary market for life insurance including, Life Settlement broker services, fair market valuations and policy appraisals.
Serving: Nationwide

Western World Annuity

23545 Crenshaw Blvd., Ste. 204A
Torrance, CA 90505
(310) 540-5299, (800) 323-4032
Fax: (310) 316-1167
Website: www.westernworldannuity.com
Products: Annuities; Financial Planning
Serving: Nationwide

Wolfpack Insurance Services

P.O. Box 156
Belmont CA 94002
physical address:
425 Harbor Boulevard, Suite 2C
Belmont CA 94002-4048
800-296-0192
650-631-2460
Email: service@dvins.com
Website: www.dentalandvisionins.com
Products: Dental (group); Vision (group)
Serving: CA

Word & Brown

Contact: Cindy West
801 N. Brand Blvd., Suite 900
Glendale, CA 91203
(800) 560-5614
email: cwest@wordandbrown.com
Website: www.wordandbrown.com
Products: Health (Group, Individual, Medicare Supplement, Medicare Advantage), Short-Term Medical, Dental, Vision, Chiropractic, Life, LTD, LTC, COBRA, HIPAA Compliance Services and Flexible Benefit Programs.
Serving: San Diego County

Word & Brown

Contact: Michele Isaly
701 S. Parker
Orange, CA 92868
(800) 869-6989
Fax: (714) 835-6752
email: misaly@wordandbrown.com
Website: www.wordandbrown.com
Products: Health (Group, Individual, Medicare Supplement, Medicare Advantage), Short-Term Medical, Dental, Vision, Chiropractic, Life, LTD, LTC, COBRA, HIPAA Compliance Services and Flexible Benefit Programs.
Serving: Orange County

Word & Brown

Contact: Vanessa Benitez
3131 Camino Del Rio North, Ste. 820
San Diego, CA 92108
(800) 397-3381
email: vbenitez@wordandbrown.com
Website: www.wordandbrown.com
Products: Health (Group, Individual, Medicare Supplement, Medicare Advantage), Short-Term Medical, Dental, Vision, Chiropractic, Life, LTD, LTC, COBRA, HIPAA Compliance Services and Flexible Benefit Programs.
Serving: San Diego County

Word & Brown

Contact: Daniel Pierce
3633 Inland Empire Blvd., Ste. 525
Ontario, CA 91764
(877) 225-0988
email: dpierce@wordandbrown.com
Website: www.wordandbrown.com
Products: Health (Group, Individual, Medicare Supplement, Medicare Advantage), Short-Term Medical, Dental, Vision, Chiropractic, Life, LTD, LTC, COBRA, HIPAA Compliance Services and Flexible Benefit Programs.
Serving: Inland Empire Regional Office

Word & Brown

Contact: Matt Leslie
1737 N. First Street, Ste. 680
San Jose, CA 95112
(800) 255-9673
email: mleslie@wordandbrown.com
Website: www.wordandbrown.com
Products: Health (Group, Individual, Medicare Supplement, Medicare Advantage), Short-Term Medical, Dental, Vision, Chiropractic, Life, LTD, LTC, COBRA, HIPAA Compliance Services and Flexible Benefit Programs.
Serving: Northern CA Regional Office

OTHER IMPORTANT NUMBERS

AHIP—American's Health Insurance Plans	www.ahip.org	(202) 778-3200	IFEFP—Int'l Foundation of Employee Benefit Plans	www.ifebp.org	(888) 334-3327
ACLI—American Council of Life Insurance	www.acli.com	(202) 624-2000	IIAA—Ind. Ins. Agents of America	www.iiaba.net	(800) 221-7917
A.M. Best Company—Now Free Ratings	www.ambest.com	(908) 439-2200	IAIP—International Association of Insurance Professionals		(800) 766-6249
CAHU—CA Ass. of Health Underwriters	www.cahu.org	(800) 322-5934	LIMRA—Life Insurance Market Research Association	www.limra.com	(860) 285-7789
CAHP—CA Ass. of Health Plans	www.calhealthplans.org	(916) 552-2910	MDRT—Million Dollar Roundtable	www.mdrt.org	(847) 692-6378
CA Insurance Consumer Hot Line—Questions & Problems CA Only		(800) 927-4357	NAHU—Nat'l Ass. of Health Underwriters	www.nahu.org	(202) 552-5060
California Department of Insurance Producers Hotline		(800) 967-9331	NAILBA—Nat'l Ass. of Ind.Life Brokage Agency	www.nailba.org	(703) 884-1525
Consumer HMO Hotlines	www.hmohelp.ca.gov	(888) 466-2219	NAIFA—Nat'l Ass. of Ins. & Fin. Advisors—CA	www.naifacalifornia.org	(844) 536-9939
Continuing Ed Information	www.insurance.ca.gov	(800) 927-4357	NAIFA—Nat'l Ass. of Ins. & Financial Advisors	www.naifa.org	(877) 866-2432
FPA—Financial Planning Association	www.fpanet.org	(800) 322-4237	PIMA—Pro. Ins. Marketing Association	www.pima-assn.org	(817) 569-7462
ICI—Investment Company Institute	www.ici.org	(202) 326-5800	SIIA—Self Insurance Institute of America	www.siiia.org	(800) 851-7789
Insurance Licensing Questions		(800) 297-4357	SFSP—Society of Fin. Svcs. Professionals	www.financialpro.org	(610) 526-2500
			TAC—The American College	www.theamericancollege.edu	(888) 263-7265

The Product Sources section has 43 categories. The agencies offering these products are listed in each category. To get the addresses, phone, fax, and email addresses of these agencies, refer back to the Independent Life/Health Brokerage Agency section on pages 8 through 18. Profiles of many of these products providers are included in the second half of the Directory. Check the table of contents on page 4.

ANCILLARY BENEFITS

ACUPUNCTURE

BELAIR INSURANCE SERVICES COPOWER, INC. ANCILLARY GEN. AGENCY DICKERSON EMPLOYEE BENEFITS INS. SVCS. GROUP BENEFITS INC.

LISI
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INSURANCE MKTG., INC.

AD&D

ASSETS UNLIMITED INC.
BAY RIVER INSURANCE SERVICES
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL
DESIGNS IN LIFE
EQUOTE
HRBC INSURANCE
ITG WORLDWIDE INSURANCE AGENCY JLS F.I.R.M. INC.
MYERS-STEVENS-MELLO & CO., INS., SVCS.
PETER TRUMMER INSURANCE
PETERSEN INTERNATIONAL UNDERWRITERS SHEPLER AND FEAR GENERAL AGENCY
STREAMLINE BENEFITS
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INSURANCE MKTG., INC.

CAFETERIA PLANS

ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES
BEN-E-LECT
BILL PROCTOR & ASSOCIATES INS. INC.
CHIMIENTI AND ASSOCIATES CLAREMONT INSURANCE SERVICES CLOCK INSURANCE AND FINANCIAL SVCS. CMG INSURANCE SERVICES
COASTAL FINANCIAL PARTNERS GROUP
DEALEY RENTON & ASSOCIATES DICKERSON EMPLOYEE BENEFITS INS. SVCS. FLEXTODAY
GROUP BENEFITS INC.
HRBC INSURANCE
JLS F.I.R.M. INC.
MYERS-STEVENS-MELLO & CO., INS. SVCS.
PETER TRUMMER INSURANCE
PONTRELLI, TIMOUR & ASSOCIATES
R.H. INSURANCE SERVICES
STREAMLINE BENEFITS
TAX & FINANCIAL GROUP
TRIAD FINANCIAL INS. MARKETING INC.

CANCER INSURANCE PLANS

BAY RIVER INSURANCE SERVICES
BELAIR INSURANCE SERVICES
BILL PROCTOR & ASSOCIATES INS. INC.
CLOCK INSURANCE AND FINANCIAL SVCS.
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
EDWARDS/GLICK INSURANCE MARKETING GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GROUP BENEFITS INC.
HRBC INSURANCE
PETER TRUMMER INSURANCE
TRIAD FINANCIAL INS. MKTG. INC. CORP.
WARNER PACIFIC INSURANCE SERVICES

CHIROPRACTIC

ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES
BILL PROCTOR & ASSOCIATES INS. INC.
CMG INSURANCE SERVICES
COPOWER, INC. ANCILLARY GEN. AGENCY
DEALEY RENTON
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
GROUP BENEFITS INC.

JLS F.I.R.M. INC.
LISI
MYERS-STEVENS-MELLO & CO., INS., SVCS.
PETER TRUMMER INSURANCE
TRIAD FINANCIAL INS. MKTG. INC. CORP.
WORD & BROWN

CRITICAL ILLNESS

ACE BENEFITS GROUP RETIREMENT & INS.
AIGILIS CORP.
APPLIED GENERAL AGENCY INC.
ASSETS UNLIMITED INC.
BARRY J. FISHER INSURANCE MARKETING INC.
BAY RIVER INSURANCE SERVICES
BILL PROCTOR & ASSOCIATES INS. INC.
CALIFORNIA LTC INSURANCE SERVICES LLC.
CHIMIENTI & ASS. INSURANCE SVCS.
CNMA MULTI-INSURANCE AGENCY
COASTAL FINANCIAL PARTNERS GROUP
CPS RON VIOLA
CPS INSURANCE SERVICES
CPS SACRAMENTO
DESIGNS IN LIFE
DI & LTC INSURANCE SERVICES
DI BROKER
EDWARDS/GLICK INSURANCE MARKETING
EPIC INSURANCE BROKERS
EQUOTE
GBS INSURANCE AND FINANCIAL SVCS., INC.
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GORDON GLADSTONE ASSOCIATES
IMS ASSOCIATES
JENKINS INSURANCE GROUP
LECLAIR CORP.
MAHALO INSURANCE AGENCY
NEW GENERATION INSURANCE MARKETING
AMERICAN CONSUMER'S LEAGUE
PARADIGM INSURANCE MARKETING
PETER TRUMMER INSURANCE
STAN ISRAEL INSURANCE
STREAMLINE BENEFITS CORPORATION
W.J. BARRETT INSURANCE AGENCY INC.

DENTAL (GROUP)

AIGILIS CORP.
AIS INSURANCEAIS
ASSETS UNLIMITED INC.
ASSOCIATION OF CHAMBER MEMBERS
BEERE & PURVES INC.
BELAIR INSURANCE SERVICES
BENEFITMALL
BENEFITS STORE INC.
BEN-E-LECT
BERBOWER INSURANCE AGENCY
BEST LIFE AND HEALTH INSURANCE CO.
BEST
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
THE CAMDEN INSURANCE AGENCY
C.C.S.B. INSURANCE ADMINISTRATORS
CHIMIENTI & ASSOCIATES INSURANCE SVCS.
CLAREMONT INSURANCE SERVICES
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
COASTAL FINANCIAL PARTNERS GROUP
COPOWER, INC. ANCILLARY GEN. AGENCY
CYPRESS DENTAL & VISION
DAVID W. WHITE & ASSOCIATES
DEALEY RENTON
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
DIRECT BENEFITS
EASY INSURANCE MARKETING INC.
EMERSON REID
EPIC INSURANCE BROKERS
FIRST EAGLE INSURANCE
GROUP BENEFITS INC.

HRBC INSURANCE
IBP INSURANCE SERVICES
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
LECLAIR CORP.
LISI
MAHALO INSURANCE AGENCY
MWG MARKETING
MYERS-STEVENS-MELLO & CO., INS., SVCS.
NFP
PETER TRUMMER INSURANCE
PONTRELLI, TIMOUR & ASSOCIATES
R.H. INSURANCE SERVICES
ROGERS BENEFIT GROUP
RXREINS
SENIOR MARKET SALES, INC.
SHEPLER AND FEAR GENERAL AGENCY
STREAMLINE BENEFITS
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INS. MARKETING INC.
TRIPLE CHOICE PLAN DENTAL
WARNER PACIFIC INSURANCE SERVICES
WOLFPACK INSURANCE SERVICES
WORD & BROWN

DENTAL (INDIVIDUAL)

AIGILIS CORP.
AIS INSURANCEAIS
ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES
BENEFITMALL
BENEFITS STORE INC.
BERBOWER INSURANCE AGENCY
BEST LIFE AND HEALTH INSURANCE CO.
BEST
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
THE CAMDEN INSURANCE AGENCY
CHIMIENTI & ASSOCIATES INSURANCE SVCS.
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
COASTAL FINANCIAL PARTNERS GROUP
CYPRESS DENTAL & VISION
DAVID W. WHITE & ASSOCIATES
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
DIRECT BENEFITS INC.
EASY INSURANCE MARKETING INC.
EDWARDS/GLICK INSURANCE MARKETING
EMERSON REID
FIRST EAGLE INSURANCE
GROUP BENEFITS INC.
HRBC INSURANCE
JLS F.I.R.M. INC.
LARRY MEDEIROS
LECLAIR CORP.
MAHALO INSURANCE AGENCY MER-
CHANTS BENEFIT ADMINISTRATION
MWG MARKETING
MYERS-STEVENS-MELLO & CO., INS., SVCS. NFP
PETER TRUMMER INSURANCE
R.H. INSURANCE SERVICES
SENIOR MARKET SALES
SHEPLER AND FEAR GENERAL AGENCY
STREAMLINE BENEFITS
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.
TRIPLE CHOICE PLAN DENTAL
WORD & BROWN

DISABILITY (INDIVIDUAL)

AIS INSURANCEAIS
AMERICAN CAPITAL SECURITY CORP.
AMERICAN CONSUMERS LEAGUE AS-
SETS UNLIMITED INC.
BACKNINE INSURANCE SERVICES
BARRY J. FISHER INSURANCE
MARKETING INC.
BAY RIVER INSURANCE
BELAIR INSURANCE SERVICES BENEFITMALL
BERBOWER INSURANCE AGENCY
BEST
BILL PROCTOR & ASSOCIATES INS. INC.
BROKERS MARKETING SERVICES, INC.
BRYSON FINANCIAL GROUP
CALIFORNIA GUARDIAN
CASSANI & ASSOCIATES INS. SVCS., INC.
CAVALIER ASSOCIATES
CENCO INSURANCE MARKETING CORP.
CHIMIENTI & ASSOCIATES INSURANCE SVCS.
CPS INSURANCE SERVICES
CLOCK INSURANCE AND FINANCIAL
SVCS. CMG INSURANCE SERVICES
CNMA MULTI-INSURANCE AGENCY
CPS SACRAMENTO
DAVID W. WHITE & ASSOCIATES

DEALEY RENTON
 DESIGNS IN LIFE
 DI & LTC INSURANCE SERVICES
 DI BROKER
 DIRECT BENEFITS
 DISABILITY INS. SVCS. INC.
 DISABILITY INSURANCE RESOURCE CENTER
 DUNHILL MARKETING & INSURANCE SVCS.
 EASY INSURANCE MARKETING INC.
 EMERSON REID
 EPRO
 EQUOTE
 FIRST RESOURCE INSURANCE
 GBS INSURANCE AND FINANCIAL SVCS., INC.
 GORDON GLADSTONE ASSOCIATES
 GROUP BENEFITS INC.
 HRBC INSURANCE
 HIGHLAND CAPITAL BROKERAGE
 IMS ASSOCIATES
 INSURANCE RESOURCES GROUP INTEGRATED PLANNING SOLUTIONS
 ITG WORLDWIDE INSURANCE AGENCY
 JLS F.I.R.M. INC.
 JONES ASSOCIATES FIN. & INS. SVCS., INC.
 KOUZMANOFF FINANCIAL/INS.
 SOURCES INC. LECLAIR CORP.
 LISI
 MAHALO INSURANCE AGENCY
 MYERS-STEVENSON-MELLO & CO., INS. SVCS., INC.
 NATIONAL LIFE INSURANCE COMPANY
 NEW GENERATION INS. MARKETING
 NFP
 PARADIGM INSURANCE SERVICES
 PETER TRUMMER INSURANCE
 PETERSEN INTERNATIONAL UNDERWRITERS RETIREMENT CHOICES OF CALIFORNIA
 R.H. INSURANCE SERVICES
 STEVE SHORR INSURANCE
 STREAMLINE BENEFITS
 SYMETRA LIFE INSURANCE COMPANY
 TAX & FINANCIAL GROUP
 TED ANDERSON INSURANCE SERVICES
 THOMSON INSURANCE BROKERS
 TRIAD FINANCIAL INS. MARKETING INC.
 CORPORATION
 TRIPLE CHOICE PLAN DENTAL
 WARNER PACIFIC
 W.J. BARRETT INSURANCE AGENCY INC.
 WORLD INSURE

PRESCRIPTION DRUG CARD

AIGILIS CORP.
 ASSETS UNLIMITED INC.
 BENEFITMALL
 BILL PROCTOR & ASSOCIATES INS. INC.
 CMG INSURANCE SERVICES
 COASTAL FINANCIAL PARTNERS GROUP
 COPOWER, INC. ANCILLARY GEN. AGENCY
 DICKERSON EMPLOYEE BENEFITS INS. SVCS.
 EASY INSURANCE MARKETING INC.
 EPIC INSURANCE BROKERS
 E PRO INSURANCE AGENCY
 FOULDS & FELDMANN HEALTH INS. AGENCY
 FINANCIAL GRADE SENIOR CONSULTANTS GROUP BENEFITS INC.
 HRBC INSURANCE
 JENKINS INSURANCE GROUP
 JLS F.I.R.M. INC.
 PETER A. TRUMMER INSURANCE
 PRAM INSURANCE SERVICES, INC.
 RXREINS
 SENIOR MARKET SALES
 STREAMLINE BENEFITS
 TRIAD FINANCIAL INS. MARKETING INC.

VISION

AIS
 ASSETS UNLIMITED INC.
 BEERE & PURVES
 BELAIR INSURANCE SERVICES BENEFITMALL
 BENEFITS STORE INC.
 BEN-E-LECT

BEST LIFE AND HEALTH INSURANCE CO.
 BEST
 BRYSON FINANCIAL GROUP
 THE CAMDEN INSURANCE AGENCY CHIMIENTE AND ASSOC. INSURANCE SVCS.
 CLAREMONT INSURANCE SERVICES
 COASTAL FINANCIAL PARTNERS GROUP
 CLOCK INSURANCE AND FINANCIAL SVCS.
 CMG INSURANCE SVCS. COMMUNICATIONS COPOWER, INC. ANCILLARY GEN. AGENCY CYPRESS DENTAL & VISION
 DEALEY RENTON & ASSOCIATES
 DICKERSON EMPLOYEE BENEFITS INS. SVCS.
 DIRECT BENEFITS
 EASY INSURANCE MARKETING INC.
 EMERSON REID
 EPIC INSURANCE BROKERS
 FIRST EAGLE INSURANCE
 GROUP BENEFITS INC.
 HRBC INSURANCE
 JENKINS INSURANCE GROUP
 JLS F.I.R.M. INC.
 MWG MARKETING
 MYERS-STEVENSON & CO. INC.
 PETER TRUMMER INSURANCE
 R.H. INSURANCE SERVICES
 RXREINS
 HEPLER AND FEAR GENERAL AGENCY
 STREAMLINE BENEFITS
 TAX & FINANCIAL GROUP
 TED ANDERSON INSURANCE SERVICES
 TRIAD FINANCIAL INS. MARKETING INC.
 TRIPLE CHOICE PLAN
 WARNER PACIFIC INSURANCE SERVICES
 WELLS FARGO WHOLESALE INS. SVCS. INC.
 WOLFPACK INSURANCE
 WORD & BROWN

ANNUITIES**ANNUITIES (GROUP)**

AMERICAN CONSUMER'S LEAGUE
 THE ANNUITY STORE
 APPLIED GENERAL AGENCY
 BACKNINE INSURANCE SERVICES
 BAY RIVER INSURANCE
 BERBOWER INSURANCE AGENCY
 BGA INSURANCE
 BILL PROCTOR & ASSOCIATES INS. INC.
 BROKERS MARKETING SERVICES, INC.
 CASSANI & ASSOCIATES INSURANCE SVCS.
 COASTAL FINANCIAL GROUP
 COREY STEPANEK CLTC
 CPS INSURANCE SERVICES
 DUNHILL MKTG. & INS. SVCS.
 E PRO INSURANCE AGENCY
 EQUOTE
 FSD FINANCIAL SERVICES
 GIDEON ADVISERS
 GROUP BENEFITS INC.
 HARTFIELD FINANCIAL
 HIGHLAND CAPITAL BROKERAGE
 HRBC INSURANCE
 IMS ASSOCIATES
 INSURANCE RESOURCES GROUP
 JLS F.I.R.M. INC.
 JONES ASSOCIATES FIN. & INS. SVCS. INC.
 LEISURE WERDEN & TERRY AGENCY
 LIFEPRO FINANCIAL
 LON E. LIGHT & ASSOCIATES
 M&O MARKETING
 NATIONAL INSURANCE MARKETING CORP.
 PENN MUTUAL LIFE INSURANCE
 PETER TRUMMER INSURANCE
 PONTRELLI, TIMOUR & ASSOCIATES RETIREMENT CHOICES OF CALIFORNIA
 SAVE GAINS TAX
 SOUTH WESTERN FINANCIAL
 TAX & FINANCIAL GROUP
 TOTAL FINANCIAL & INSURANCE SERVICES
 TRIAD FINANCIAL
 WESTERN WORLD ANNUITY

ANNUITIES (INDIVIDUAL)

AMERICAN ADVANCED ANNUITIES
 AMERICAN CAPITAL SECURITY CORP.
 AMERICAN CONSUMER'S LEAGUE
 THE ANNUITY STORE
 BACKNINE INSURANCE
 BAY RIVER INSURANCE
 BELAIR INSURANCE SERVICES
 BERBOWER INSURANCE AGENCY
 BGA INSURANCE
 BILL PROCTOR & ASSOCIATES INS. INC.
 BROKERS MARKETING SERVICES, INC.
 BSI INSURANCE SERVICES INC.
 CARMICHAEL ASSOCIATES
 CASSANI & ASSOCIATES INS. SVCS., INC.
 CAVALIER ASSOCIATES
 CENCO INSURANCE MARKETING CORP.
 COASTAL FINANCIAL PARTNERS GROUP
 COREY STEPANEK CLTC
 CPS INSURANCE SERVICES
 CPS/INTEGRATED MARKETING & INS. SVCS.
 CPS-RON VIOLA INSURANCE SERVICES
 CPS/INTEGRATED MARKETING & INS. SVCS.
 CPS SACRAMENTO
 DESIGNS IN LIFE
 DUNHILL MARKETING & INS. SVCS., INC.
 EDWARDS/GLICK INSURANCE MARKETING
 E PRO INSURANCE AGENCY
 EQUOTE
 FAIRLANE FINANCIAL CORP.
 FINANCIAL PROFESSIONALS
 FIRST RESOURCE INSURANCE
 FSD FINANCIAL SVCS.
 GBS INSURANCE AND FINANCIAL SVCS., INC.
 GIDEON ADVISERS
 GROUP BENEFITS INC.
 ARTFIELD FINANCIAL
 HIGHLAND CAPITAL BROKERAGE
 HD MOOERS AND CO.
 IMS ASSOCIATES
 INNOVATIVE SOLUTIONS INS. SVCS. LLC.
 HRBC INSURANCE
 INSURANCE RESOURCES GROUP
 JLS F.I.R.M. INC.
 JONES ASSOC. FINANCIAL & INS. SVCS. INC.
 KNIGHT & ASSOCIATES
 LANDMARK SENIOR RESOURCES
 LECLAIR CORP.
 LEGACY INSURANCE SERVICES
 LEISURE WERDEN & TERRY AGENCY
 LIFEPRO FINANCIAL SERVICES
 LON E. LIGHT & ASSOCIATES
 MADISON BROKERAGE CORP.
 M&O MARKETING
 NATIONAL INSURANCE MARKETING CORP.
 NEW GENERATION INS. MARKETING
 NFP
 PARADIGM INSURANCE MARKETING
 PERRY FINANCIAL NETWORK INC.
 PETER TRUMMER INSURANCE
 THE PRODUCERS GROUP
 R. B. TWOGOOD INSURANCE SERVICES
 RETIREMENT CHOICES OF CALIFORNIA
 SAVE GAINS TAX
 SENIOR MARKET SALES
 SOUTH WESTERN FINANCIAL
 SYMETRA LIFE INSURANCE COMPANY
 TAX & FINANCIAL GROUP
 TEAM ALVAREZ
 TED ANDERSON INSURANCE SERVICES
 TOTAL FINANCIAL & INSURANCE SERVICES
 TRIAD FINANCIAL INSURANCE
 MARKETING TWH ANNUITIES
 WALLISER ASSOCIATES INS. AGENCY
 INC. WESTERN WORLD ANNUITY

ANNUITIES (VARIABLE)

AMERICAN CONSUMER'S LEAGUE
 BELAIR INSURANCE SERVICES
 BILL PROCTOR & ASSOCIATES INS. INC.
 CARMICHAEL ASSOCIATES
 CASSANI & ASSOCIATES
 CAVALIER ASSOCIATES INSURANCE SVCS. LLC
 COASTAL FINANCIAL PARTNERS GROUP
 CPS INSURANCE SERVICES
 CPS SACRAMENTO

DESIGNS IN LIFE
 DUNHILL MARKETING & INS. SVCS., INC.
 GROUP BENEFITS INC.
 HARTFIELD FINANCIAL
 HIGHLAND CAPITAL BROKERAGE
 INSURANCE RESOURCES GROUP
 JLS F.I.R.M. INC.
 JONES ASSOCIATES FIN. & INS. SVCS. INC.
 LEISURE WERDEN & TERRY AGENCY
 LIFEPRO FINANCIAL SERVICES
 LGR INSURANCE GROUP
 MADISON BROKERAGE CORP.
 M&O MARKETING
 PERRY FINANCIAL NETWORK INC.
 PETER TRUMMER INSURANCE
 SAVE GAINS TAX
 TAX & FINANCIAL GROUP
 TOTAL FINANCIAL AND INSURANCE SERVICES
 TRIAD FINANCIAL INSURANCE MARKETING

PENSION PLANS**PENSION 401(K)**

ASSETS UNLIMITED INC.
 BACKNINE INSURANCE
 BAY RIVER INSURANCE
 BELAIR INSURANCE SERVICES
 BILL PROCTOR & ASSOCIATES INS. INC.
 BROKERS MARKETING SERVICES, INC.
 BRYSON FINANCIAL GROUP
 COASTAL FINANCIAL GROUP
 DEALEY RENTON & ASSOCIATES
 DUNHILL MARKETING & INS. SVCS., INC.
 EPIC INSURANCE BROKERS
 EQUOTE
 GIDEON ADVISERS
 GROUP BENEFITS INC.
 HARTFIELD FINANCIAL
 HIGHLAND CAPITAL BROKERAGE
 HRBC INSURANCE
 IBP INSURANCE SERVICES
 INSURANCE RESOURCES GROUP
 JACK VAN ROSSUM & ASSOCIATES
 JENKINS INSURANCE GROUP
 JLS F.I.R.M. INC.
 JONES ASS. FINANCIAL & INS. SVCS., INC.
 KNIGHT & ASSOCIATES
 MYERS-STEVENSON-MELLO & CO., INC.
 INSURANCE SERVICES
 LEISURE WERDEN & TERRY AGENCY
 NATIONAL LIFE INSURANCE COMPANY
 PETER TRUMMER INSURANCE
 PRB INSURANCE AND FINANCIAL SVCS.
 PONTRELLI, TIMOUR & ASSOCIATES
 PRB INSURANCE AND FINANCIAL SVCS.
 RETIREMENT CHOICES OF CALIFORNIA
 SAVE GAINS TAX
 SOUTH WESTERN FINANCIAL
 TAX & FINANCIAL GROUP
 TRIAD FINANCIAL INS. MARKETING INC.
 UNITED RETIREMENT

PENSION/PROFIT SHARING

ASSETS UNLIMITED INC.
 BAY RIVER INSURANCE
 BELAIR INSURANCE SERVICES
 BRYSON FINANCIAL GROUP
 CENCO INSURANCE MARKETING CORP.
 COASTAL FINANCIAL GROUP
 CPS SACRAMENTO
 DEALEY RENTON & ASSOCIATES
 DUNHILL MARKETING & INS. SVCS., INC.
 EPIC INSURANCE BROKERS
 GIDEON ADVISERS
 GROUP BENEFITS INC.
 HARTFIELD FINANCIAL
 HIGHLAND CAPITAL BROKERAGE
 IBP INSURANCE SERVICES
 INSURANCE RESOURCES GROUP
 JACK VAN ROSSUM & ASSOCIATES
 JENKINS INSURANCE GROUP
 JLS F.I.R.M. INC.
 JONES ASSOCIATES FIN. & INS. SVCS. INC.
 KNIGHT & ASSOCIATES
 NATIONAL INSURANCE MARKETING CORP.

PETER TRUMMER INSURANCE
PONTRELLI, TIMOUR & ASSOCIATES
RETIREMENT CHOICES OF CALIFORNIA
SAVE GAINS TAX
SOUTHWESTERN FINANCIAL
TAX & FINANCIAL GROUP
UNITED RETIREMENT

HEALTH INSURANCE

COBRA COMPLIANCE

ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES BENEFITMALL
BILL PROCTOR & ASSOCIATES INS. INC.
CHIMIENI & ASSOCIATES INSURANCE SVCS
CLAREMONT INSURANCE SERVICES
EASY INSURANCE MARKETING INC.
FLEXTODAY
LISI
PETER TRUMMER INSURANCE
R.H. INSURANCE SERVICES
SHEPLER AND FEAR GENERAL AGENCY
TAX & FINANCIAL GROUP CORPORATION
WORD & BROWN

HEALTH (GROUP)

ASSETS UNLIMITED INC.
BEERE & PURVES INC.
BELAIR INSURANCE SERVICES BENEFITMALL
BENEFITS STORE
BEN-E-LECT
BERBOWER INSURANCE AGENCY
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL
CARMICHAEL ASSOCIATES
C.C.S.B. INSURANCE ADMINISTRATORS
CLAREMONT INSURANCE SERVICES
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
COASTAL FINANCIAL PARTNERS GROUP
DAVID W. WHITE & ASSOCIATES
DEALEY RENTON & ASSOCIATES
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
EASY INSURANCE MARKETING INC.
EMERSON REID
EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
FIRST EAGLE INSURANCE
GENERAL AGENCY INS. DEV. SVCS.
(GAIDS) GORDON GLADSTONE ASSOCIATES GROUP BENEFITS INC. HEALTHINSURANCE.COM INC.
HRBC INSURANCE
IBP INSURANCE SERVICES
ITG WORLD WIDE INSURANCE AGENCY
JLS F.I.R.M. INC.
LECLAIR CORP.
LISI
MAHALO INSURANCE AGENCY MERCHANTS BENEFIT ADMINISTRATION NFP
PETER TRUMMER INSURANCE PONTRELLI, TIMOUR & ASSOCIATES PRAM INSURANCE SERVICES INC.
R.H. INSURANCE SERVICES
ROGERS BENEFIT GROUP
SHEPLER AND FEAR GENERAL AGENCY
STEVE SHORR INSURANCE
SYMETRA LIFE INSURANCE COMPANY
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.
USI TRAVEL INSURANCE SERVICES
WARNER PACIFIC INSURANCE SERVICES
WORD & BROWN

HEALTH (INDIVIDUAL)

APPLIED GENERAL AGENCY INC.
ASSETS UNLIMITED INC.
ASSOCIATION OF CHAMBER MEMBERS
BELAIR INSURANCE SERVICES BENEFITMALL
BENEFITS STORE INC.
BERBOWER INSURANCE AGENCY

BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP CARMICHAEL ASSOCIATES
C.C.S.B. INSURANCE ADMINISTRATORS
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
CPS SACRAMENTO
DAVID W. WHITE & ASSOCIATES
DEALEY RENTON & ASSOCIATE
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
EASY INSURANCE MARKETING INC.
EDWARDS/GLICK INSURANCE MARKETING
E PRO INSURANCE AGENCY
FIRST EAGLE INSURANCE
FOULDS & FELDMANN HEALTH INS.
AGENCY ENERAL AGENCY INS. DEV. SVCS.
(GAIDS) GORDON GLADSTONE ASSOCIATES GROUP BENEFITS INC.
HEALTHINSURANCE.COM INC.
HRBC INSURANCE
ITG WORLD WIDE INSURANCE AGENCY
JLS F.I.R.M. INC.
LARRY MEDEIROS
LECLAIR CORP.
MAHALO INSURANCE AGENCY
MYERS-STEVENS-MELLO & CO., INS. SVCS.
NFP
PETER TRUMMER INSURANCE
R.H. INSURANCE SERVICES
STEVE SHORR INSURANCE
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
ED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INS. MARKETING INC.
USI TRAVEL INSURANCE SERVICES
WARNER PACIFIC INSURANCE SERVICES
WORD & BROWN

HSAS (HEALTH SAVING ACCOUNTS)

ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES
BEN-E-LECT
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
CHIMIENI & ASSOCIATES INSURANCE SVCS.
CLAREMONT INSURANCE SERVICES
EPIC INSURANCE BROKERS
EMERSON REID
EPIC INSURANCE BROKERS
CMG INSURANCE SERVICES
EMERSON REID
FLEXTODAY
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GROUP BENEFITS INC.
IBP INSURANCE SERVICES
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
LECLAIR CORP.
MYERS-STEVENS-MELLO & CO., INS. SVCS.
INC
PETER TRUMMER INSURANCE
R.H. INSURANCE SERVICES
STREAMLINE BENEFITS
TAX & FINANCIAL GROUP
ED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INSURANCE MARKETING
WARNER PACIFIC INSURANCE SERVICES
WORD & BROWN

INTEGRATED (HEALTH+24 HOUR)

ASSETS UNLIMITED INC.
BEN-E-LECT
BILL PROCTOR & ASSOCIATES INS. INC.
CARMICHAEL ASSOCIATES
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
GROUP BENEFITS INC.
JENKINS INSURANCE GROUP
MYERS-STEVENS & CO. INC.
PETER TRUMMER INSURANCE
TRIAD FINANCIAL INS. MARKETING INC.
WARNER PACIFIC INSURANCE SERVICES

INTERNATIONAL MAJOR MEDICAL

ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES

BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
CNMA MULTI-INSURANCE AGENCY
EASY INSURANCE MARKETING INC.
FIRST EAGLE INSURANCE
GBS INSURANCE AND FINANCIAL SVCS., INC.
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GEOBLUE
GROUP BENEFITS INC.
ITG WORLDWIDE INSURANCE AGENCY
JLS F.I.R.M. INC.
MAHALO INSURANCE AGENCY
OVERSEAS TRAVEL INSURANCE SERVICES
PETER TRUMMER INSURANCE
PETERSEN INTERNATIONAL UNDERWRITERS
SENIOR MARKET SALES
SHEPLER AND FEAR GENERAL AGENCY
TED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INS. MARKETING INC.
USI TRAVEL INSURANCE SERVICES
WORD INSURE

MEDICARE BRIDGE

ASSETS UNLIMITED INC.
BILL PROCTOR & ASSOCIATES INS. INC.
CARMICHAEL ASSOCIATES
CMG INSURANCE SERVICES EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GROUP BENEFITS INC.
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
STREAMLINE BENEFITS
TED ANDERSON INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.

MEDICARE SUPPLEMENT

AIS
APPLIED GENERAL AGENCY INC.
ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES BENEFITMALL
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
CARMICHAEL ASSOCIATES
CMG INSURANCE SERVICES
DESIGNS IN LIFE
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
EASY INSURANCE MARKETING INC.
EDWARDS/GLICK INSURANCE MARKETING
EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
FINANCIAL GRADE SENIOR CONSULTANTS
FOULDS & FELDMANN HEALTH INS. AGENCY
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GROUP BENEFITS INC.
HRBC INSURANCE
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
LARRY MEDEIROS
MYERS-STEVENS-MELLO & CO., INS., SVCS.
R.H. INSURANCE SERVICES
SAVE GAINS TAX
SENIOR MARKET SALES, INC.
SHEPLER AND FEAR GENERAL AGENCY
STEVE SHORR INSURANCE
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INS. MARKETING INC.
USI TRAVEL INSURANCE SERVICES
WORD & BROWN

SELF-FUNDED ADMINISTRATION

BEN-E-LECT
CARMICHAEL ASSOCIATES
CMG INSURANCE SERVICES
EASY INSURANCE MARKETING INC.
EPIC INSURANCE BROKERS
GROUP BENEFITS INC.
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
PETER TRUMMER INSURANCE
TRIAD FINANCIAL INS. MARKETING INC.

SHORT TERM MAJOR MEDICAL

ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
CMG INSURANCE SERVICES
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
EASY INSURANCE MARKETING INC.
EDWARDS/GLICK INSURANCE MARKETING
E PRO INSURANCE AGENCY
EPIC INSURANCE BROKERS
FIRST EAGLE INSURANCE
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GROUP BENEFITS INC.
HRBC INSURANCE
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
LARRY MEDEIROS
MYERS-STEVENS & CO. INC.
OVERSEAS TRAVEL INSURANCE PETERSEN INTERNATIONAL
PETER TRUMMER INSURANCE
SENIOR MARKET SALES
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INS. MARKETING INC.
USI TRAVEL INSURANCE SERVICES
WORD & BROWN

LIFE INSURANCE

CHARITABLE GIVING PROGRAMS

ACCENT INSURANCE
BAY RIVER INSURANCE
BGA INSURANCE
BRYSON FINANCIAL GROUP
CPS SACRAMENTO
DESIGNS IN LIFE
DUNHILL MARKETING & INS. SVCS., INC.
E PRO INSURANCE AGENCY
EQUOTE
GIDEON ADVISERS
GROUP BENEFITS INC.
HIGHLAND CAPITAL BROKERAGE
IMS ASSOCIATES
JLS F.I.R.M. INC.
LEISURE WERDEN & TERRY AGENCY
NFP
PETER TRUMMER INSURANCE
SAVE GAINS TAX
TAX & FINANCIAL GROUP
TOTAL FINANCIAL

LIFE (GROUP)

ACCENT INSURANCE
ACE BENEFITS GROUP RETIREMENT & INS. AIS INSURANCE AIS
AMERICAN CONSUMERS LEAGUE APPLIED GENERAL AGENCY INC.
ASSETS UNLIMITED INC.
BELAIR INSURANCE SERVICES BENEFITMALL
BEN-E-LECT
BEERE & PURVES, INC.
BEST LIFE AND HEALTH INS. COMPANY
BEST
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP CARMICHAEL ASSOCIATES
CASSANI & ASSOCIATES INSURANCE SVCS.
CENCO INSURANCE MARKETING CORP.
CHIMIENI & ASSOCIATES INSURANCE SVCS.
CLAREMONT INSURANCE SERVICES
IMS ASSOCIATES
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
CNMA MULTI-INSURANCE AGENCY
COASTAL FINANCIAL GROUP
COPOWER, INC. ANCILLARY GEN.
AGENCY CORY STEPANEK. CLTC
CPS INSURANCE SERVICES
CPS-RON VIOLA INSURANCE SERVICES
CPS SACRAMENTO

DEALEY RENTON & ASSOCIATES
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
DIRECT BENEFITS
DUNHILL MARKETING & INS. SVCS. INC.
EDWARDS/GLICK INSURANCE MARKETING
EMERSON REID
E PRO INSURANCE AGENCY
EQUOTE
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GIDEON ADVISERS
GROUP BENEFITS INC.
DESIGNS IN LIFE
ITG WORLD WIDE INSURANCE AGENCY
IBP INSURANCE SERVICES
HRBC INSURANCE
JLS F.I.R.M. INC.
LEISURE WERDEN & TERRY AGENCY
LIFEPRO FINANCIAL SERVICES
LISI
MAHALO INSURANCE AGENCY, LLC
M&O MARKETING
NEW GENERATION INS. MARKETING
NFP
PENN MUTUAL LIFE INSURANCE
PETER TRUMMER INSURANCE
PONTRELLI, TIMOUR & ASSOCIATES
PRB INSURANCE AND FINANCIAL SVCS.
RETIREMENT CHOICES OF CALIFORNIA
ROGERS BENEFITS
SHEPLER AND FEAR GENERAL AGENCY
STAN ISRAEL INSURANCE SERVICES INC.
STREAMLINE BENEFITS
SYMETRA LIFE INSURANCE COMPANY
TAX & FINANCIAL GROUP
TED ANDERSON INSURANCE SERVICES
THOMSON INSURANCE BROKERS
TRIAD FINANCIAL INSURANCE MARKETING
TRIPLE CHOICE PLAN DENTAL
TWH ANNUITIES
WALLISER ASSOCIATES INS. AGENCY, INC.
WARNER PACIFIC INSURANCE SERVICES
WORD & BROWN

LIFE GUARANTEED ISSUE

ACCENT INSURANCE
AMERICAN CONSUMERS LEAGUE
BAY RIVER INSURANCE
BEST LIFE AND HEALTH INS. COMPANY
BEST
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
CASSANI & ASSOCIATES INS. SVCS., INC.
CALIFORNIA GUARDIAN
CARMICHAEL ASSOCIATES
CNMA MULTI-INSURANCE AGENCY
COASTAL FINANCIAL PARTNERS GROUP
IMS ASSOCIATES
CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
CPS-RON VIOLA INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
DESIGNS IN LIFE
DUNHILL MARKETING & INS. SVCS., INC.
E PRO INSURANCE AGENCY
EQUOTE
FINANCIAL GRADE SENIOR CONSULTANTS
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
GROUP BENEFITS INC.
HRBC INSURANCE
INSURANCE RESOURCES GROUP
JLS F.I.R.M. INC.
LEISURE WERDEN & TERRY AGENCY
LIFEPRO FINANCIAL SERVICES
MADISON BROKERAGE CORP.
MERCHANTS BENEFIT ADMINISTRATION
NEW GENERATION INS. MARKETING
PETER TRUMMER INSURANCE
PONTRELLI, TIMOUR & ASSOCIATES
R.H. INSURANCE SERVICES
SENIOR MARKET SALES
STREAMLINE BENEFITS
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TOTAL FINANCIAL INS.

TRIAD FINANCIAL INS. MARKETING INC.

LIFE SETTLEMENTS/SECONDARY MARKET FOR LIFE INSURANCE

BGA INSURANCE
CARMICHAEL ASSOCIATES
CAVALIER ASSOCIATES
CPS-RON VIOLA INSURANCE SERVICES
DUNHILL MKTG. & INS. SVCS.
E PRO INSURANCE AGENCY
EQUOTE
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
HIGHLAND CAPITAL BROKERAGE
IMS ASSOCIATES
INSURANCE RESOURCES GROUP
JLS F.I.R.M. INC.
LEISURE WERDEN & TERRY AGENCY
LIFE INSURANCE SETTLEMENTS INC.
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
PETER TRUMMER INSURANCE
SAVE GAINS TAX
TRIAD FINANCIAL INS. MARKETING INC.
WELCOME FUNDS INC.

LIFE LIVING PAYOUT OPTION

ASSETS UNLIMITED INC.
BAY RIVER INSURANCE
BGA INSURANCE
BRYSON FINANCIAL GROUP
CLOCK INSURANCE AND FINANCIAL SVCS.
DUNHILL MKTG. & INS. SVCS.
EPIC INSURANCE BROKERS
EQUOTE
GIDEON ADVISERS
GROUP BENEFITS INC.
HIGHLAND CAPITAL BROKERAGE
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
PETER TRUMMER INSURANCE
SENIOR MARKET SALES
TAX & FINANCIAL GROUP
TRIAD FINANCIAL INS. MARKETING INC.

LIFE POLICY EXCHANGE

BAY RIVER INSURANCE
BGA INSURANCE
CASSANI & ASSOCIATES INS. SVCS., INC.
CPS-RON VIOLA INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
DUNHILL MARKETING & INS. SVCS., INCV
EDWARDS/GLICK INSURANCE MARKETING
EPIC INSURANCE BROKERS
EQUOTE
FIRST RESOURCE INSURANCE
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
GROUP BENEFITS INC.
HIGHLAND CAPITAL BROKERAGE
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
LEISURE WERDEN & TERRY AGENCY
MADISON BROKERAGE CORP.
PETER TRUMMER INSURANCE
TAX & FINANCIAL GROUP
TRIAD FINANCIAL INS. MARKETING INC.

SINGLE PREMIUM WHOLE LIFE

ACCENT INSURANCE
THE ANNUITY STORE
BAY RIVER INSURANCE
BERBOWER INS. AGENCY
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BROKERS MARKETING SERVICES INC.
BRYSON FINANCIAL GROUP
CASSANI & ASSOCIATES INS. SVCS., INC.
IMS ASSOCIATES
CNMA MULTI-INSURANCE AGENCY
CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
CPS-RON VIOLA INSURANCE SERVICES
CPS SACRAMENTO
DESIGNS IN LIFE
DUNHILL MARKETING & INS. SVCS., INC.

E PRO INSURANCE AGENCY
EQUOTE
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
GROUP BENEFITS INC.
HIGHLAND CAPITAL BROKERAGE
INSURANCE RESOURCES GROUP
JLS F.I.R.M. INC.
LEGACY INSURANCE SERVICES
LIFEPRO FINANCIAL SERVICES
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
NATIONAL INSURANCE MARKETING CORP.
NEW GENERATION INS. MARKETING
PETER TRUMMER INSURANCE
R.H. INSURANCE SERVICES
SYMETRA LIFE INSURANCE COMPANY
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TRIAD FINANCIAL INS. MKTG. INC.
TWH ANNUITIES & INSURANCE AGENCY INC.

SPECIAL RISK

ACCENT INSURANCE
AMERICAN CAPITAL SECURITY CORP.
ASSETS UNLIMITED INC.
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
CASSANI & ASSOCIATES INS. SVCS., INC.
CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
CPS-RON VIOLA INSURANCE SERVICES
CPAS SACRAMENTO
DUNHILL MARKETING & INS. SVCS., INC.
DESIGNS IN LIFE
EPIC INSURANCE BROKERS
EQUOTE
FINANCIAL PROFESSIONALS
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
GROUP BENEFITS INC.
HD MOOERS AND CO.
IMS ASSOCIATES
JENKINS INSURANCE GROUP
JONES ASSOCIATES FIN. & INS. SVCS. INC.
LECLAIR CORP.
LIFEPRO FINANCIAL SERVICES
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
NATIONAL INSURANCE MARKETING
CORP. NEW GENERATION INS. MARKETING
OC LIFE INSURANCE AGENCY INC.
PARADIGM
PETER TRUMMER INSURANCE
PETERSEN INTERNATIONAL UNDERWRITERS
THE PRODUCERS GROUP
SENIOR MARKET SALES
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.

SURVIVOR LIFE

ACCENT INSURANCE
AMERICAN CAPITAL SECURITY CORP.
AMERICAN CONSUMERS LEAGUE AS-
SETS UNLIMITED INC.
BACKNINE INSURANCE SERVICES
BELAIR INSURANCE SERVICES
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BROKERS MARKETING SERVICES
BRYSON FINANCIAL GROUP
CALIFORNIA GUARDIAN
CAVALIER ASSOCIATES
CENCO INSURANCE MARKETING CORP.
COASTAL FINANCIAL PARTNERS GROUP
CPS INSURANCE SERVICES
CPS-RON VIOLA INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
CPS SACRAMENTO
DESIGNS IN LIFE
DUNHILL MARKETING & INS. SVCS., INC.
EDWARDS/GLICK INSURANCE MARKETING
EPIC INSURANCE BROKERS

EQUOTE
FINANCIAL PROFESSIONALS
GROUP BENEFITS INC.
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
GROUP BENEFITS INC.
HD MOOERS AND CO.
HIGHLAND CAPITAL BROKERAGE
IMS ASSOCIATES
INNOVATIVE SOLUTIONS INS. SVCS. LLC.
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
JOHN HANCOCK FINANCIAL NETWORK
JONES ASSOCIATES FIN. & INS. SVCS. INC.
LEGACY INSURANCE SERVICES
LEISURE WERDEN & TERRY AGENCY
LIFEPRO FINANCIAL SERVICES
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
NEW GENERATION INS. MARKETING
PARADIGM INSURANCE MARKETING
PERRY FINANCIAL NETWORK INC.
PETER TRUMMER INSURANCE
PONTRELLI, TIMOUR & ASSOCIATES
THE PRODUCERS GROUP
SENIOR MARKET SALES
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TOTAL FINANCIAL INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.
TWH ANNUITIES & INSURANCE AGENCY INC.

TERM LIFE

ACCENT INSURANCE
ACE BENEFITS GROUP RETIREMENT & INS.
AMERICAN CAPITAL SECURITY CORP.
AMERICAN CONSUMERS LEAGUE
THE ANNUITY STORE
BACKNINE INSURANCE SERVICES
BARRY J. FISHER INSURANCE
MARKETING INC.
BAY RIVER INSURANCE
BELAIR INSURANCE SERVICES
BENEFITMALL
BERBOWER INSURANCE AGENCY
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BROKERS MARKETING SERVICES INC.
BRYSON FINANCIAL GROUP
BSI INSURANCE SERVICES INC.
CALIFORNIA GUARDIAN BROKERAGE
CARMICHAEL ASSOCIATES
CASSANI & ASSOCIATES INS. SVCS., INC.
CAVALIER ASSOCIATES
CENCO INSURANCE MARKETING CORP.
CHIMIENTI AND ASSOCIATES
CLAREMONT INSURANCE SERVICES
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
COPOWER, INC. ANCILLARY GEN. AGENCY
COASTAL FINANCIAL PARTNERS GROUP
CORY STEPANEK. CLTC
IMS ASSOCIATES
CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
DEALEY RENTON & ASSOCIATES
DESIGNS IN LIFE
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
DIRECT BENEFIT
DUNHILL MARKETING & INS. SVCS., INC
EDWARDS/GLICK INSURANCE MARKETING
EMERSON REID
EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
EPIC INSURANCE BROKERS
EQUOTE
FINANCIAL PROFFESSIOALS
FIRST RESOURCE INSURANCE
FSD FINANCIAL
GBS INSURANCE AND FINANCIAL SVCS., INC.
GENERAL AGENCY INS. DEV. SVCS. (GAIDS)
GORDON GLADSTONE ASSOCIATES
GROUP BENEFITS INC.
HARTFIELD FINANCIAL
HD MOOERS AND CO.

HIGHLAND CAPITAL BROKERAGE
HRBC INSURANCE
INNOVATIVE SOLUTIONS INS. SVCS. LLC.
INSURANCE RESOURCES GROUP
ITG WORLDWIDE INSURANCE AGENCY
JENKINS INSURANCE GROUP
JOHN HANCOCK FINANCIAL NETWORK
JLS F.I.R.M. INC.
JONES ASSOCIATES FIN. & INS. SVCS. INC.
LANDMARK SENIOR RESOURCES
LARRY MEDEIROS
LECLAIR CORP.
LEGACY INSURANCE SERVICES
LIFEPRO FINANCIAL SERVICES
LISI
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
MYERS-STEVENS-MELLO & CO., INS., SVCS.
NATIONAL INSURANCE MARKETING CORP.
NEW GENERATION INS. MARKETING
NFP
OC LIFE INSURANCE AGENCY INC.
PARADIGM INSURANCE MARKETING
PERRY FINANCIAL NETWORK INC.
PETER TRUMMER INSURANCE
THE PRODUCERS GROUP
R. B. TWOGOOD INSURANCE SERVICES
R.H. INSURANCE SERVICES
SENIOR MARKET SALES
SHEPLER AND FEAR GENERAL AGENCY
STAN ISRAEL INSURANCE SERVICES INC.
STEVE SHORR INSURANCE
STREAMLINE BENEFITS
SYMETRA LIFE INSURANCE COMPANY
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TOTAL FINANCIAL
TRIAD FINANCIAL INS. MARKETING INC.
TVH ANNUITIES & INSURANCE AGENCY INC.
WARNER PACIFIC INSURANCE SERVICES
WELLS FARGO WHOLESALE INS. SVCS. INC.

UNIVERSAL LIFE

ACCENT INSURANCE
ACE BENEFITS GROUP RETIREMENT & INS.
AMERICAN CAPITAL SECURITY CORP.
ASSETS UNLIMITED INC.
BACKNINE INSURANCE SERVICES
BARRY J. FISHER INSURANCE
MARKETING INC.
BAY RIVER INSURANCE
BELAIR INSURANCE SERVICES
BERBOWER INSURANCE AGENCY
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BROKERS MARKETING SERVICES, INC.
BRYSON FINANCIAL GROUP
BSI INSURANCE SERVICES INC.
CALIBRATED CAPITAL INC.
CASSANI & ASSOCIATES INSURANCE
SVCS. CAVALIER ASSOCIATES
CENCO INSURANCE MARKETING CORP.
CHIMIENTI & ASSOCIATES INSURANCE SVCS.
CLAREMONT INSURANCE SERVICES
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
COASTAL FINANCIAL PARTNERS GROUP
IMS ASSOCIATES
CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
CPS-RON VIOLA INSURANCE SERVICES
CREEKMORE INSURANCE GROUP, INC.
DEALEY RENTON
DESIGNS IN LIFE
DUNHILL MARKETING & INS. SVCS., INC.
EDWARDS/GLICK INSURANCE MARKETING
EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
EQUOTE
FINANCIAL PROFESSIONALS
FIRST RESOURCE INSURANCE
FSD FINANCIAL SERVICES
GBS INSURANCE AND FINANCIAL SVCS., INC.
GIDEON ADVISERS
GORDON GLADSTONE ASSOCIATES

GROUP BENEFITS INC.
HARTFIELD FINANCIAL
HIGHLAND CAPITAL BROKERAGE
INNOVATIVE SOLUTIONS INS. SVCS. LLC.
INSURANCE RESOURCES GROUP
JENKINS INSURANCE GROUP
JLS F.I.R.M. INC.
JOHN HANCOCK FINANCIAL NETWORK
JONES ASSOCIATES FIN. & INS. SVCS. INC.
LARRY MEDEIROS
LECLAIR CORP.
LEGACY INSURANCE SERVICES
LEISURE WERDEN & TERRY AGENCY
LIFEPRO FINANCIAL SERVICES
LISI
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
NATIONAL INSURANCE MARKETING CORP.
NEW GENERATION INS. MARKETING
NFP
OC LIFE INSURANCE AGENCY INC.
PARADIGM INSURANCE MARKETING
PERRY FINANCIAL NETWORK INC.
PETER LYMAN INSURANCE
PETER TRUMMER INSURANCE
THE PRODUCERS GROUP
R. B. TWOGOOD INSURANCE SERVICES
RETIREMENT CHOICES OF CALIFORNIA
R.H. INSURANCE SERVICES
SENIOR MARKET SALES, INC.
STAN ISRAEL
STREAMLINE BENEFITS
SYMETRA LIFE INSURANCE COMPANY
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TOTAL FINANCIAL
TRIAD FINANCIAL INS. MARKETING INC.
TVH ANNUITIES & INSURANCE AGENCY INC.

VARIABLE LIFE

BAY RIVER INSURANCE
BELAIR INSURANCE SERVICES
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BRYSON FINANCIAL GROUP
COASTAL FINANCIAL PARTNERS GROUP
CPS INSURANCE SERVICES
CPS SACRAMENTO
DESIGNS IN LIFE
FINANCIAL PROFESSIONALS
GROUP BENEFITS INC.
HARTFIELD FINANCIAL
HIGHLAND CAPITAL BROKERAGE
INNOVATIVE SOLUTIONS INS. SVCS. LLC.
INSURANCE RESOURCES GROUP
JLS F.I.R.M. INC.
JOHN HANCOCK FINANCIAL NETWORK
JONES ASSOCIATES
FINANCIAL & INSURANCE SERVICES INC.
LARRY MEDEIROS
LEISURE WERDEN & TERRY AGENCY
LIFEPRO FINANCIAL SERVICES
LISI
MADISON BROKERAGE CORP.
NFP
PETER TRUMMER INSURANCE
THE PRODUCERS GROUP
TAX & FINANCIAL GROUP
TRIAD FINANCIAL INS. MARKETING INC.

WHOLE LIFE

ACCENT INSURANCE BROKERAGE
ACE BENEFITS GROUP RETIREMENT & INS.
AMERICAN CONSUMERS LEAGUE
THE ANNUITY STORE
ASSETS UNLIMITED INC.
BACKNINE INSURANCE SERVICES
BARRY J. FISHER INSURANCE
MARKETING INC.
BERBOWER INSURANCE AGENCY
BGA INSURANCE
BROKERS MARKETING SERVICES INC.
BRYSON FINANCIAL GROUP
CALIFORNIA GUARDIAN
CASSANI & ASSOCIATES INS. SVCS., INC.

CAVALIER ASSOCIATES
CENCO INSURANCE MARKETING CORP.
CLAREMONT INSURANCE SERVICES
CLOCK INSURANCE AND FINANCIAL SVCS.
CMG INSURANCE SERVICES
CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS. SVCS.
CPS-RON VIOLA INSURANCE SERVICES
CPS SACRAMENTO
DESIGNS IN LIFE
DUNHILL MARKETING AND INS. SERVICES
EDWARDS/GLICK INSURANCE MARKETING
EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
EQUOTE
FINANCIAL PROFESSIONALS
FIRST RESOURCE INSURANCE
FSD FINANCIAL SERVICES
GBS INSURANCE AND FINANCIAL SVCS., INC.
GROUP BENEFITS INC.
HARTFIELD FINANCIAL
HIGHLAND CAPITAL BROKERAGE
IMS ASSOCIATES
INSURANCE RESOURCES GROUP JEN-
KINS INSURANCE GROUP
JOHN HANCOCK FINANCIAL NETWORK
JLS F.I.R.M. INC.
JONES ASSOCIATES FIN. & INS. SVCS. INC.
LECLAIR CORP.
LEGACY INSURANCE SERVICES
THE LEISHER GROUP
LIFEPRO FINANCIAL SERVICES
LON E. LIGHT & ASSOCIATES
MADISON BROKERAGE CORP.
NATIONAL INSURANCE MARKETING CORP.
NEW GENERATION INS. MARKETING
NFP
OC LIFE INSURANCE AGENCY INC.
PERRY FINANCIAL NETWORK INC.
PETER TRUMMER INSURANCE
THE PRODUCERS GROUP
RETIREMENT CHOICES OF CALIFORNIA
R.H. INSURANCE SERVICES
SENIOR MARKET SALES
SOUTH WESTERN FINANCIAL
STAN ISRAEL
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TOTAL FINANCIAL
TRIAD FINANCIAL INS. MARKETING INC.
TRIPLE CHOICE DENTAL PLAN
TVH ANNUITIES & INSURANCE AGENCY INC.

LONG TERM CARE

ACE BENEFITS GROUP RETIREMENT & INS.
ACCENT INSURANCE BROKERAGE
AMERICAN CAPITAL SECURITY CORP
ASSETS UNLIMITED INC.
BACKNINE INSURANCE SERVICES
BARRY J. FISHER INSURANCE
MARKETING INC.
BAY RIVER INSURANCE
BELAIR INSURANCE GROUP
BERBOWER INSURANCE AGENCY
BGA INSURANCE
BILL PROCTOR & ASSOCIATES INS. INC.
BROKERS MARKETING SERVICES INC.
BRYSON FINANCIAL GROUP
BSI INSURANCE SERVICES INC. CALI-
FORNIA LTC INSURANCE SERVICES LLC.
CAPITAS LTC
CARMICHAEL ASSOCIATES
CASSANI & ASSOCIATES INS. SVCS., INC.
CENCO INSURANCE MARKETING CORP.
CLOCK INSURANCE AND FINANCIAL SERVICES
CORY STEPANEK. CLTC
COPOWER, INC. ANCILLARY GEN.
AGENCY CPS INSURANCE SERVICES
CPS/INTEGRATED MARKETING & INS.
SVCS. CPS SACRAMENTO
DAVID W. WHITE & ASSOCIATES
DEALEY RENTON & ASSOCIATES DE-
SIGNS IN LIFE
DISABILITY INSURANCE SERVICES INC.
DI & LTC INSURANCE SERVICES DI
BROKER

DUNHILL MARKETING & INS. SVCS. INC.
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EPIC INSURANCE BROKERS
E PRO INSURANCE AGENCY
EMERSON REID
EQUOTE
FINANCIAL GRADE SENIOR CONSULTANTS
FINANCIAL PROFESSIONALS
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FOULDS & FELDMANN HEALTH INS. AGENCY
GBS INSURANCE AND FINANCIAL SVCS., INC.
GENERAL AGENCY INS. DEV. SVCS.
(GAIDS) GIDEON ADVISERS
GROUP BENEFITS INC.
HIGHLAND CAPITAL BROKERAGE
HRBC INSURANCE
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LLC. INSURANCE RESOURCES GROUP
JENKINS INSURANCE GROUP
J.K. INSURANCE MARKETING INC.
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JOHN HANCOCK FINANCIAL
JONES ASSOCIATES FIN. & INS. SVCS. INC.
KOUZMANOFF FIN./INS.SOURCES INC.
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LARRY MEDEIROS
LECLAIR CORP.
LEISURE WERDEN & TERRY AGENCY
LIFEPRO FINANCIAL SERVICES
MADISON BROKERAGE CORP.
MYERS-STEVENS-MELLO & CO., INS.,
SVCS. NEW GENERATION INS. MAR-
KETING NORTHSTAR NETWORK INS.
AGENCY, INC. PARADIGM INSURANCE
MARKETING PERRY FINANCIAL NET-
WORK INC.
PETER TRUMMER INSURANCE
THE PRODUCERS GROUP
RETIREMENT CHOICES OF CALIFORNIA
R.H. INSURANCE SERVICES
SAVE GAINS TAX
SENIOR MARKET SALES
STAN ISRAEL INSURANCE SERVICES INC.
STREAMLINE BENEFITS
TAX & FINANCIAL GROUP
TEAM ALVAREZ INSURANCE SERVICES
TED ANDERSON INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.
TVH ANNUITIES & INSURANCE AGENCY
INC. W.J. BARRETT INSURANCE AGENCY
INC. WORD & BROWN

WORKERS' COMP

BELAIR INSURANCE SERVICES
BILL PROCTOR & ASSOCIATES INS. INC.
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
GROUP BENEFITS INC.
ITG WORLDWIDE INSURANCE AGENCY
JLS F.I.R.M. INC.
LISI
R.H. INSURANCE SERVICES
TRIAD FINANCIAL INS. MARKETING INC.
WARNER PACIFIC INSURANCE SERVICES

WORKSITE MARKETING

AIS
ACE BENEFITS GROUP RETIREMENT
& INS. BELAIR INSURANCE SERVICES
BENEFITMALL
BEN-E-LECT
BILL PROCTOR & ASSOCIATES INS. INC.
CHIMIENTI & ASSOCIATES INSURANCE
SVCS. CLOCK INSURANCE AND FINAN-
CIAL SVCS. CMG INSURANCE SERVICES
COASTAL FINANCIAL PARTNERS GROUP
DI & LTC INSURANCE SERVICES
DICKERSON EMPLOYEE BENEFITS INS. SVCS.
GROUP BENEFITS INC.
LISI
MAHALO INSURANCE AGENCY, LLC
PRAM INSURANCE SERVICES INC.
STREAMLINE BENEFITS
SYMETRA LIFE INSURANCE COMPANY
TAX & FINANCIAL GROUP
TRIAD FINANCIAL INS. MARKETING

Employee Benefit Plans are designed to reduce costs and cut paperwork for consumers by contracting directly with providers. To receive benefits, consumers must use doctors and hospitals participating in the plan. Prepaid plans are regulated by the Department of Corporations.

ACUPUNCTURE

ChoiceBuilder®

Michael Payton, Senior Vice President,
Sales & Account Management
721 S. Parker, Suite 200
Orange, CA 92868
714.796.7638
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Website: www.choicebuilder.com
Products/Services: TPA, Employee
Choice Ancillary Benefits, Dental, Vision,
Chiropractic, Acupuncture, Group Life,
Section 125, HR Support, Cal Perks
Discounts
Min. Case Size: 2 to 199

Landmark Healthplan of California

Contact: Sales
2629 Townsgate Road, Ste. 235
Westlake Village, CA 91361
(916) 569-3361
Fax: (916) 307-5250
(800) 298-4875, Option 5
Email: Sales@LHP-CA.com
Website: www.LHP-CA.com
Plan Type: EPO, HMO, ASO, Self-Funded
Products/Services: Acupuncture, Chiropractic
Min. Case Size: 2
Serving: National

CHIROPRACTIC

AmeriPlan USA

Contact: Sales Department
5700 Democracy Dr.
Plano, TX 75024
(800) 647-8421
(469) 229-4501 Fax: (469) 229-4115
email: customersupport@ameriplanusa.com
Website: www.ameriplanusa.com
Products/Services: Discount Chiropractic
Benefit, Dental (Group, Ind.); Prescription
Drug Card, Vision
Serving: Nationwide

ChoiceBuilder®

Michael Payton, Senior Vice President,
Sales & Account Management
721 S. Parker, Suite 200
Orange, CA 92868
714.796.7638
Email: mpayton@choiceadmin.com
Website: www.choicebuilder.com
Products/Services: TPA, Employee Choice
Ancillary Benefits, Dental, Vision, Chiro-
practic, Acupuncture, Group Life, Section
125, HR Support, Cal Perks Discounts
Min. Case Size: 2 to 199

Landmark Healthplan of California

Contact: Sales
2629 Townsgate Road, Ste. 235
Westlake Village, CA 91361
(916) 569-3361
Fax: (916) 307-5250
(800) 298-4875, Option 5
Email: Sales@LHP-CA.com
Website: www.LHP-CA.com
Plan Type: EPO, HMO, ASO, Self-Funded
Products/Services: Acupuncture, Chiropractic
Min. Case Size: 2
Serving: National

COBRA

Aflac Worldwide Headquarters

1932 Wynnnton Road
Columbus, GA 31999
Customer Service: (800) 992-3522
Website: www.aflac.com
Broker Relations: (888) 861-0251
Sales Opportunities: (800) 488-1771
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Lines (Accident, Cl, Cancer, Hosp., Dis-
ability, Life, Dental, Vision) Guarantee
Issue, Sec. 125, FSA, Parking & Transit,
COBRA, Core Enrollment, Benefit State-
ments, Per Diem Available
Minimum Group Size: 3
Serving: Nationwide

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245 Kenneth Drive
Rochester NY 14623-4277
(866) 996-5200
(800) 473-9595
email: info@BenefitResource.com
Website: www.benefitresource.com
Products/Services: TPA, FSA, HRA, HSA,
POP, CBP, and COBRA
Serving: Nationwide

Ebix Inc.

1 Ebix Way
Johns Creek, GA 30097
(678) 681-2020
Fax: (678) 281-2019
Website: www.ebix.com
Products/Services: Quoting Group/IFP,
Websites, HR connect; HR Support Cen-
ter, Payroll, COBRA, POP, FSA, EAP, HR
Resources, Voluntary Benefits
Serving: CA, CO, CT, DE, DC, FL, GA,
MD, MO, NH, NJ, NY, OH, OK, PA, TX,
VT, VA, WA

Infinisource Inc.

Contacts: Vicki Burke
15 East Washington St.
Coldwater, MI 49036
(800) 300-3838 (800) 594-6957
(594) 370 796-7910
email: vburke@infinisource.com
Website: www.infinisource.com
Products/Services: COBRA, FSAs, Trans-
portation HRAs, HSAs, POP, ERISA Wrap,
Legal Services and DOL Notice Mailings
Serving: Nationwide

JHC Insurance Services

Contact: Joe Hernandez
5700 Moon Drive
Ventura, CA 93003
(805) 644-9678
(888) 542-4467, Fax: (805) 644-9679
email: info@jhcbenefits.com
Website: www.jhcbenefits.com
Products/Services: COBRA Medical,
Dental, Employee Choice Plans, Online
Resources, Prescription Drug, Sec. 125,
TPAs, HRAs, FSAs
Plan Type: PPO, Employee Choice, EPO,
Indemnity
Serving: CA

OptumHealth

11000 Optum Circle
Eden Prairie, MN 55344-2503
888-445-8745
Sales-Relate: 866-386-3404
email: productservices@optum.com
Website: www.optum.com
Products/Services: Employer Stop Loss,
HSA (Banking), FSA, HRA, COBRA,
Retiree, Transportation, Biometric Screen-
ings & Wellness Suite of Products
Serving: Nationwide

PayPro Administrators

Contact: Bobbi Kaelin for Payroll, FSA,
HRA, COBRA, HIPAA, QTA, HRA, HSA,
Sec. 125, Retiree Billing, SPD/Wrap Docu-
ments, Form 5500 Filing, ACA Reporting
Contact: Felix Acajabon for Pension &
Pension Plan Administration
(800) 427-4549, Ext. 240 Fax: (951) 656-9276
(951) 656-9273 Ext. 226 Bobbi
(951) 656-9273 Felix
email: BobbiKaelin@pagroup.us
email: felixa@pagroup.us
email: sales@pagroup.us
Website: www.pagroup.us
Products/Services: Flex, HRA, COBRA/
HIPAA, Pension and Payroll, Section 125, ACA
Reporting, ERISA Plan Docs & Reporting,
Retiree Billing & Consolidated Billing Services

Redwood Health Services

Contact: John W. Nacol
3510 Unocal Place, Ste. 108
Santa Rosa, CA 95403
(707) 525-4370, (800) 548-7677
Fax: (707) 525-4270
email: jnacol@rhs.org
Website: www.rhs.org
Plan type: PPO, FSA, POP, HRA
Products/Services: Health Plans, COBRA,
Third Party Administration
Min. Case Size: 2-1000
Serving: Nationwide

WEX Health Inc.

1 Hancock Street
Portland, ME 04101
(877) 221-4541
Website: www.wexinc.com
Products/Services: Platform to administer
HSAs, HRAs, FSAs, VEBAs, COBRA,
defined-contribution, wellness, and transit
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Serving: Nationwide

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Employee Benefits Solutions
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Direct sale: (800) 294-4544
Customer Service: (888) 517-9797
Website: www.aig.com
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Aigilis Health

Contact: Mark Gebhardt
P.O. Box 953279
Lake Mary, FL 32795
(407) 324-3921, (866) 205-1936
(877) 520-4636
Fax: (480) 287-8574
email: mgebhardt@aigilis.com
Website: www.aigilis.com
Products: ACA medical gap plans, Telemedicine, Accident, Critical Illness; Dental (ind., group), Mental Health
Serving: Nationwide

AmeriPlan USA

Contact: Sales Department
5700 Democracy Dr.
Plano, TX 75024
(800) 647-8421
(469) 229-4501 Fax: (469) 229-4115
email: customersupport@ameriplanusa.com
Website: www.ameriplanusa.com
Products/Services: Discount Chiropractic Benefit, Dental (Group, Ind.); Prescription Drug Card, Vision
Serving: Nationwide

Ameritas

individual/family plans: (888) 336-7601
E-mail: star.sales@ameritas.com
Shopping site: myplan.ameritas.com
Employer Sponsored: (800) 659-2223
E-mail: group_assistants@ameritas.com
Website: www.ameritasgroup.com
Plan Type: PPO, Indemnity, Individual, Self-Funding
Products/Services: Dental, Vision, Hearing
Min. Case Size: 3
Serving: Nationwide

Anthem Blue Cross

Contact: Dalia Sutton, Regional Sales Manager, Greater Sacramento Region
2868 Prospect Drive, Ste 100
Rancho Cordova, CA 95670
M: (916) 224-0769
Email: Dalia.Sutton@anthem.com
Agent Support: (888) 209-7839
Agent Support Email: MedicareAgentSupport@Anthem.com
Anthem Medicare Site: <http://shop.anthem.com/medicare/ca>
Plan Types: Medicare
Products: Medicare Advantage, Prescription Drug Plans, Medicare Supplement
Serving: Northern California

Anthem Blue Cross

Individual
Contact: Jesse Campbell, Individual Sales Executive
4553 La Tienda Drive
Thousand Oaks, CA 91362
(805) 557-5452
email: jesse.campbell@anthem.com
Website: www.anthem.com/ca
Plan Type: EPO
Serving: California

Anthem Blue Cross

Small Group (2-100 lives)
Contact: Chris McConathy, Director, Small Group Specialty Sales
4553 La Tienda Drive
Thousand Oaks, CA 91362
(805) 557-4461
email: christa.mcconathy@anthem.com
Website: www.anthem.com/ca
Plan Type: HMO, PPO, Indemnity
Products/Services: Dental, Vision
Min. Case Size: 2
Serving: Nationwide

Anthem Blue Cross

Large Group (101+ lives)
Contact: Randy Ebersberger, Director of Specialty Sales
801 South Figueroa St.
Los Angeles, CA 90017
(818) 399-6195
Email: Randy.Ebersberger@anthem.com
Website: www.anthem.com/ca
Plan Type: HMO, PPO, Indemnity
Products/Services: Dental, Vision
Min. Case Size: 51+
Serving: Nationwide

BEST Life and Health Insurance Company

PO Box 19721
Irvine, CA 92623-6028
(800) 433-0088
(949) 222-2169
For Brokers: brokerservice@bestlife.com
For Customer: cs@bestlife.com
General Inquiry: info@bestlife.com
Website: www.bestlife.com
Products: Group Dental, Vision, Life and STD; Individual and SHOP, State Exchanges
Min. Case Size: 2
Serving: 39 States

Blue Shield of California

PO Box 272540
Chico, CA 95927
Producer Services: (800) 559-5905
Employer Services: (800) 325-5166
email: producerservices@blueshieldca.com
Website: www.blueshieldca.com/producer
Plan Type: HMO, PPO, ASO
Products/Services: Medical, Dental, Life and Vision plans.
Min. Case Size: Coverage for individuals, seniors and groups
Serving: state-wide, with PPO BlueCard® nationwide

CalCPA Health

Contact: Tom Kowalski, Sales Mgr.
1710 Gilbert Rd., Ste. 300
Burlingame, CA 94010
Direct line: (800) 522-3251, (650) 522-3251
email: Tom.Kowalski@calcpa.org
email: calcpahealth@calcpahealth.com
Website: www.calcpahealth.com
Min. Case Size: 2
Plan type: Group, HMO, PPO, HSAs
Plans Offered: Group
Products/Services: Dental, Vision
Serving: All Counties

California Dental Network Inc.

Contact: Kevin Carlin
23291 Mill Creek Dr., Ste. 100
Laguna Hills, CA 92653
(714) 478-6819
Fax: (949) 830-1655, Cell: (619) 884-4470
email: kevin.Carlin@caldental.net
Website: www.caldental.net
Plan Type: HMO/PPO
Products/Services: Dental Plans
Min. Case Size: 2 (plus individual)
Serving: Contact CalDental for Details



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Michael Payton, Senior Vice President,
Sales & Account Management
721 S. Parker, Suite 200
Orange, CA 92868
714.796.7638
Email: mpayton@choiceadmin.com
Website: www.choicebuilder.com
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Ancillary Benefits, Dental, Vision, Chiro-
practic, Acupuncture, Group Life, Section
125, HR Support, Cal Perks Discounts
Min. Case Size: 2 to 199

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Smaller Employers (under 500 EEs)
1340 Treat Blvd., Ste. 599
Walnut Creek, CA 94597
(925) 906-8208
Fax: (925) 210-0975
Website: www.cigna.com
Plan Type: HMO, PPO, OAP, Consumer
Directed Health Plans
Products/Services: HMO/PPO Medical,
DHMO/DPPO Dental, Vision

Cigna HealthCare Inc.

1 Front St., Ste. 1700
San Francisco, CA 94111
415-374-2500, Fax:
Fax: (860) 298-2443
Website: www.cigna.com
Plan Type: HMO, PPO, OAP, Consumer
Directed Health Plans
Products/Services: HMO/PPO Medical,
DHMO/DPPO Dental, Disability, Life, Vi-
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Serving: Alameda, Butte, Contra Costa, El
Dorado, Fresno, Kings, Glenn, Marin, Mer-
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Santa Clara, Santa Cruz, San Francisco,
San Joaquin, San Mateo, Sonoma, So-
lano, Stanislaus, Tulare, Yolo, Yuba

Cigna HealthCare Inc.

3636 Nobel Dr., Ste. 150
San Diego, CA 92122
(858) 625-5600
Fax: (858) 625-5699
Website: www.cigna.com
Plan Type: HMO, OAP, PPO, Consumer
Directed Health Plans
Products/Services: HMO/PPO Medical,
DHMO/DPPO Dental, Disability, Life, Vi-
sion, Behavioral, International Benefits
Serving: San Diego County

Cigna HealthCare Inc.

26 Executive Park, Ste. 200
Irvine, CA 92614
(949) 255-1400
Fax: (949) 255-148: HMO/PPO Medical,
DHMO/DPPO Dental, Disability, Life, Vi-
sion, Behavioral, International Benefits
Serving: Orange, San Bernardino, River-
side and San Diego Counties

Cigna HealthCare Inc.

400 North Brand Blvd., Ste. 400
Glendale, CA 91203
(818) 546-5100
Fax: (818) 546-5389
Website: www.cigna.com
Plan Type: HMO, OAP, PPO, Consumer
Directed Health Plans
Products/Services: HMO/PPO Medical,
DHMO/DPPO Dental, Disability, Life, Vi-
sion, Behavioral, International Benefits
Serving: Los Angeles, Kern, Ventura,
Santa Barbara and San Luis Obispo
Counties
Website: www.cigna.com
Plan Type: HMO, OAP, PPO, Consumer
Directed Health Plans
Products/Services

**Cypress Ancillary Benefits**

Contact: Andrew Garnett
7510 Shoreline Drive
Stockton, CA 95219
(800) 350-3989, Fax: (209) 478-5614
email: sales@cypressadmin.com
Website: www.cypressadmin.com
Products: Dental PPO/DHMO (Group);
Vision; Life (Group); Disability (Group);
COBRA Administration, Health Reim-
bursement Accounts (HRA), Health
Savings Accounts (HSA), Flexible Savings
Accounts (FSA).

Delta Dental of California

N. California
Contact: Mohammad Reza Navid, GVP, Sales
Email: ncasales@delta.org
560 Mission St., Ste. 1300
San Francisco, CA 94105
(415) 972-8301, Fax: (415) 972-8884
1333 Broadway
Oakland, California 94612
11155 International Drive, M/S A1N
Rancho Cordova, CA 95670
Fax: (916) 858-0327
Website: www.deltadentalins.com
Plan Type: PPO, Indemnity, DHMO
Products/Services: group, individual and
senior dental plans; group vision plans
Min. Case size: 2
Serving: CA

Denali Dental & Vision

55 E. 5th St., Ste. 500
St. Paul, MN 55101
(651) 649-3503
(888) 890-1944, Fax: (651) 649-3502
email: info@directbenefits.com
website: www.denalidental.com
Indemnity and PPO Dental and Vision In-
surance for individuals, seniors and groups
Min. Case Size: 1

Dental Health Services Corporate Office

3780 Kilroy Airport Way Suite 750
Long Beach, CA 90806
562-595-6000
Fax: 562-424-0150
email: jnace@dentalhealthservices.com
email: mescorsia@dentalhealthservices.com
Website: www.dentalhealthservices.com
Plan Type: DHMO, Indemnity, PPO, EPO
Products/Services: Employer Sponsored
Voluntary and individual Dental Plans
Min. Case Size: 2
Serving: CA, WA, OR

Direct Benefits, Inc.

55 E. 5th St., Ste. 500
St. Paul, MN 55101
(888) 890-1944, (651) 259-6240
Fax: (651) 649-3502
email: info@directbenefits.com
Website: www.directbenefits.com
Products/Services: Dental, Disability, Life
and Vision Benefits
Serving: Nationwide

As a proven industry leader in the Medicare market, we offer real plans, real tools, and real solutions to improve the lives of the Medicare population we serve. For more information on the plans and opportunities available in California, please give me a call.

Dalia Sutton

(916) 224-0769

dalia.sutton@anthem.com

Anthem 

First Dental Health

Contact: Susan Lawson
5771 Copley Drive, Ste. 101
San Diego, CA 92111
(858) 444-2663, (800) 334-7244 ext. 2663
Fax: (866) 317-2531
email: susan.lawson@newdentalchoice.com
Website: www.firstdentalhealth.com
Website: www.newdentalchoice.com
Plan Type: Individual and Group Dental
Discount Plans, PPO and EPO dental
network leasing.
Products/Services: Dental Plans
Min. Case Size: 5
Serving: Nationwide

The Guardian Life Insurance Company of America

Southern California (LA, OC, IE, San Diego)
Central California (Fresno, San Luis Obispo & south)
Contact: Michael Reeves, Regional Director
4400 MacArthur Blvd., Ste. 150
Newport Beach, CA 92660
(949) 885-1740
Northern California (Bay Area, Sac, all other NoCal)
Contact: Rick Porterfield
1333 N. California, Ste. 100
Walnut Creek, CA 94596
(415) 828-1990
Website: www.guardianlife.com
email: richard_porterfield@glic.com
Plan Type: PPO/DHMO
Products/Services: Dental, LTD, Life, STD, Vision, All available in Voluntary, Contrib. & Non-Contrib.
Min. Case Size: 2-5000
Serving: Nationwide

Health Net of California

Contact: Broker Services Dept.
P.O. Box 1150
Rancho Cordova, CA 95741-1150
(800) 909-3447
Fax for Broker Services: (800) 361-5324
email: brokers@healthnet.com
Website: www.healthnet.com
Website: www.myhealthnetca.com
Plan Type: HMO, PPO, POS, Indemnity, out-of-state PPO, and Medicare
Products/Services: Health Carriers, Dental, Vision
Min. Case Size: 2
Plans Offered: Group, Ind
Serving: CA, AZ, OR

Humana

California Contact: Brian Sullivan
Northern California Office:
1320 Willow Pass Rd., 6th Flr.
Concord, CA 94520
Southern California Office:
555 Marin St., Ste. 140
Thousand Oaks, CA 91360
(818) 673-7202
email: bsullivan6@humana.com
Website: www.humana.com
Products/Services: Group Dental, Group Vision, Group Term Life (Mini Case Size: 2), Wellness (50 Life minimum), EAP (100 Life minimum)
Min Case Size: 2

IHC Specialty Benefits

Contact: Ryan Rosenberg
5353 Wayzata Blvd., Ste. 300
Minneapolis, MN 55416
(952) 746-6610
(866) 645-6630
Fax: (952) 853-2265
Email: info@ihcgroup.com
email: ryan.rosenberg@ihcgroup.com
Website: www.ihcgroup.com
Products/Services: Individual – Short Term Medical plans, accident/critical illness bundled plans, and dental plans.
Group – PPO and Indemnity Dental Plans for groups of 2-99.
Serving: Nationwide

Liberty Dental Plan

P.O. Box 26110
Santa Ana, CA 92799-6110
(800) 268-9012
Fax: (949) 270-0114
email: clientservices@libertydentalplan.com
Website: www.libertydentalplan.com
Plan Type: Dental HMO, Dental ASO, Discount/Access Dental, Dental PPO, Vision
Min. Case Size: 3
Serving: Alameda, Contra Costa, El Dorado, Fresno, Imperial, Kern, Kings, Los Angeles, Madera, Marin, Orange, Placer, Riverside, Sacramento, San Benito, San Bernardino, San Diego, San Francisco, San Joaquin, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Solano, Sonoma, Stanislaus, Tulare, Ventura, Yolo

Magnum Dental & Vision

55 E. 5th St., Ste. 500
St. Paul, MN 55101
(651) 649-3503, (888) 890-1944
email: info@directbenefits.com
Website: www.magnumdental.com
Indemnity and PPO Dental and Vision Insurance for Individual and Groups 2-125

MWG Dental & Vision Plans

Contact: MWG Broker Services
Jackson (Home Office)
800.800.1397
601.956.2028
Fax: 601.957.6838
Physical: 500 Steed Rd., Ridgeland, MS 39157
Mailing: P.O. Box 14067, Jackson, MS 39236
Oxford, MS
800.489.3224
662.234.3224
Fax: 662.236.5348
Physical: 908 North Lamar Blvd, Suite 101, Oxford, MS 38655
Mailing: P.O. Box 309, Oxford, MS 38655
email: cs@morganwhite.com
email: brokerservices@morganwhite.com
Website: www.mwgndental.com
Plan Type: Group Indemnity, PPO
Products/Services: Group/Individual Dental & Vision Plans
Min. Case Size: 2
Serving: Nationwide

Newport Dental Plan

Contact: Lanchi Hua
100 Spectrum Center Dr. Ste. 1500
Irvine, CA 92618
(714) 668-1300, (800) 49-SMILE
Fax: (714) 428-1375
email: lanchi.hua@smilebrands.com
Website: www.smilebrands.com
Plan Type: DHMO
Products/Services: Dental Plans
Min. Case Size: 2
Serving: CA

Premier Access Insurance

8890 Cal Center Dr.
Sacramento, CA 95826
(888) 326-3210, Fax: (916) 646-9000
email: sales@premierlife.com
Website: www.premierlife.com
Plan Type: DHMO, DMO, PPO, Indemnity, Self-Funded, Voluntary
Products/Services: Dental Plans & Vision Plans
Min. Case Size: 3 (Dental) 2 (Vision)
Serving: Nationwide

Securian Dental

730 S Broadway
Gilbert, MN 55741
(866) 827-3318 ext. 2096
Fax: (866) 440-8787
Email: sray@securiandental.com
Website: www.securiandental.com
Plan Type: PPO, Indemnity
Products/Services: Dental Plans
Serving: Nationwide

Spirit Dental & Vision

55 E. 5th St., Ste. 500
St. Paul, MN 55101
(651) 649-3503, (888) 890-1944
Fax: (651) 649-3502
email: info@directbenefits.com
Website: www.spiritdental.com
Products/Services: Individual, Senior and Group 2-149 Dental and Vision Insurance

TripleChoicePlan TripleChoicePlan Dental•Vision•Life•Disability

Contact: Lawrence Kent
1964 Westwood Blvd., Ste. 120
Los Angeles, CA 90025
Tel: (310) 470-2343
Toll Free: (800) 489-7577
Fax: (310) 441-5660
email: La.Quotes@triplechoiceplan.com
Website: www.triplechoiceplan.com
Products/Services: Dental
Plan type: DHMO, PPO, Indemnity, Individual and Group
Min. Size: 2+

United Concordia Dental

Contact: Laurie S. Laspina
Vice President, Western Division
21700 Oxnard, Ste. 500
Woodland Hills, CA 91367
(818) 936-1371
email: laurie.laspina@ucci.com
Website: www.ucci.com
Plan Type: DHMO, FFS, PPO, ASO
Products/Services: Dental Plans
Min. Case Size: 2
Serving: Nationwide

UnitedHealthcare Dental

Contact: Heather Lee
Regional VP of Specialty Benefits
5 Centerpointe Dr., Ste. 600
Lake Oswego, OR 97035
(800) 922-1444
(503) 603-7023
Website: www.uhcspecialtybenefits.com
Products/Svcs.: Vision, Dental, Life & Disability
Serving: Nationwide

Vision Plan of America

Contact: Marketing Department
3250 Wilshire Blvd., Ste. 1610
Los Angeles, CA 90010
(213) 384-2600 (800) 400-4872
Fax: (213) 384-0084
email: info@visionplanofamerica.com
Website: www.visionplanofamerica.com
Products/Services: Vision(ind., group), Dental Plans (ind., group)
Plan Type: HMO, Voluntary
Min. Case Size: 2
Serving: California



**HEALTH CARRIERS****Aflac Worldwide Headquarters**

1932 Wynnton Road
Columbus, GA 31999
Customer Service: (800) 992-3522
Website: www.aflac.com
Broker Relations: (888) 861-0251
Sales Opportunities: (800) 488-1771
Products/Services: Group & Individual Lines (Accident, CI, Cancer, Hosp., Disability, Life, Dental, Vision) Guarantee Issue, Sec. 125, FSA, Parking & Transit, COBRA, Core Enrollment, Benefit Statements, Per Diem Available
Minimum Group Size: 3
Serving: Nationwide

Anthem Blue Cross

Contact: Dalia Sutton, Regional Sales Manager, Greater Sacramento Region
2868 Prospect Drive, Ste 100
Rancho Cordova, CA 95670
M: (916) 224-0769
Email: Dalia.Sutton@anthem.com
Agent Support: (888) 209-7839
Agent Support Email: MedicareAgentSupport@Anthem.com
Anthem Medicare Site: <http://shop.anthem.com/medicare/ca>
Plan Types: Medicare
Products: Medicare Advantage, Prescription Drug Plans, Medicare Supplement
Serving: Northern California

Anthem Blue Cross

Individual
Contact: Jesse Campbell, Individual Sales Executive
4553 La Tienda Drive
Thousand Oaks, CA 91362
(805) 557-5452
email: jesse.campbell@anthem.com
Website: www.anthem.com/ca
Plan Type: EPO
Serving: California

Anthem Blue Cross

Contact: Jack Lyons
Regional Vice President, Small Group Sales
4553 La Tienda Dr.
Thousand oaks, CA 91362
(805) 557-5657
email: jack.lyons@anthem.com
Website: www.anthem.com/ca
Plan Type: HMO, PPO, EPO, POS
Products/Services: Health Carriers
Serving: Nationwide
ArmadaCare
Contact: Nick Limneos
230 Schilling Circle, Ste. 140
Hunt Valley, MD 21031
(410) 308-8447
(877) 978-2177
(855) 571-1895
Email: info@armadacare.com
Website: www.armadacare.com
Plan Type: Group, Limited Benefits, Supplemental
Plans Offered: Group
Min. Case Size: 3
Serving: Statewide

Blue Shield of California

Contact: Producer Services
Blue Shield of California
PO Box 272540
Chico, CA 95927-2540
(800) 559-5905
Email: producer.services@blueshieldca.com
Website: www.blueshieldca.com/producer
Plan Type: HMO, PPO, ASO
Products/Services: Medical, Dental, Life and Vision plans.
Min. Case Size: Coverage for individuals, seniors and groups
Serving: state-wide, with PPO BlueCard® nationwide

Brand New Day

Contact Shaina Popkin, Director of Sales
5455 Garden Grove Blvd., Ste. 500
Westminster, CA 92683
(866) 255-4795
Email: Spopkin@universalcare.com
Website: www.bndhmo.com
Plan Type: HMO SNP
Products/Service: Medicare Advantage Health Plan
Serving Area: Los Angeles, Orange, Riverside, San Bernardino, Kern, Kings, San Mateo, Santa Clara, Tulare, Fresno, Imperial, San Diego, Madera, Sacramento, San Bernardino, San Francisco and San Joaquin Counties.

CaliforniaChoice®

Michael Payton, Senior Vice President, Sales & Account Management
721 South Parker, Suite 200
Orange, CA 92868
(714) 796-7638
(800) 542-4218 Fax: (714) 542-4244
email: mpayton@choiceadmin.com
Website: www.calchoice.com
Products/Services: TPA, Employee Choice (HMO/PPO/HSAs), Ancillary Benefits, Dental, Vision, Chiropractic, Acupuncture, Group Life, Payroll Services, Cal Perks Discounts, HR Support

CalCPA Health

Contact: Tom Kowalski, Sales Mgr.
1710 Gilbert Rd., Ste. 300
Burlingame, CA 94010
Direct line: (800) 522-3251, (650) 522-3251
email: Tom.Kowalski@calcpa.org
email: calcpahealth@calcpahealth.com
Website: www.calcpahealth.com
Min. Case Size: 2
Plan type: Group, HMO, PPO, HSAs
Plans Offered: Group
Products/Services: Dental, Vision
Serving: All Counties

Canopy Health

Contact: Morisa Watland
6475 Christine Ave., Ste. 560
Emeryville, CA 94608
Tel: 707.490.7594
Office: 415.541.8165
email: morisa.watland@canopyhealth.com
website: www.canopyhealth.com
Mini Case Size: 1
Plan Type: Group, Individual
Products/Services: HMO, EPO, MEDI-CARE
Serving: Alameda, Contra Costa, Monterey, Napa, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano, Sonoma

EMPLOYEE CHOICE**Allied Administrators, Inc.**

Contact: Danielle Jackson
825 Battery St.
San Francisco, CA 94111
(415) 989-7443 (877) 472-2669
Fax: (415) 439-5861
email: djackson@alliedadministrators.com
email: marketing@alliedadministrators.com
Website: www.alliedadministrators.com
Products: Ancillary Benefits: Group Life, Dental, Vision, LTD, AD&D
Min. Case Size: 2
Serving: Statewide

CaliforniaChoice®

Michael Payton, Senior Vice President, Sales & Account Management
721 South Parker, Suite 200
Orange, CA 92868
(714) 796-7638
(800) 542-4218 Fax: (714) 542-4244
email: mpayton@choiceadmin.com
Website: www.calchoice.com
Products/Services: TPA, Employee Choice (HMO/PPO/HSAs), Ancillary Benefits, Dental, Vision, Chiropractic, Acupuncture, Group Life, Payroll Services, Cal Perks Discounts, HR Support

ChoiceBuilder®

Michael Payton, Senior Vice President, Sales & Account Management
721 S. Parker, Suite 200
Orange, CA 92868
714.796.7638
Email: mpayton@choiceadmin.com
Website: www.choicebuilder.com
Products/Services: TPA, Employee Choice Ancillary Benefits, Dental, Vision, Chiropractic, Acupuncture, Group Life, Section 125, HR Support, Cal Perks Discounts
Min. Case Size: 2 to 199

Companion Life of California

Garden Grove, California
Contact: Steve Course, Director of Marketing
(714) 473-2929 Fax: (714) 893-6533
Email: STEVE.COURSE@companiongroup.com
Website: www.companionlife.com
Product: Ancillary (Dental, Vision, Life, STD, LTD, Critical Illness) Insurance carrier.
Serving: CA

Covered California For Small Business

Contact: Dan Tyler, VP of Sales & Eligibility and Enrollment
15525 Sand Canyon,
Irvine, CA 92870
Direct: (949) 885-4739 Sales: (844) 332-8384
Agent Service Center: (855) 777-6782
Fax: (949) 809-3264
Email: dan.tyler@covered.ca.gov
Website: www.coveredca.com/forsmallbusiness
HMO Plan: Based on CA region
PPO Plans: Based on CA region
Plans Offered: Group
Min. Case Size: 1-100
Co-Pay Options: Multiple options available! Call for more details.
Serving: CA

Ebix Inc.

1 Ebix Way
Johns Creek, GA 30097
(678) 681-2020 Fax: (678) 281-2019
Website: www.ebix.com
Products/Services: Quoting Group/IFP, Websites, HR connect; HR Support Center, Payroll, COBRA, POP, FSA, EAP, HR Resources, Voluntary Benefits
Serving: CA, CO, CT, DE, DC, FL, GA, MD, MO, NH, NJ, NY, OH, OK, PA, TX, VT, VA, WA

CCHP Health Plan

Contact: Tina Ho
445 Grant Avenue, Ste. 700
San Francisco, CA 94108
(628) 228-3283
Fax: (415) 955-8819
(888) 681-3888
email: brokers@cchphealthplan.com
Website: www.cchphealthplan.com
Mini Case Size: 2
Plan Type: HMO, PPO, MEDICARE
Plans Offered: Group, Individual, CCA

Cigna HealthCare Inc.

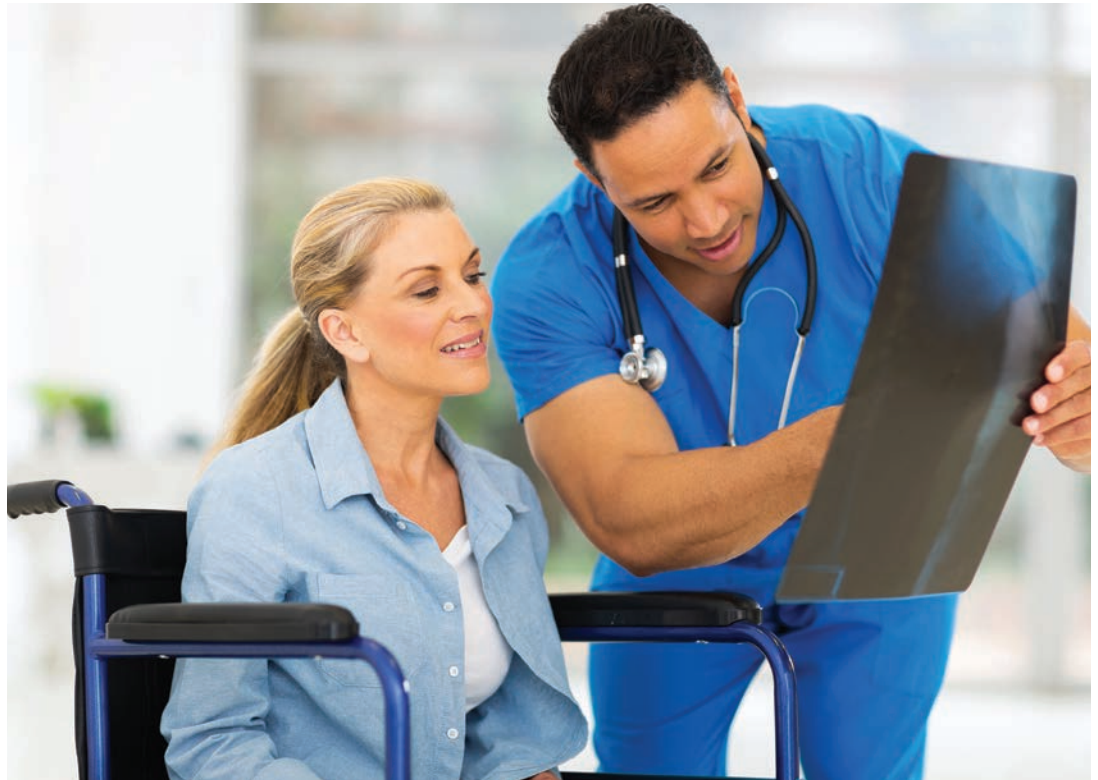
Smaller Employers (under 500 EEs)
1340 Treat Blvd., Ste. 599
Walnut Creek, CA 94597
(925) 906-8208
Website: www.cigna.com
Plan Type: HMO, PPO, EPO, and HDHP Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Vision
Serving: San Francisco, Northern San Mateo

Cigna HealthCare Inc.

1 Front St., Ste. 1700
San Francisco, CA 94111
415-374-2500 Fax: (415) 374-2601
Website: www.cigna.com
Plan Type: HMO, PPO, EPO, and HDHP Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: Alameda, Butte, Contra Costa, El Dorado, Fresno, Kings, Glenn, Marin, Merced, Monterey, Napa, Placer, Sacramento, Santa Clara, Santa Cruz, San Francisco, San Joaquin, San Mateo, Sonoma, Solano, Stanislaus, Tulare, Yolo, Yuba
Cigna HealthCare Inc.
3636 Nobel Dr., Ste. 150
San Diego, CA 92122
(858) 625-5600
Website: www.cigna.com
Plan Type: HMO, EPO, PPO, and HDHP Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: San Diego County

Cigna HealthCare Inc.

26 Executive Park, Ste. 200
Irvine, CA 92614
(949) 255-1400
Website: www.cigna.com
Plan Type: HMO, EPO, PPO, and HDHP Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: Orange, San Bernardino, Riverside and San Diego Counties



Cigna HealthCare Inc.

400 North Brand Blvd., Ste. 400
Glendale, CA 91203
(818) 500-6262
Fax: (818) 546-5386
Website: www.cigna.com
Plan Type: HMO, EPO, PPO, and HDHP Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: Los Angeles, Kern, Ventura, Santa Barbara and San Luis Obispo Counties

Clever Care Health Plan

Contact: Loc Ha
660 W. Huntington Dr., 2nd Floor
Arcadia, CA 91007
(714) 232 3755
email: loc.ha@ccmapd.com
www.clevercarehealthplan.com
Products: Medicare
Serving: Los Angeles County, Orange County, San Diego County

Covered California For Small Business

Contact: Dan Tyler, VP of Sales & Eligibility and Enrollment
15525 Sand Canyon
Irvine, CA 92870
Direct: (949) 885-4739
Sales: (844) 332-8384
Agent Service Center: (855) 777-6782
Fax: (949) 809-3264
Email: dan.tyler@covered.ca.gov
Website: www.coveredca.com/
for small business
HMO Plan: Based on CA region
PPO Plans: Based on CA region
Plans Offered: Group
Min. Case Size: 1-100
Co-Pay Options: Multiple options available! Call for more details.
Serving: CA

Delta Dental of California

N. California
Contact: Mohammad Reza Navid, GVP, Sales
Email: ncasales@delta.org
560 Mission St., Ste. 1300
San Francisco, CA 94105
(415) 972-8301, Fax: (415) 972-8884
11155 International Drive, M/S A1N
Rancho Cordova, CA 95670
Fax: (916) 858-0327
30 East River Park Place West, Suite 410
Fresno CA 93720
Fax: (559) 433-3009
S. California
Contact: Ben Lowry
17871 Park Plaza Dr., Ste. 200
Cerritos, CA 90703
(562) 403-4040, Fax: (562) 924-3172
Email: scasales@delta.org
Website: www.deltadentalins.com
Plan Type: PPO, Indemnity, DHMO
Products/Services: group, individual and senior dental plans; group vision plans
Min. Case size: 2
Serving: CA

Fringe Benefit Group, The American Worker

Contact: Mike Rodgers
11910 Anderson Mill Road, Ste. 401
Austin, TX 78726
(512) 827-5351
(855) 491-1190
Fax: (512) 827-4351
email: info@theamericanworker.com
Website: www.theamericanworker.com
Min. Case Size; 51
Plan Type: Group
Limited Benefits

Health Net of California

Contact: Broker Services Dept.
P.O. Box 1150
Rancho Cordova, CA 95741-1150
(800) 909-3447 option 1,4
Fax for Enrollment: (800) 977-4161
Fax for Broker Services: (800) 361-5324
email: brokers@healthnet.com
Website: www.healthnet.com
Website: www.myhealthnetca.com
Plan Type: HMO, PPO, POS, Indemnity, out-of-state PPO, and Medicare
Products/Services: Health Carriers, Dental, Vision
Min. Case Size: 2
Plans Offered: Group, Ind
Serving: CA, AZ, OR

Humana

California Contact: Brian Sullivan
Northern California Office:
1320 Willow Pass Rd., 6th Flr.
Concord, CA 94520
Southern California Office:
555 Marin St., Ste. 140
Thousand Oaks, CA 91360
(818) 673-7202
email: bsullivan6@humana.com
Website: www.humana.com
Products/Services: Group Dental, Group Vision, Group Term Life (Mini Case Size: 2), Wellness (50 Life minimum), EAP (100 Life minimum)
Min Case Size: 2



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www.scanhealthplan.com

Kaiser Permanente

Contact: Broker Compensation Services
P.O. Box 23250
San Diego, CA 92193-9917
(800) 440-2323 Fax: (855) 577-2963
Website: account.kp.org
website: www.kp.org/choosebetter
Products/Services: Health Carriers
Min. Case Size: 1
Plan Type: HMO, PPO, POS (including Deductible HMO, HSA and HRA plans)
Plans Offered: Group, Individual, Medicare, Occupational Health
Kaiser Permanente Serving N. CA: Alameda, Amador*, Contra Costa, El Dorado*, Fresno*, Kings*, Madera*, Marin, Mariposa*, Napa*, Placer*, Sacramento, San Francisco, San Joaquin, San Mateo, Santa Clara*, Solano, Sonoma*, Stanislaus, Sutter*, Tulare*, Yolo*, Yuba* (*indicates partial counties)
Kaiser Permanente Serving S. CA: Imperial*, Kern*, Los Angeles*, Orange, Riverside*, San Bernardino*, San Diego*, Ventura* (*indicates partial counties)

MORE Health

Contact: Fabian Carrillo
999 Baker Way, Ste. 500
San Mateo, CA 94404
(949) 842-3833
Email: Fabian.Carrillo@MOREHealth.com
Website: www.MOREHealth.com
Plan Type: Medical Technology
Products and Services: Medical Second Opinion and Co-Diagnosis Service
Min. Case Size: 15
Serving: Nationwide

Redwood Health Services

Contact: John W. Nacol
3510 Unocal Place, Ste. 108
Santa Rosa, CA 95403
(707) 525-4370, (800) 548-7677
Fax: (707) 525-4270
email: jnacol@rhs.org
Website: www.rhs.org
Plan type: PPO, FSA, POP, HRA
Products/Services: Health Plans, COBRA, Third Party Administration
Min. Case Size: 2-1000
Serving: Nationwide

Renalogic

Contact: Jim Wachtel
22601 N 19th Avenue, Ste. 230,
Phoenix, AZ 85027
(888) 808-9380
(866) 265.1719
email: info@renallogic.com
Email: jvwachtel@renallogic.com
Website: www.renalogic.com
Product/Service: Kidney dialysis cost containment and Kidney Dialysis Avoidance programming
Serving Area: Nationwide

SCAN Health Plan

Contact: Edith Monge, Manager, Employer Group Sales
3800 Kilroy Airport Way, Ste. 100
Long Beach, CA 90806
(562) 989-5106 FAX (562) 308-3713
email: EMonge@scanhealthplan.com
Website: www.scanhealthplan.com
Plan Type: HMO, MAPD
Products/Services: Medicare Advantage, Employer Group Retiree Benefits, EGWP
Serving: Los Angeles, Orange, Riverside, San Bernardino, San Diego, Ventura, Santa Clara, Napa, Sonoma, San Francisco and Stanislaus Counties.

Sharp Health Plan

Contact: Sales Department
8520 Tech Way, Ste. 200
San Diego, CA 92123
(858) 499-8300, (800) 359-2002
Fax: (858) 499-8244
email: customer.service@sharp.com
Website: www.sharphealthplan.com
Plan Type: HMO, HSA, PPO, POS
Products/Services: Individual, Small Group, Large Group
Min. Case Size: 2 for group, Individual
Serving: San Diego, S. Riverside Counties

UnitedHealthcare

National Accounts
425 Market Street, 14h Floor
San Francisco, CA 94105
(888) 842-4571 (800) 357-0978
Website: www.uhc.com
Plan Type: PPO, POS, EPO, CDH, Indemnity
Products/Services: Health Carriers
Min. Case Size: +3,000 employees
Serving: Nationwide

UnitedHealthcare

Small/Mid/Large Business
Contact: Tim Rhatigan
5701 Katella Ave.
Cypress, CA 90630
(714) 226-7798 (T. Rhatigan)
email: Tim.Rhatigan@uhc.com
Website: www.uhc.com
Plan Type: PPO, HSA, HRA, ASO, HMO, POS
Products/Services: Health Carriers
Min. Case Size: 2+employees
Serving: CA

Western Health Advantage

Contact: Elizabeth Hargett
2349 Gateway Oaks Dr., Ste. 100
Sacramento, CA 95833
(916) 563-3198, Fax: (916) 568-1338
email: whasales@westernhealth.com
Website: www.westernhealth.com
Plan Type: HMO
Products/Services: Health Carriers
Min. Case Size: 1
Serving: El Dorado, Marin, Napa, Placer, Sacramento, Solano, Sonoma, Yolo Counties

HEARING BENEFITS

Ameritas

151 Kalmus Dr., Ste. J4
Costa Mesa, CA 92626-5959
(714) 641-1800
Fax: (714) 641-4800
email: star.sales@ameritas.com
Website: www.ameritasgroup.com
Plan Type: PPO, Indemnity, Individual, Self-Funding
Products/Services: Dental, Vision, Hearing
Min. Case Size: 3
Serving: Nationwide

Epic Hearing HealthCare

3191 W. Temple Ave, Ste. 200
Pomona CA 91768
(877) 606-3742, Fax: (909) 718-8457
email: sales@epichearing.com
Website: www.epichearing.com
Products/Services: Ancillary Hearing Benefits, ASO and Insured Indemnity Plans for hearing not covered by major medical
Serving: Nationwide

Vision Service Plan (VSP)

3333 Quality Dr.
Rancho Cordova, CA 95670
Fax: (916) 463-3926
Alameda, Monterey, San Benito, San Francisco, San Luis Obispo, Santa Barbara, Santa Clara and Santa Cruz counties:
Contact Cindy Holmes (800) 852-7600
Ext. 4801
email: cindy.holmes@vsp.com
- Los Angeles county:
Contact: Polly (PJ) Hudson, (800) 852-7600
Ext. 4816 email: pj.hudson@vsp.com
Alameda, Alpine, Amador, Calaveras, Contra Costa, El Dorado, Fresno, Imperial, Inyo, Kern, Kings, Madera, Mariposa, Merced, Mono, Monterey, Riverside, San Bernardino Sacramento, San Benito, San Diego, San Joaquin, San Luis Obispo, Santa Clara, Santa Cruz, Stanislaus, Tulare, Tuolumne and Ventura counties:
Contact Karen Schnabel (800) 852-7600
Ext. 4757 email: karen.schnabel@vsp.com
Del Norte, Humboldt, Lake, Marin, Mendocino, Napa, Orange, San Francisco and Sonoma counties:
Contact: Michelle Grider, (800) 852-7600
Ext. 4735 email: michelle.grider@vsp.com
Butte, Colusa, Glenn, Lassen, Modoc, Nevada, Placer, Plumas, San Mateo, Shasta, Sierra, Siskiyou, Solano, Sutter, Tehama, Trinity, Yolo and Yuba counties:
Contact: Kelly Hess, (800) 852-7600 Ext. 4442 email: kelly.hess@vsp.com
- Orange, Riverside, San Bernardino and Ventura counties:
Contact: Jason Watkins, (800) 852-7600 Ext. 6710
email: jason.watkins@vsp.com
Website: www.vsp.com
Products/Services: Employer Paid Plan down to 2 and Voluntary Plans down to 10 enrolled
Min. Case Size: 2
Serving: Nationwide

PREPAID LEGAL

ARAG Legal

Contact: Sales Support
500 Grand Ave., Ste. 100
Des Moines, IA 50309
(800) 247-4184
(800) 758-2860
(515) 246-1200
Fax: (515) 246-8710
email: info@araglegal.com
Website: www.araglegal.com
Products/Services: Legal Plans
Serving: Nationwide

Hyatt Legal Plans

A MetLife Company
Contact: Ann McDonald
1111 Superior Ave., Ste. 800
Cleveland, OH 44114
(800) 821-6400
Fax: (216) 694-4305
email: hyatt@legalplans.com
Website: www.legalplans.com
Products/Services: Legal Plans
Serving: Nationwide

Kovach Enterprises

Contact: Andrew Kovach Sr. Manager
110 E. Huston St.
San Antonio, TX 78205
(210) 727-7171
email: andrew@kovachenterprises.com
Website: kovachenterprises.com
Products: Legal & identity theft protection plans
Serving: Nationwide

Legal Access/LegalEase

Contact: Mark Torrison
5151 San Felipe St., Ste. 2300
Houston, TX 77056
(713) 785-7400
(800) 562-2929
Sales: (877) 856-5551
email: google@legalaccessplans.com
email: mark_torrison@legalaccessplans.com
Website: www.legaleaseplan.com
Min Case Size: 1
Products/Services: Legal Plans, Identity Theft Protection, Financial Planning, Financial Counseling, Small Business HR Plan, Elder Law
Serving: Nationwide

Legal Club

Contact: Donald A. Rowe, RHU
V.P. Employee Benefits
7771 W. Oakland Park Blvd., Ste. 217
Sunrise, FL 33351
(800) 316-5387
(954) 954-377-0222, Fax (954) 377-0245
email: Drowe@legalclub.com
Website: www.legalclub.com
Product/Services: Group Legal and ID Theft programs. Together or stand alone. Available for groups of 10 lives and up.
Serving: Nationwide

LegalShield

One Pre-Paid Way
Ada, OK 74820
Sales: (580) 436-7424
Broker/Agent: (580) 572-7635
Email: Broker@legalshield.com
email: businessmember@legalshield.com
Email: Groupinfo@legalshieldcorp.com
Website: www.legalshield.com
Website: www.idshield.com
Products: Group Legal and Identity Theft Plans
Serving: Nationwide and Canada

PRESCRIPTION DRUGS

Aigilis Health

Contact: Mark Gebhardt
P.O. Box 953279
Lake Mary, FL 32795
(407) 324-3921, (866) 205-1936
(877) 520-4636
Fax: (480) 287-8574
email: mgebhardt@aigilis.com
Website: www.aigilis.com
Products: ACA medical gap plans, Telemedicine, Accident, Critical Illness; Dental (ind., group), Mental Health
Serving: Nationwide

AmeriPlan USA

Contact: Sales Department
5700 Democracy Dr.
Plano, TX 75024
(800) 647-8421
(469) 229-4501 Fax: (469) 229-4115
email: customersupport@ameriplanusa.com
Website: www.ameriplanusa.com
Products/Services: Discount Chiropractic Benefit, Dental (Group, Ind.); Prescription Drug Card, Vision
Serving: Nationwide

Flexscripts Administrators, LLC

Online Pharmacy
Contact: Rob Bigalke
10400 W Innovation Drive, Ste. 300
Wauwatosa, WI 53226
(414) 727-2792
(800) 603-7796
Website: www.flexscripts.com
Products/Services: Self-Funded stand alone pharmacy

Health Net of California

Contact: Broker Services Dept.
P.O. Box 1150
Rancho Cordova, CA 95741-1150
(800) 909-3447 option 1, 4
Fax for Enrollment: (877) 977-4161
Fax for Broker Services: (877) 361-5324
email: brokers@healthnet.com
Website: www.healthnet.com
Website: www.myhealthnetca.com
Plan Type: HMO, PPO, POS, Indemnity, out-of state PPO, and Medicare
Products/Services: Prescription Drug
Serving: CA

Pram Insurance Services Inc.

Contact: David P. Wilson, CEO
1 Pointe Drive, Ste. 120
Brea, CA 92821
(714) 671-3951 ext. 12
(800) 262-7726 Fax: (714) 255-0977
email: info@pram.com
email: dwilson@pram.com
Website: www.pram.com
Products: VEBA Plans, MGU for Fully Insured Prescription Drug Card Plans for Traditional Employers, Associations; Voluntary Plans; Worksite;
Services: National Registered Administrator "TPA"; PBM Pharmacy Auditing for Employer Plans
Serving: Nationwide

RxReins, LLC

Contact: Crystal Williams
190 W. Germantown Pike, Ste. 200
East Norriton, PA 19401
(888)- RxReins
email: cwilliams@rxreins.com
Website: www.rxreins.com
Products: Prescription Drug Card; Stop Loss Insurance
Serving: Nationwide

TADCO Capital

Insurance Managers Inc.
Contact: Todd Davis
4109 Benedict Lane
Austin, TX 78746
(512) 306-9688, (800) 233-6145
email: tdavis@capinsmgr.com
Website: www.capitalinsurancemanager.com
Products/Services: Stand Alone Prescription Drug Cards (fully insured, self-funded and discount), Retiree Health Plans, Annuities with long term care benefits
Min. Group Size: 5
Serving: Nationwide

PSYCHOLOGICAL PLANS

Avante Behavioral Health

5150 N. 6th St., Ste. 156
Fresno, CA 93710
(559) 261-9060, (800) 498-9055
Fax: (559) 261-9073
Email: info@avantehealth.com
Website: www.avantehealth.com
Min. Size Employee Group: EAP 5; Behavioral 100
Products/Services: National EAP, Mental Health, Chemical Dependency
Serving: Nationwide EAP, Fresno, Kern, Kings, Madera, Mariposa, Merced, Monterey, San Benito, San Luis Obispo, Santa Barbara, Shasta, Tulare, Ventura.

Claremont EAP

1050 Marina Village Pkwy., Ste. 203
Alameda, CA 94501
(800) 834-3773
(510) 337-8834
Website: www.claremonteap.com
Products/Services: Employee Assistance Program, Mental Health and Chemical Dependency Benefit Administration.
Min. Case Size: 5
Serving: National

Empathia

5234 Chesebro Road, Ste. 201
Agoura Hills, CA 91301
(818) 707-0544
(866) 332-9595
Email: online@empathia.com
Website: www.empathia.com
Min. Case Size: EAP 10; Behavioral 10
Product/Services: Psychological, EAP, Wellness, Chemical Dependency
Serving: Nationwide

ENI (Employee Network Inc.)

1040 Vestal Parkway East
Vestal, NY 13850
(800) 364-4748
Sales/Marketing (888) 331-4364
email: Sales@eniweb.com
email: marketing@eniweb.com
Website: www.eniweb.com
Products/Services: Employee Assistance Programs (EAP), Corporate Wellness Programs, Personal Assistant Services, Work/Life Services, Health Advocacy Services, Integrated Benefit Solutions, Talent Management Programs, Employee Training and Development Programs, Supervisory Training and Development Programs, Critical Incident Stress Debriefings, Substance Abuse Prevention and Program Management, Psychiatric Disability Management, Ethics/Whistle Blower Hotline
Min. Case Size: 10
Serving: International

FEI Behavioral Health, Inc.

Contact: Michael Bugenhagen
648 N. Plankington Ave., Ste. 425
Milwaukee, WI 53203
(800) 987-4368, Fax: (414) 359-1973
email: info@feinet.com
Website: www.feinet.com
Products/Services: Employee Assistance, Work-Life, Wellness, Transition to Retirement, Financial Wellness, Non-violent Crisis Intervention Training (De-escalation) and Crisis Management/Business Continuity: Large-Scale Disaster Planning and Response, Call Centers/Communication capabilities
Min. Case Size: 1
Serving: U.S., Canada, Europe, Asia, South America

The Holman Group

Contact: Elizabeth Holman
9451 Corbin Ave., Ste. 100
Northridge, CA 91324
(818) 704-1444, (800) 321-2843
Fax: (818) 704-9339
email: theholmangroup@holmangroup.com
Website: www.holmangroup.com
Products/Services: Mental Health & Substance Abuse, EAP, Wellness, HR Consulting
Min. Case Size: 3
Serving: Nationwide

MHN, INC.

Contact: Sales and Marketing
2370 Kerner Blvd.
San Rafael, CA 94901
(800) 327-2133
email: marketing@mhn.com
Website: www.mhn.com
Products: EAP and Behavioral Health for Health Group and Health Integrated; Employee Assistance Programs, Mental Health, Managed Care, Wellness, Training & Skill and Organizational Development
Serving: Nationwide

UnitedHealthcare

Contact: Sales Dept.
5701 Katella Ave.
Cypress, CA 90630
(866) 288-4993
Website: www.uhc.com
Products/Services: Psychological Plans
Plan Type: Behavioral Health Plans/EAP/Disease Management, Chemical Dependency
Min. Case Size: 500
Serving: Nationwide

VISION

Aflac Worldwide Headquarters

1932 Wynnnton Road
Columbus, GA 31999
Customer Service: (800) 992-3522
Website: www.aflac.com
Broker Relations: (888) 861-0251
Sales Opportunities: (800) 488-1771
Products/Services: Group & Individual Lines (Accident, CI, Cancer, Hosp., Disability, Life, Dental, Vision) Guarantee Issue, Sec. 125, FSA, Parking & Transit, COBRA, Core Enrollment, Benefit Statements, Per Diem Available
Minimum Group Size: 3
Serving: Nationwide

AIG Benefits Solutions

Employee Benefits Solutions
777 S. Figueroa St., Ste. 1800
Los Angeles, CA 90017
(213) 689-3500 Fax: (866) 716-6722
Website: www.aig.com
Products/Services: Disability, Life, LTC, STD, Voluntary Benefits and Worksite Products
Serving: Southern California Area

AmeriPlan USA

Contact: Sales Department
5700 Democracy Dr.
Plano, TX 75024
(800) 647-8421
(469) 229-4501 Fax: (469) 229-4115
email: customersupport@ameriplanusa.com
Website: www.ameriplanusa.com
Products/Services: Discount Chiropractic Benefit, Dental (Group, Ind.); Prescription Drug Card, Vision
Serving: Nationwide

Ameritas

Contact: Julie Franklin
151 Kalmus Dr., Ste. J4
Costa Mesa, CA 92626-5959
(714) 641-1800
Fax: (714) 641-4800
email: abirkel@ameritas.com
Website: www.ameritasgroup.com
Plan Type: PPO, Indemnity, Individual, Self-Funding
Products/Services: Dental, Vision, Hearing
Min. Case Size: 3
Serving: Nationwide

Anthem Blue Cross

Individual
Contact: Jesse Campbell, Individual Sales Executive
4553 La Tienda Drive
Thousand Oaks, CA 91362
(805) 557-5452
email: jesse.campbell@anthem.com
Website: www.anthem.com/ca
Plan Type: EPO
Serving: California

Anthem Blue Cross

Small Group (2-100 lives)
Contact: Chris McConathy, Director, Small Group Specialty Sales
4553 La Tienda Drive
Thousand Oaks, CA 91362
(805) 557-4461
email: christa.mcconathy@anthem.com
Website: www.anthem.com/ca
Plan Type: HMO, PPO, Indemnity
Products/Services: Dental, Vision
Min. Case Size: 2
Serving: Nationwide

Anthem Blue Cross

Large Group (101+ lives)
Contact: Randy Ebersberger, Director of Specialty Sales
801 South Figueroa St.
Los Angeles, CA 90017
(818) 399-6195
Email: Randy.Ebersberger@anthem.com
Website: www.anthem.com/ca
Plan Type: HMO, PPO, Indemnity
Products/Services: Dental, Vision
Min. Case Size: 51+
Serving: Nationwide

A man with glasses and a suit is looking down at a coffee cup. The background is a dark blue gradient.

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**CALIFORNIA
BROKER**

BEST Life and Health Insurance Company

PO Box 19721
Irvine, CA 92623-6028
(800) 433-0088
(949) 222-2169
For Brokers: brokerservice@bestlife.com
For Customer: cs@bestlife.com
General Inquiry: info@bestlife.com
Website: www.bestlife.com
Products: Group Dental, Vision, Life and STD; Individual and SHOP, State Exchanges
Min. Case Size: 2
Serving: 39 States

Blue Shield of California

Contact: Producer Services
PO Box 272500
Chico, CA 95927-2500
(800) 559-5905, Fax: (209) 371-5830
email: producerservices@blueshieldca.com
Website: www.blueshieldca.com/producer
Plan Type: HMO, PPO, ASO
Products/Services: Medical, Dental, Life and Vision plans.
Min. Case Size: Coverage for individuals, seniors and groups
Serving: state-wide, with PPO BlueCard® nationwide

CalCPA Health

Contact: Tom Kowalski, Sales Mgr.
1710 Gilbert Rd., Ste. 300
Burlingame, CA 94010
Direct line: (800) 522-3251, (650) 522-3251
email: Tom.Kowalski@calcpa.org
email: calcpahealth@calcpahealth.com
Website: www.calcpahealth.com
Min. Case Size: 2
Plan type: Group, HMO, PPO, HSAs
Plans Offered: Group
Products/Services: Dental, Vision
Serving: All Counties

ChoiceBuilder®

Michael Payton, Senior Vice President,
Sales & Account Management
721 S. Parker, Suite 200
Orange, CA 92868
714.796.7638
Email: mpayton@choiceadmin.com
Website: www.choicebuilder.com
Products/Services: TPA, Employee Choice Ancillary Benefits, Dental, Vision, Chiropractic, Acupuncture, Group Life, Section 125, HR Support, Cal Perks Discounts
Min. Case Size: 2 to 199

Cigna HealthCare Inc.

Smaller Employers (under 500 EEs)
1340 Treat Blvd., Ste. 599
Walnut Creek, CA 94597
(925) 906-8208
Website: www.cigna.com
Plan Type: HMO, PPO, Consumer Directed Health Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Vision

Cigna HealthCare Inc.

1 Front St., Ste. 1700
San Francisco, CA 94111
415-374-2500, Fax: (415) 374-2601
Website: www.cigna.com
Plan Type: HMO, PPO, Consumer Directed Health Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: Alameda, Butte, Contra Costa, El Dorado, Fresno, Kings, Glenn, Marin, Merced, Monterey, Napa, Placer, Sacramento, Santa Clara, Santa Cruz, San Francisco, San Joaquin, San Mateo, Sonoma, Solano, Stanislaus, Tulare, Yolo, Yuba

Cigna HealthCare Inc.

3636 Nobel Dr., Ste. 150
San Diego, CA 92122
(858) 625-5600
Website: www.cigna.com
Plan Type: HMO, PPO, Consumer Directed Health Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: San Diego County

Cigna HealthCare Inc.

26 Executive Park. Ste. 200
Irvine, CA 92614
(949) 255-1400
Website: www.cigna.com
Plan Type: HMO, PPO, Consumer Directed Health Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: Orange, San Bernardino, Riverside and San Diego Counties

Cigna HealthCare Inc.

400 North Brand Blvd., Ste. 400
Glendale, CA 91203
(818) 500-6262, Fax: (818) 546-5386
Website: www.cigna.com
Plan Type: HMO, PPO, Consumer Directed Health Plans
Products/Services: HMO/PPO Medical, DHMO/DPPO Dental, Disability, Life, Vision, Behavioral, International Benefits
Serving: Los Angeles, Kern, Ventura, Santa Barbara and San Luis Obispo Counties

Cypress Ancillary Benefits

Contact: Andrew Garnett
7510 Shoreline Drive
Stockton, CA 95219
(800) 350-3989, Fax: (209) 478-5614
email: sales@cypressadmin.com
Website: www.cypressadmin.com
Products: Dental PPO/DHMO (Group); Vision; Life (Group); Disability (Group); COBRA Administration, Health Reimbursement Accounts (HRA), Health Savings Accounts (HSA), Flexible Savings Accounts (FSA).

Delta Dental of California N. California

Contact: Mohammad Reza Navid, VP Sales
Email: ncasales@delta.org
560 Mission Ste., Ste. 1300
San Francisco, CA 94105
(415) 972-8301, Fax: (415) 972-8884
11155 International Drive, M/S A1N
Rancho Cordova, CA 95670
Fax: (916) 858-0327
30 East River Park Place West, Ste. 410
Fresno, CA 93720
Fax: (559) 433-3009

S. California

Contact: Ben Lowry
17871 Park Plaza Dr., Ste. 200
Cerritos, CA 90703
(562) 403-4040, Fax: (562) 924-3172
Email: scasales@delta.org
Website: www.deltadentalins.com
Plan Type: PPO, Indemnity, DHMO
Products/Services: group, individual and senior dental plans; group vision plans
Min. Case size: 2
Serving: CA

Denali Dental & Vision

Contact: Katie Quinn
55 E. 5th St., Ste. 500
St. Paul, MN 55101
(651) 649-3503
(888) 890-1944, Fax: (651) 649-3502
email: info@directbenefits.com
website: www.denalidental.com
Indemnity and PPO Dental and Vision
Insurance for individuals, seniors & groups
Min. Case Size: 1

Direct Benefits, Inc.

55 E. 5th St., Ste. 500
St. Paul, MN 55101
(888) 890-1944, (651) 259-6240
Fax: (651) 649-3502
email: info@directbenefits.com
Website: www.directbenefits.com
Products/Services: Dental, Disability, Life and Vision Benefits
Serving: Nationwide

EyeMed Vision Care

4000 Luxottica Place
Cincinnati, OH 45040
Contact: Emile Bayle (All CA, employer groups with 5k+ eligible)
Regional Sales Manager
(714) 363-1564
email: EBayle@eyemed.com
Website: www.eyemed.com
Website: www.individual.eyemed.com
Plan Type: PPO, Indemnity
Plan Offered: Individual, Group
Serving: Nationwide
Product/Services: Vision Benefits

The Guardian Life Insurance Company of America Southern California

(LA, OC, IE, San Diego)
Central California (Fresno, San Luis Obispo & south)
Contact: Michael Reeves, Regional Director
4400 MacArthur Blvd., Ste. 150
Newport Beach, CA 92660
(949) 885-1740
email: Troy_Davis@glic.com
Northern California (Bay Area, Sac, all other N. Cal)
Contact: Rick Porterfield
1333 N. California, Ste. 100
Walnut Creek, CA 94596
(415) 828-1990
Website: www.guardianlife.com
email: richard_porterfield@glic.com
Plan Type: PPO/DHMO
Products/Services: Dental, LTD, Life, STD, Vision, All available in Voluntary, Contrib. & Non-Contrib.
Min. Case Size: 2-5000
Serving: Nationwide

Health Net of California

Contact: Broker Services Dept.
P.O. Box 1150
Rancho Cordova, CA 95741-1150
(800) 909-3447 option 1,4
Fax for Enrollment: (800) 977-4161
Fax for Broker Services: (800) 361-5324
email: brokers@healthnet.com
Website: www.healthnet.com
Website: www.myhealthnetca.com
Plan Type: HMO, PPO, POS, Indemnity, out-of-state PPO, and Medicare
Products/Services: Health Carriers, Dental, Vision
Min. Case Size: 2
Plans Offered: Group, Ind
Serving: CA, AZ, OR

Humana

California Contact: Brian Sullivan
Northern California Office:
1320 Willow Pass Rd., 6th Flr.
Concord, CA 94520
Southern California Office:
555 Marin St., Ste. 140
Thousand Oaks, CA 91360
(818) 673-7202
email: bsullivan6@humana.com
Website: www.humana.com
Products/Services: Group Dental, Group Vision, Group Term Life, Wellness (50 Life minimum), EAP (100 Life minimum
Min Case Size: 2

Liberty Dental Plan

P.O. Box 26110
Santa Ana, CA 92799-6110
(888) 273-2997 x162.
Fax: (949) 270-0114
email: clientservices@libertydentalplan.com
Website: www.libertydentalplan.com
Plan Type: Dental HMO, Dental ASO, Discount/Access Dental, Dental PPO, Vision
Min. Case Size: 3
Serving: Alameda, Contra Costa, El Dorado, Fresno, Imperial, Kern, Kings, Los Angeles, Madera, Marin, Orange, Placer, Riverside, Sacramento, San Benito, San Bernardino, San Diego, San Francisco, San Joaquin, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Solano, Sonoma, Stanislaus, Tulare, Ventura, Yolo

Magnum Dental & Vision

55 E. 5th St., Ste. 500
St. Paul, MN 55101
(651) 649-3503, (800) 620-5010
email: info@directbenefits.com
Website: www.magnumdental.com
Plan Type: Indemnity and PPO
Product/Services: Dental and Vision Insurance for Individual and Groups 2-125

MESVision

Contact: Mike Schell, Vice President Business Development
345 Baker St.
Costa Mesa, CA 92626
(800) 877-6372 Ext: 7207, Fax: (714) 619-4670
email: mschell@mesvision.com
Website: www.mesvision.com
Products/Services: Group Vision Plans (Fully Insured and Self-Funded) Commercial, Medicare / Medicaid
Min. Case Size: 10
Serving: Nationwide with the largest vision care network comprised of Ophthalmologists, Optometrists and Optical Chain locations

MWG Dental & Vision Plans

Contact: MWG Broker Services
Jackson (Home Office)
800.800.1397
601.956.2028
Fax: 601.957.6838
Physical: 500 Steed Rd., Ridgeland, MS 39157
Mailing: P.O. Box 14067, Jackson, MS 39236
Oxford, MS
800.489.3224
662.234.3224
Fax: 662.236.5348
Physical: 908 North Lamar Blvd, Suite 101, Oxford, MS 38655
Mailing: P.O. Box 309, Oxford, MS 38655
email: cs@morganwhite.com
email: brokerservices@morganwhite.com
Website: www.mwgdental.com
Plan Type: Group Indemnity, PPO
Products/Services: Group/Individual Dental & Vision Plans
Min. Case Size: 2
Serving: Nationwide

Outlook Vision Services

1550 E. McKellips Rd., Ste.112
Mesa, AZ 85203
(480) 461-9001 Ext. 2487
(800) 342-7188 Fax: (480) 461-9021
Provider: provider@outlookvision.com
Sales/Marketing: marketing@outlookvision.com
Customer Service: customerservice@outlookvision.com
Website: www.outlookvision.com
Products/Services: Vision Plans
Min. Case Size: None
Serving: Nationwide

Spirit Dental & Vision

Contact: Katie Quinn
55 E. 5th St., Ste. 500
St. Paul, MN 55101
(651) 649-3503
(888) 890-1944 Fax: (651) 649-3502
email: info@directbenefits.com
Website: www.spiritdental.com
Individual, Senior and Group 2-149 Dental and Vision Insurance

Superior Vision Services Inc.

Contact: Michelle Childers
11090 White Rock Rd., Ste. 175
Rancho Cordova, CA 95670
Customer Service: (800) 507-3800
Plan Service: (800) 879-6901
Plan Type: PPO, Group
Website: www.superiorvision.com
Products: Vision
Serving: Statewide

TripleChoicePlan TripleChoicePlan Dental•Vision•Life•Disability

Contact: Lawrence Kent
1964 Westwood Blvd., Ste. 120
Los Angeles, CA 90025
Tel: (310) 470-2343
Toll Free: (800) 489-7577
Fax: (310) 441-5660
email: La.Quotes@triplechoiceplan.com
Website: www.triplechoiceplan.com
Products/Services: Dental
Plan type: DHMO, PPO, Indemnity, Individual and Group
Min. Size: 2+

UnitedHealthcare Vision

Contact: Heather Lee
Regional VP of Specialty Benefits
5 Centerpointe Dr., Suite 600
Lake Oswego, OR 97035
(503) 603-7023
Website: www.uhcspecialtybenefits.com
Products/Services: Vision, Dental, Life & Disability Benefits
Serving: Nationwide

Vision Plan of America

Contact: Marketing Department
3250 Wilshire Blvd., Ste. 1610
Los Angeles, CA 90010
(213) 384-2600
(800) 400-4872
Fax: (213) 384-0084
email: info@visionplanofamerica.com
Website: www.visionplanofamerica.com
Products/Services: Vision(ind., group), Dental Plans (ind., group)
Plan Type: HMO, Voluntary
Min. Case Size: 2
Serving: California

Vision Service Plan (VSP)

3333 Quality Dr.
Rancho Cordova, CA 95670
Fax: (916) 463-3926
Alameda, Monterey, San Benito, San Francisco, San Luis Obispo, Santa Barbara, Santa Clara and Santa Cruz counties:
Contact Cindy Holmes (800) 852-7600 Ext. 4801
email: cindy.holmes@vsp.com
— **Los Angeles county:**
Contact: Polly (PJ) Hudson, (800) 852-7600 Ext. 4816 email: pj.hudson@vsp.com
Alameda, Alpine, Amador, Calaveras, Contra Costa, El Dorado, Fresno, Imperial, Inyo, Kern, Kings, Madera, Mariposa, Merced, Mono, Monterey, Riverside, San Bernardino Sacramento, San Benito, San Diego, San Joaquin, San Luis Obispo, Santa Clara, Santa Cruz, Stanislaus, Tulare, Tuolumne and Ventura counties:
Contact Karen Schnabel (800) 852-7600 Ext. 4757 email: karen.schnabel@vsp.com
Del Norte, Humboldt, Lake, Marin, Mendocino, Napa, Orange, San Francisco and Sonoma counties:
Contact: Michelle Grider, (800) 852-7600 Ext. 4735 email: michelle.grider@vsp.com
Butte, Colusa, Glenn, Lassen, Modoc, Nevada, Placer, Plumas, San Mateo, Shasta, Sierra, Siskiyou, Solano, Sutter, Tehama, Trinity, Yolo and Yuba counties:

Contact: Kelly Hess, (800) 852-7600 Ext. 4442 email: kelly.hess@vsp.com
— Orange, Riverside, San Bernardino and Ventura counties:
Contact: Jason Watkins, (800) 852-7600 Ext. 6710
email: jason.watkins@vsp.com
Website: www.vsp.com
Products/Services: Employer Paid Plan down to 2 and Voluntary Plans down to 10 enrolled
Min. Case Size: 2
Serving: Nationwide

WEIGHT LOSS**MHN, INC.**

Contact: Sales and Marketing
2370 Kerner Blvd.
San Rafael, CA 94901
(800) 327-2133
email: marketing@mhn.com.
Website: www.mhn.com
Products: EAP and Behavioral Health for Health Group and Health Integrated; Employee Assistance Programs, Mental Health, Managed Care, Wellness, Training & Skill and Organizational Development
Serving: Nationwide

WELLNESS**Empathia**

5234 Chesebro Road, Ste. 201
Agoura Hills, CA 91301
(818) 707-0544
(866) 332-9595
Email: online@empathia.com
Website: www.empathia.com
Min. Case Size: EAP 10; Behavioral 10
Product/Services: Psychological, EAP, Wellness, Chemical Dependency
Serving: Nationwide

FirstVitals Health and Wellness

Contact: Ernie Lee
P.O. Box 2500
Danville, CA 94526
(925) 299-8015
(800) 922-8844
Fax: (925) 299-8010
email: ernie.lee@firstvitals.com
website: www.firstvitals.com
Serving: Nationwide

Global Fit

2002 Sproul Road, Suite 200
Broomall, PA 19008
(800) 294-1500
Sale: (844) 348-2825
Email: customerservices@globalfit.com
Website: www.globalfit.com
Products/Services: Activity, Prevention and Wellness Programs, Online Challenges, Incentives, Coaching, Fitness Reimbursement Programs, Gym Discounts
Serving: Nationwide

Health Check 360

800 Main St.
Dubuque, IA 52001
(866) 511-0360
Email: support@healthcheck360.com
Website: www.healthcheck360.com
Serving: Nationwide

Healthyroads

P.O. Box 509040
San Diego, CA 92150-9040
(877) 330-2746
email: service@healthyroads.com
Website: www.healthyroads.com
Products/Services: Wellness & Prevention — e.g., incentives, coaching, web portal, Challenges & Competitions, on-site biometric screening, etc.
Min. Case Size: 500
Serving: Nationwide

The Holman Group

Contact: Elizabeth Holman
9451 Corbin Ave., Ste. 100
Northridge, CA 91324
(818) 704-1444, (800) 321-2843
Fax: (818) 704-9339
email: theholmangroup@holmangroup.com
Website: www.holmangroup.com
Products/Services: Mental Health & Substance Abuse, EAP, Wellness, HR Consulting
Min. Case Size: 3
Serving: Nationwide

Humana

California Contact: Brian Sullivan
Northern California Office:
1320 Willow Pass Rd., 6th Flr.
Concord, CA 94520
Southern California Office:
555 Marin St., Ste. 140
Thousand Oaks, CA 91360
(818) 673-7202
email: bsullivan6@humana.com
Website: www.humana.com
Products/Services: Group Dental, Group Vision, Group Term Life (Mini Case Size: 2), Wellness (50 Life minimum), EAP (100 Life minimum
Min Case Size: 2

Kinema Fitness

Contact: Joshua Love
11601 Wilshire Blvd., Ste. 500
Los Angeles, CA 90025
(866) 608-5704
email: info@kinemafitness.com
website: www.kinemafitness.com
Products/Services: Prevention and Wellness consulting, Fitness Assessments, On/Off site Fitness Center Management, Fitness Center Design, Procurement and Maintenance, Personal Training, Fitness Programs, Health Coaching, Online platform, Wellness workshops Corporate Fitness
Serving: CA

Maxim Health Systems

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(310) 719-8919
Fax: (877) 394-6823
Email: southcentralrespite@maxhealth.com
Website: www.maximwellness.com
Products: Health Screenings, Immunizations, Health Coaching, Educational Seminars/Webinars, Wellness Platform, Incentives, Behavioral Health, etc.
Serving: Nationwide

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Contact: Sales and Marketing
2370 Kerner Blvd.
San Rafael, CA 94901
(800) 327-2133
email: marketing@mhn.com.
Website: www.mhn.com
Products: EAP and Behavioral Health for Health Group and Health Integrated; Employee Assistance Programs, Mental Health, Managed Care, Wellness, Training & Skill and Organizational Development
Serving: Nationwide

OptumHealth

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Eden Prairie, MN 55344-2503
888-445-8745
Sales-Relate: 866-386-3404
email: productservices@optum.com
Website: www.optum.com
Products/Services: Employer Stop Loss, HSA (Banking), FSA, HRA, COBRA, Retiree, Transportation, Biometric Screenings & Wellness Suite of Products
Serving: Nationwide

ERRORS AND OMISSIONS

Cita Insurance Services

Contact: John Jasinski
PO BOX 7048
Orange, CA 92863
(800) 280-7250
(714) 939-7333
email: john.jasinski@citainsurance.com
Website: www.citainsurance.com
E&O for: P&C Agencies, Life Wholesale Brokerages, Financial Advisors, Broker Dealers
Multiple Insurance Lines for: Resort Hotels

E & O Insurance for Less

Contact: Customer Service
8430 Enterprise Circle, Suite 200
Lakewood Ranch, FL 34202
(800) 593-7657
Email: info@eoforless.com
Website: www.eoforless.com

National Ethics Association

8430 Enterprise Circle, Suite 200
Lakewood Ranch, FL 34202
(800) 282-1831
Fax: (760) 804-7508
Website: www.ethics.net

Nationwide

One Nationwide Plaza
Columbus, Ohio 43215-2220
(800) 882-2822
Website: www.nationwide.com

401(K)

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Contact: Felix Acajabon for Pension & Pension Plan Administration
(800) 427-4549, Ext. 240 Fax: (951) 656-9276
(951) 656-9273 Ext. 226 Bobbi
Fax: 951-790-0337 (pension only)
Felix direct line: 909-307-3584
email: BobbiKaelin@pagroup.us
email: felixa@papension.com
email: sales@pagroup.us
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Contact: Mark Gebhardt
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(407) 324-3921, (866) 205-1936
Fax: (480) 287-8574
email: mgebhardt@aigilis.com
Website: www.aigilis.com
Products: Mental Health, Indemnity medical plans, medical gap plans, Telemedicine, Accident, Critical Illness; Dental (ind., group)
Serving: Nationwide

Allstate Benefits

1776 American Heritage Life Dr
Jacksonville, FL 32224
(800) 521-3535
Agent Service: AB-Recruiting@Allstate.com
Website: allstatebenefits.com
Products/Services: Accident, Critical Illness, Cancer, Disability, Life Insurance and Hospital Indemnity Insurance
Min. Case Size: 5 applications
Serving: Nationwide

American Association for Critical Illness Ins.

Contact: Jesse Slome
32504 Carrie Place
Westlake Village, CA 91361
(818) 597-3205
email: jslome@criticalillnessinsuranceinfo.org
email: info@criticalillnessinsuranceinfo.org
Website: www.criticalillnessinsuranceinfo.org
Products/Services: Sales and Marketing
Serving: Nationwide

Caliwail Insurance Marketing Assurity Life Worksite Division

Contact: Jim Quinney
Caliwail Insurance Marketing
3031 Stanford Ranch Rd., Ste. 230
Rocklin, CA 95765
Agent: (800) 276-7619
email: jim@caliwail.com
Website: www.assurity.com
Products/Services: Worksite Marketing
Min. Case Size: 5
Serving: Nationwide

CNMA Multi-Insurance Agency

P.O. Box 1792
Orange, CA 92876
(714) 458-2216, Fax: (714) 978-0518
Contact: Radi Miranda, LUTCF
email: cnmainsurance@aol.com
Website: www.cnmainsurance.com
Products: Domestic & Global Medical Insurance, Life & Income Protection, Retirement Plans & Travel Insurance.

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Contact: Ron Petroinovich
154 W. Branch St.
Arroyo Grande CA 93420
(877) 329-6608
Cell: (805) 801-9658
Fax: (619) 870-0212
email: ceopetro@fegcorp.com
Website: www.freedomequitygroup.com
Products/Services: Critical Illness, Worksite, Life (index & UL)
Serving: Nationwide

Humana

California Contact: Brian Sullivan
Northern California Office:
1320 Willow Pass Rd., 6th Flr.
Concord, CA 94520
Southern California Office:
555 Marin St., Ste. 140
Thousand Oaks, CA 91360
(818) 673-7202
email: bsullivan6@humana.com
Website: www.humana.com
Products/Services: Group Dental, Group Vision, Group Term Life (Mini Case Size: 2), Wellness (50 Life minimum), EAP (100 Life minimum).
Min Case Size: 2

IHC Specialty Benefits

Contact: Ryan Rosenberg
5353 Wayzata Blvd., Ste. 300
Minneapolis, MN 55416
(952) 746-6610
(866) 645-6630
Fax: (952) 853-2265
Email: info@ihcgroup.com
email: ryan.rosenberg@ihcgroup.com
Website: www.ihcgroup.com
Products/Services: Individual – Short Term Medical plans, accident/critical illness bundled plans, and dental plans. Group – PPO and Indemnity Dental Plans for groups of 2-99.
Serving: Nationwide

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email: brokerservices@healthequity.com
email: brokersales@healthequity.com
Website: www.healthequity.com
Products: HSAs, FSA, OCRA, HRA,
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Serving: Nationwide

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WI 53081
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email: businessrelations@hsabank.com
Website: www.hsabank.com

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Contacts: Vicki Burke
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Contact: Ann Basco, Director of Marketing
P.O. Box 71107
Oakland, CA 94612
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Cell: (510) 882-8664 Fax: (877) 517-4729
email: ann.basco@sterlingadministration.com
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Website: www.abacuslifesettlements.com
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Asset Life Settlements, LLC

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website: www.assetlifesettlements.com
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Fort Washington, PA 19034
(877) 836-8300 Fax: (215) 233-3201
Website: www.coventry.com
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Retained Death Benefit, Simplified Settle-
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Genesis Asset Advisors LLC

Contact: Geoffrey Gottesman
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Skokie, IL 60076
(516) 945-6272, (877) 303-9777
Fax: (516) 945-6273
email: info@genesisknows.com
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200 S. Los Robles Ave., Ste. 435
Pasadena, CA 91101
(626) 304-1300 Ext. 111
(800) 272-2212, Fax: (626) 304-1313
email: dave.donchey@lwtagency.com
Website: www.lwtagency.com
Products: Life insurance, Long-term care
insurance, Annuities and Life settlements
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Life Equity LLC

Contact: Ward Kerr
Canal Place Building 17
530 S. Main St., Ste. 1731
Akron, OH 44311
(800) 272-5189
Fax: (330) 655-7502
Email: info@lifeequity.com
Website: www.lifeequity.com
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Life Insurance Buyers, Inc.

Contact: Greg Albers, Lisa Albers
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Shawnee Mission, KS 66206
(800) 936-5508
email: lisaalbers@lifeinsurancebuyers.com
email: gregalbers@lifeinsurancebuyers.com
Website: www.lifeinsurancebuyers.com
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(877) 777-0635 Fax: (301) 951-1351
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email: Dhimmel@MelvilleCapital.com
email: info@melvillecapital.com
Website: www.melvillecapital.com
Products/Services: Life Settlements
Serving: Nationwide

Q Capital Strategies, LLC:

Contact: Tony Blankenship
2424 N. Federal Highway, Ste. 460
Boca Raton, FL 33487
(212) 418-3273, (561) 886-4600
Fax: (561) 886-4601
email: info@qcapital.com
Website: www.qcapital.com
Products: Life Settlements
Serving: Nationwide except AK, ID, ND, PR, VT, WV

Rehburg Life Insurance Settlements

Contact: Lisa Rehburg
2677 N. Main, Ste. 810
Santa Ana, CA 92705
(714) 349-7981
email: Lrehburg@aol.com
website: www.rehburglifeselements.com
Products: Life Settlements
Serving: Nationwide

Reliant Life Shares

Contact: Andrew Murphy, CEO
15260 Ventura Blvd., Suite 1420
Sherman Oaks, CA 91403
(818) 788-1904
email: andrew@reliantlifeshares.com
Website: www.reliantlifeshares.com
Products: Fractional Life Shares, Life Settlements, Funding Entity
Serving: California

Save Gains Tax

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San Marcos, CA 92078
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email: pstraub@gmail.com
Website: www.savegainstax.com
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Select Policy Group

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Fax: (714) 464-5401
Email: Sales@selectpolicygroup.com
Website: selectpolicygroup.com
Serving: California

Welcome Funds Inc.

Contact: Daniel Ohman
6001 Broker Sound Parkway, Ste. 320
Boca Raton, FL 33487
(561) 862-0244, (877) 227-4484
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(818) 597-3205
email: jslome@aaltci.org
email: info@aaltci.org
Website: www.aaltci.org
Products/Services: Sales and Marketing
Serving: Nationwide

American Association for Medicare Supplement Ins.

Contact: Jesse Slome
32504 Carrie Place
Westlake Village, CA 91361
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email: jslome@medicaresupp.org
email: info@medicaresupp.org
Website: www.medicareinsupp.org
Products/Services: Sales and Marketing
Serving: Nationwide

American Association for Critical Illness Ins.

Contact: Jesse Slome
32504 Carrie Place
Westlake Village, CA 91361
(818) 597-3205
email: jslome@criticalillnessinsuranceinfo.org
email: info@criticalillnessinsuranceinfo.org
Website: www.criticalillnessinsuranceinfo.org
Products/Services: Sales and Marketing
Serving: Nationwide

LTC Carriers**John Hancock LTC Insurance**

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individual: (800) 377-7311
email: webmail@jhancock.com
Website: www.johnhancockinsurance.com
Products/Services: LTC Insurance, Sales & Marketing Support
Serving: California and Nationwide

Mutual of Omaha Insurance Company

Contact: Brokerage Sales Support
3300 Mutual of Omaha Plaza
Omaha, Nebraska 68175
Omaha, NE 68175
800-896-5988
Email: sales.support@mutualofomaha.com
Website: www.mutualofomaha.com
Products/Services: Long-Term Care Insurance
Serving: Nationwide

LTC SALES & MARKETING**Advanced LTC Insurance Services, LLC**

Contact: Larry Banks
520 E. Wilson, Ste. 210
Glendale, CA 91206
(818) 547-6677
(800) 427-3209
Fax: 818-547-2220
Email: larry@advancedltc.com
Email: Info@advancedltc.com
Website: www.advancedltc.com
Serving: Nationwide

AmeriCal Advanced Insurance Solutions, LLC.

Contact: Gene Tapper
1964 Westwood Blvd., Ste. 120
Los Angeles, CA 90025
(310) 441-5699 ext. 169
(866) 311-2656 ext. 169
Fax: (310) 441-5660
email: info@americalltc.com
email: gtapper@americalltc.com
Website: www.ltc411.com
Products/Services: Specialists in Long-Term Care Insurance Strategies
Serving: Nationwide & International

American Association for Long-Term Care Ins.

Contact: Jesse Slome
32504 Carrie Place
Westlake Village, CA 91361
(818) 597-3205
email: jslome@aaltci.org
email: info@aaltci.org
Website: www.aaltci.org
Products/Services: Sales and Marketing
Serving: Nationwide

American Financial Marketing LLC

Contact: Gail Kane
400 Highway 169 South, Ste. 200
Minneapolis, MN 55426
(763) 593-0905 (800) 880-3072
Fax: (763) 545-5223
email: gailk@afmus.com
Website: www.afmus.com
Products/Services: LTC Marketing and Sales Support
Serving: Nationwide

American Insurance Marketing Services Inc.

Contact: Mike Lockwood
4240 Carmichael Rd.
Montgomery, AL 36106
(334) 260-6509
(800) 325-9876
Fax: (334) 272-8342
email: info@aimsbenefits.com
Website: www.aimsitc.com
Serving: Nationwide

California Long Term Care Insurance Services, Inc.

Contact: Katie O'Rourke
 Contact: Louis Brownstone
 Contact: Diann Murphy
 1601 Bayshore Hwy., Ste. 205
 Burlingame, CA 94010
 (650) 692-5202 (800) 303-1527
 Fax: (650) 692-5204
 email: katie@cltcinsurance.com
 email: louis@cltcinsurance.com
 email: Diann@cltcinsurance.com
 Website: www.californialongtermcare.com

DI & LTC Insurance Services

Contact: Jack B. Schmitz
 4302 Redwood Highway, Ste. 400
 San Rafael, CA 94903
 (415) 472-4800
 (800) 924-2294
 Fax: (415) 472-7637
 email: jack@di-ltc.com
 Website: www.di-ltc.com
 Products/Services: DI, LTC, CI
 Serving: Northern CA and Nationwide

Disability Insurance Services Inc.

Contact: Daniel C. Steenerson
 4444 Zion Avenue
 San Diego, CA 92120-2349
 (800) 898-9641, Fax: (619) 325-8444
 email: info@diservices.com
 Website: www.DIServices.com
 Products: Disability (ind.), Long Term Care Insurance
 Serving: Nationwide

John Hancock LTC Insurance

Contact: LTC Sales Desk
 PO BOX 55978
 Boston, MA 02205
 (800) 387-2747, (888) 266-7498
 email: webmail@jhancock.com
 Website: www.johnhancockinsurance.com
 Products/Services: LTC Insurance, Sales & Marketing Support
 Serving: California and Nationwide

LTCiTraining.com

P.O. Box 409
 Rabun Gap, GA 30568
 (866) 400-5224
 Fax: (813) 464-8018
 email: info@lctcitraining.com
 Website: www.LTCiTraining.com

Mutual of Omaha Insurance Company

Contact: Brokerage Sales Support
 3300 Mutual of Omaha Plaza
 Omaha, Nebraska 68175
 Omaha, NE 68175
 (800) 896-5988
 Email: sales.support@mutualofomaha.com
 Website: www.mutualofomaha.com
 Products/Services: Long-Term Care Insurance
 Serving: Nationwide

PIMSCO

Contact: Holly Mednick
 5700 1st Ave. N.
 St. Petersburg, FL 33710
 (800) 329-5799 (727) 579-9956
 Fax: (727) 579-9767
 Email: marketing@pimSCO.com
 Website: www.PIMSCO.com
 Products/Services: Annuities, Life, LTC
 Sales & Marketing
 Serving: Nationwide

SellingLTC.com

Contact: Jennifer Ivey
 P.O. Box 409
 Rabun Gap, GA 30568
 (877) 603-2771, Fax: (813) 464-8018
 email: info@sellingltc.com
 Website: www.sellingltc.com
 Products/Services: LTCI Sales Marketing and Presentation Solutions, Custom Website.
 Serving: Nationwide

Senior Market Sales, Inc.

Contact: Dan Trumblee
 8420 West Dodge Rd., Ste. 510
 Omaha, NE 68114-3446
 (800) 786-5566
 Fax: (402) 397-0455
 email: dtrumblee@seniormarketsales.com
 Website: www.seniormarketsales.com
 Products/Services: LTC Sales & Marketing, Life insurance, Annuities, Medicare Advantage, Medicare Supplement, Dental, Software, Practice Management, Back-office support
 Serving: Nationwide

Specialists in Health Insurance Services

Contact: Ted Porter
 3050 Citrus Circle, Ste. 114
 Walnut Creek, CA 94598
 (925) 934-1376
 cell: (925) 639-0709
 (800) 300-1376
 Fax: (925) 934-3023
 email: tporter@sihis.com
 Website: www.sihis.com
 Products/Services: LTC Sales & Marketing
 Serving: Nationwide

LIFE REGIONAL OFFICES**BEST Life and Health Insurance Company**

PO Box 19721
 Irvine, CA 92623
 (800) 237-8543
 (800) 433-0088
 For Brokers: brokerservice@bestlife.com
 For Customer: cs@bestlife.com
 General Inquiry: info@bestlife.com
 Website: www.bestlife.com
 Products: Group Dental, Vision, Life and STD; Individual and SHOP, State Exchanges
 Min. Case Size: 2
 Serving: 39 States

Boston Mutual Life

Life-Group Sales Office
 Contact: Jeff Jacoby-Group Sales Mgr.
 120 Royall Street
 Canton, MA 02021
 (800) 669-2668
 Fax: (781) 770-0575
 Email: info@bostonmutual.com
 Website: www.bostonmutual.com

Crump Life Insurance Services

626 Wilshire Blvd, Suite 320
 Los Angeles, CA 90017
 866.360.9475
 21550 Oxnard Street, Suite 500
 Woodland Hills, CA 91367
 800.334.9339
 Fax: (801) 517-7767
 email: marketing@crump.com
 Website: www.crump.com
 Services: Broker/Dealers, Full Service Insurance Brokerage
 Products: Variable Annuities, Variable Life, Fixed Annuities, Insurance Products.

The Guardian Life Insurance Company of America

Southern California (LA, OC, IE, San Diego)
Central California (Fresno, San Luis Obispo & south)
 Contact: Michael Reeves, Regional Director
 4400 MacArthur Blvd., Ste. 150
 Newport Beach, CA 92660
 (949) 885-1740
Northern California (Bay Area, Sac, all other NoCal)
 Contact: Rick Porterfield
 1333 N. California, Ste. 100
 Walnut Creek, CA 94596
 (415) 828-1990
 Website: www.guardianlife.com
 email: richard_porterfield@glic.com
 Plan Type: PPO/DHMO
 Products/Services: Dental, LTD, Life, STD, Vision, All available in Voluntary, Contrib. & Non-Contrib.
 Min. Case Size: 2-5000
 Serving: Nationwide

John Hancock

Retirement Plan Services
 Contact: Derek MacDougall
 500 North Brand Blvd., Ste. 950
 Glendale, CA 91203
 (818) 552-3400
 (800) 766-2685 Fax: (818) 552-3420
 email: My401K@jhancock.com.
 email: derek.macdougall@jhancock.com
 Website: www.jhpensions.com
 Serving: Pacific Region

John Hancock

Retirement Plan Services
 Contact: Howard Joelson
 18100 Von Karman Ave., Ste. 400
 Irvine, CA 92612
 (949) 442-1530, (800) 451-8775
 Fax: (949) 442-1540
 email: howard_joelson@jhancock.com
 Website: www.jhonhancok.com
 Serving: Orange County

Oxford Life Insurance Company

Contact: Licensing and Contracting
 2721 N. Central Ave.
 Phoenix, AZ 85004
 (602) 263-6666, (866) 641-9999
 Fax: (877) 584-2777
 email: MikeQuaranta@oxfordlife.com
 Website: www.oxfordlife.com
 Serving: Nationwide

MEDICAL GROUPS**ADOC Medical Group**

Lakeside Community Healthcare
 P.O. Box 371330
 Reseda, CA 91337
 (818) 357-5000 or (866) 654-3471
 Website: www.lakesidemed.com

Advanced Medical Management

5000 Airport Plaza Dr., Ste. 150
 Long Beach, CA 90815
 562-766-2000 or 800-611-9847
 website: www.ammm.cc

Allied Pacific IPA (Corporate Address)

1668 S. Garfield Avenue, 2nd Floor
 Alhambra, CA 91801
 626-282-0288
 877.282.8272
 email: marketing.dept@nmm.cc
 website: www.alliedipa.com

All Care IPA

3320 Tully Road
 Modesto, CA 95350
 Phone: (209) 572-6900
 Toll-Free: (800) 564-6901
 website: www.allcareipa.com

Alpha Care Medical Group

2589 E. Washington Blvd.
 Pasadena, CA 91107
 626-817-9217 OR 800-506-5745
 email: contracts@alphacaremed.com
 website: www.alphacaremed.com

Angeles IPA Inc.-A Medical Corporation

5785 Corporate Avenue
 Cypress, CA 90630-4736
 Tel: (714) 947-8600
 After Business Hours Nurse is available.
 Toll Free: (800) 375-4692
 Fax: (714) 947-8702
 website: www.angelesipa.com

California Medical Group Management Association

PO Box 3403
 Hamilton, NJ 08619
 833-252-0300
 email: staff@camgma.com
 website: www.camgma.com

California Dental Association

1201 K Street, 14th floor
 Sacramento, CA 95814
 800-232-7645
 email: contactcda@cda.org
 website: www.cda.org

California Medical Association

1201 K Street, Ste. 800
 Sacramento, CA 95814
 800-786-4262
 email: memberservice@cmadocs.org
 website: www.cmadocs.org

California Association of Public Hospitals and Health Systems

Megan Renfrew
 70 Washington St., Ste. 215
 Oakland, CA 94607
 510-874-7100
 email: mrenfrew@caph.org
 website: www.caph.org

Central Valley Medical Group

1316 Celeste Drive, Suite 210
 Modesto CA 95355
 phone (209) 573-7401
 fax (209) 573-7413
 website: www.centralvalleymedicalgroup.com

Choice Medical Group

18564 Highway 18, Suite 105
 Apple Valley, CA 92307
 (760) 242-7777
 (760) 242-4800 (TDD/TTY)
 (800) 316-7836
 email: contracting@choicemg.com
 website: https://www.choicemg.com

Dignity Health Organization

Dignity Health
 185 Berry Street, Suite 300
 San Francisco, CA 94107
 website: www.dignityhealth.org

Family HealthCare Network

305 E. Center Ave,
 Visalia, CA 93291
 559-737-4700
 Tulare/Kings: 877-960-3426
 Fresno: 866-342-6012
 website: www.fhcn.org

► MISCELLANEOUS { Medical Groups }

Facey Medical Group location: An Affiliate of PROVIDENCE Health & Services

– Burbank
191 S. Buena Vista St.
Burbank, CA 91505
818-869-7600
– Canyon Country
14550 Soledad Canyon Rd
Canyon Country, CA 91387
661-250-5200
– Copper Hill
27924 Seco Canyon Rd
Santa Clarita, CA 91350
661-513-2100
– Mission Hill (Urgent Care)
11333 N Sepulveda Blvd
Mission Hills, CA 91345
818-365-9531
– Northridge
9111 Corbin Ave
Northridge, CA 91324
818-743-5700
– Porter Ranch Plaza
19950 Rinaldi St
Porter Ranch, CA 91326
818-403-2400
– Simi Valley
2655 First St
Simi Valley, CA 93065
805-206-2000
– Tarzana
18133 Ventura Blvd
Tarzana, CA 91356
818-466-7700
– Valencia I (Urgent Care)
26357 McBean Pkwy
Valencia, CA 91355
661-222-2600
– Valencia Specialty & Women's Health
23803 McBean Pkwy
Valencia, CA 91355
661-481-2400

Gem Care and Dignity Health Medical Network

4550 California Ave. Suite 100
Bakersfield, CA 93309
Phone: (661) 716-7100
Fax: (661) 716-9200
website: www.gemcare.com

Greater Covina Medical Group

605 E. Badillo St., Ste. 300
Covina, CA 91723
626.974.0440 or (800) 735-2929
website: www.gcmg.org

Greater Tri Cities IPA

Administrative Office
Greater Tri Cities IPA
PO Box 5059
Oceanside, CA 92052
760-941-7309
800-458-2307
website: www.gtcipa.com

Heritage Provider Network Inc

8510 Balboa Blvd,
Northridge, CA 91325
Media Relations (Media Inquiries Only):
Jonathan Gluck email: jgluck@heritagemed.com
Medical Group Inquiries (Member services, provider relations, claims):
Bakersfield Family Medical Center (BFMC)
(661) 327-4411
Coastal Communities Physician Network (CCPN)
(661) 327-4411
Desert Oasis Health Care (DOHC)
(800) 500-5215 or (760) 320-5134
High Desert Medical Group (HDMG)
(800) 266-HDMG or (661) 945-5984
Heritage Victor Valley Medical Group (HVMG)
(760) 245-4747
Lakeside Medical Group (LMG)
(818) 637-2000
Regal Medical Group (RMG)
(818) 654-3400 or (866) 654-3471
Sierra Medical Group (SMG)
(661) 945-9411
Affiliated Doctors of Orange County (ADOC)
(800) 747-2362
email: inquiries@heritagemed.com
website: www.heritageprovidernetwork.com

Health Care Partners Central Administrative Office

2175 Park Place
El Segundo, CA 90245
310.354.4200
website: www.healthcarepartners.com

Hemet Community Medical Group

1545 W. Florida Ave.
Hemet, CA 92543
Phone: 951.791.1111
Toll free: 800.794.5229
website: www.hemetcommunitymedical-group.com

Hill Physicians Medical Group

P.O. Box 5080
San Ramon, CA 94583
925-820-8300
800-445-5747
website: www.hillphysicians.com

Jackson Medical Group

West Goleta-Pacific Oaks Rd: (805) 979-4646
Goleta-Hollister Ave: (805) 683-0055
Carpinteria: (805) 684-4119
Santa Barbara: (805) 682-8844
website: www.jacksonmedicalgroup.com

LA Care Health Plans

1055 W 7th St.
Los Angeles, CA 90017
website: www.lacare.org
Health Care Coverage
1-888-4LA-CARE (1-888-452-2273)
Provider Information
1-866-LACARE6 (1-866-522-2736)
Member Services
1-888-839-9909 (TTY 711) 24 hours a day
L.A. Care Covered/Direct Member Services
1-855-270-2327 (TTY 711)

Lakeside Community Healthcare

P.O. Box 371330
Reseda, CA 91337
Phone: (818) 654-3400
Website: www.lakesidemed.com



Medpoint Management

Sheldon Lewenfus, VP Business Affairs
email: slewenfus@medpointmanagement.com
P.O. Box 571450
Tarzana, CA 91357
(818) 702-0100
(800) 509-8359

MedPoint Manage Group: – Associated Hispanic Physicians of Southern IPA

c/o Medpoint Management
P.O. Box 571450 Tarzana, CA 91357
Ph: (818) 702-0100
Toll Free: (800) 509-8359

Customer Services Department

7422 Garvey Ave., Suite 101
Rosemead, CA 91770
Ph: (626) 671-8088
Fax: (626) 782-7948
Email: info@ahpscipa.com
http://www.ahpscipa.com

– Bella Vista Medical Group IPA

PO Box 572066
Tarzana, California, 91357
https://bellavistaipa.com

– Centinela Hospital Medical Center

555 E. Hardy St
Inglewood, CA 90301
310-680-8086
310-680-8567
email: info@centinela@primehealthcare.com
website: www.centinelamed.com

Monarch HealthCare

ATTN: Customer Service Mail Stop 16
11 Technology Drive
Irvine, CA 92618
888-767-2222
website: www.monarchhealthcare.com

My Family Medical Group

5475 Walnut Ave
Chino, CA 91710
(909) 591-6446
website: www.myfamilymg.com

Noble AMA IPA

PO Box 4909
Oceanside, CA 92052
(877) 207-7600
website: www.nobleamaipa.com

PIH Health

12401 Washington Blvd.
Whittier, CA 90602
562-698-0811
website: www.pihhealth.org

Pinnacle Medical Group

909-822-2323
website: www.pinnaclemedical.com

Rancho Cucamonga

(909) 466-6579
10431 Lemon Ave., Suite N
Rancho Cucamonga, CA 91737

San Bernardino

2150 N. Waterman Ave., Suites 102 & 200
San Bernardino, CA 92404
909-881-4115

Rialto

1851 North Riverside Ave.
Rialto, CA 92376
909-421-2700

Fontana

8110 Mango Ave., Suite #104
Fontana 92335
(909) 427-1303

Yucaipa

34675 Yucaipa Blvd., Suite #105
Yucaipa, CA 92399
909-500-7971

Prospect Medical Systems

600 City Parkway West, 8th Floor
Orange, CA 92868
800-708-3230
email: memberservices@prospectmedical.com
Website: www.prospectmedicalsystems.com

Providence Health & Services

191 S Buena Vista St
Burbank, CA 91505
1-888-HEALING (432-5464)
Website: www.providence.org

Prime Healthcare

3300 E. Guasti Road
Ontario, CA 91761
909-235-4400
email: info@primehealthcare.com
website: www.primehealthcare.com

Redland Medical Group

PO Box 12029
San Bernardino, CA 92423
909-557-2525
website: www.rymg.com

Redwood Community Health Coalition

1310 Redwood Way Ste. 135
Petaluma, CA 94954
707-792-7900
website: www.rchc.net
Serving: Sonoma, Napa, Marin, Yolo
Counties

Regal Medical Group

P.O. Box 371330
Reseda, CA 91337
Phone: (818) 654-3400
website: www.regalmed.com

Riverside Medical Clinic

Murrieta: 33040 Antelope Road, Suite 113
Murrieta, CA 92563
Mission Grove: 19314 Jesse Lane, Suite 100
Riverside, CA 92508
Eastvale: 12742 Limonite Ave.
Eastvale, CA 92880
Brockton / Riverside: 7117 Brockton Ave.
Riverside, CA 92506
Jurupa Valley: 6250 Clay St.
Riverside, CA 92509
Temescal Valley: 21634 Retreat Parkway
Temescal Valley, CA 92883
Moreno Valley: 6405 Day St.
Riverside, CA 92507
951-683-6370, 951-782-3076
800-700-6646
email: customerservice@rmcps.com
https://www.riversidemedicalclinic.com

Sea View Medical Group

1901 Solar Dr., Ste. 265
Oxnard, CA 93036
805-988-5188
(877) 311-5411
email: memberservices@svipa.com
website: https://www.svipa.com

Sansum Clinic

PO Box 1200
Santa Barbara, CA 93102
805-681-7500
800-281-4425
website: www.sansumclinic.org

Santa Clara County IPA

PO Box 5860
San Mateo, CA 94402
Patients: 800-977-7332
Providers: 800-977-7478
website: www.sccipa.com

Santé Community Physicians

P.O. Box 792
Fresno, CA 93712
559-228-5400 or 800-652-2900
email: Department-OperationsCus-
tomerService@santehealth.net
website: www.santehealth.net

Scripps Health corporate office

10140 Campus Point Ct,
San Diego, CA 92121
800-SCRIPPS (727-4777)
email: pr@scrippshealth.org
https://www.scripps.org

Seaview IPA

1901 N. Solar Drive Ste. 265
Oxnard, CA 93036
805-988-5188
email: memberservices@svipa.com
website: www.svipa.com

Sierra Medical Group

Lancaster:
44469 10th Street West
Lancaster, CA 93534
661-273-7346
-Santa Clarita: (661) 362-8100
25775 McBean Parkway #106
Santa Clarita, 91355
-Palmdale: (661) 273-0100
39115 Trade Center Dr.
Palmdale, CA 93551
Toll Free- 855-291-0100
email: smgmembssvc@sierramedicalgroup.com
website: www.sierramedicalgroup.com

Southern California Physicians Managed Care Services

6760 Top Gun Street, Suite 100
San Diego, CA 92121
Tel: (858) 824-7000
Fax: (858) 824-7106
E-mail: info@scpmcs.org
website: www.scpmcs.org

St. Vincent IPA

PO Box 5089
Oceanside, CA 92052
562-860-8771
888-255-5083
website: www.stvincentipa.com

The Mutual Risk Retention Group, Inc.

3000 Oak Road, Suite 600
Walnut Creek, CA 94597
925-949-0100
email: tmembersvc@tmrrg.com
website: www.tmrrg.com

Valley Care IPA

751 E. Daily Dr., Ste 120
Camarillo, CA 93010
805-604-3332
877-299-5599
email: customerservice@identitymso.com
website: www.valleycareipa.com

Watts Health

10300 Compton Ave
Los Angeles, CA 90002
(323) 564-4331
email: info@wattshealth.org
website: www.wattshealth.org

HEALTH CARE PROVIDER OWNED PROFESSIONAL LIABILITY CARRIERS

Beta Healthcare Group

1443 Danville Boulevard
Alamo, CA 94507
925-838-6070
email: info@betahg.com
website: www.betahg.com

California Healthcare Insurance Company, Inc.

Roseville Office:
9229 Sierra College Blvd
Roseville, CA 95661
916-773-3992
Mission Viejo Office:
26300 La Alameda, Ste. 240
Mission Viejo, CA 92691
916-773-3992
website: https://www.optimahealthcare.com

MIEC (Medical Insurance Exchange of California)

6250 Claremont Avenue
Oakland, CA 94618
800-227-4527
email: patientsafetyriskmgmt@miec.com
website: www.miec.com

MedPro Group

5814 Reed Rd.
Fort Wayne, IN 46835
800-463-3776
email: experts@medpro.com
website: medpro.com

Norcal Group

San Francisco, California
575 Market Street, Suite 1000
San Francisco, CA 94105
844.4NORCAL or 844.466-7225
Email: customerservice@norcal-group.com
website: www.norcal-group.com

Ophthalmic Mutual Insurance Company (OMIC)

655 Beach Street
San Francisco, CA 94109-1336
PO Box 880610
San Francisco, CA 94188-0610
Phone: (800) 562-6642
Fax: (415) 771-7087
email: omic@omic.com
website: www.omic.com

Physicians Reimbursement Fund, Inc.

3 Harbor Dr., Ste. 116
Sausalito, CA 94965
(415) 332-3041
Fax: (415) 332-3243
email: info@prfrg.com
website: www.prfrg.com

PICA Group

PO Box 1783
Memphis, TN 38101-1783
800-251-5727
email: policyservices@picagroup.com
website: www.picagroup.com

The Dentists Insurance Company (TDIC)

Sacramento, CA 95814
800-733-0633
California, as well as Alaska, Arizona,
Hawaii, Illinois, Minnesota, Nevada,
New Jersey, North Dakota, Pennsylvania
dentists:
Phone: 800-733-0633a
Email: insuranceinfo@tdicins.com
Montana, Oregon and Tennessee dentists:
800.452.0504
Email: protected@tdicins.com
Idaho and Washington dentists:
Phone: 800.452.0504
Email: covered@tdicins.com
website: www.tdicins.com

The Doctor Company

185 Greenwood Road
Napa, CA 94558
800-421-2368
website: www.thedoctors.com

Kaiser Permanente

Media Hotline: 510-271-5953
National Media Relations
Email: National-Media-Relations@kp.org
website: www.kp.org

MEDICAL PROFESSIONAL LIABILITY INSURANCE

HPSO

1100 Virginia Drive, Suite 250
Fort Washington, PA 19034
800-982-9491
website: www.hpsocm.com

Proliability

Mercer Consumer
800-375-2764
website: www.proliability.com

Cover Wallet

100 Ave of the Americas, Floor 16
New York, NY 10013
646-844-9933
email: info@coverwallet.com
website: www.coverwallet.com

Physicians Insurance (A Mutual Company)

PO Box 91220
Seattle, WA 98111
800-962-1399
website: www.phyins.com

Physician Assistant Group

99 Hudson St., 12th Floor
New York, NY 10013
800-221-4904
email: info@cmfgroup.com
website: www.cmfgroup.com

Lockton Health Affinity, LLC

PO Box 410679
Kansas City, MO 64141
Phone 913.652.7500
website: www.locktonaffinity.com

California Attending Physicians Insurance Agency

265 S. WESTERN AVE., #74760
LOS ANGELES, CA 90004
Email: healthcare@CAPIARM.COM
866-780-8874
website: www.cap-malpractice.com

Cap Physicians

333 S. Hope., 8th Fl
Los Angeles, CA 90071
800-252-7706
email: md@capphysicians.com
website: www.capphysicians.com

ISMIE Mutual

20 North Michigan Ave., Suite 700
Chicago, Illinois 60602
Phone: 312-782-2749 or 800-782-4767
Fax: 312-782-2023
Email: info@ismie.com
website: www.ismie.com

Control Risks Group, LLC

601 S. Figueroa St., Ste. 4200
Los Angeles, CA 90017
Phone: 213 996 7560
Email: losangeles@controlrisks.com
Email: communications@controlrisks.com
Website: www.controlrisks.com

MMIC Group

7701 France Ave South, Ste. 500
Minneapolis, MN 55435
925-838-6700
800-328-5532
email: support@mmicgroup.com
website: www.mmicgroup.com

Hospital Insurance Company, Inc

111 W 33rd St 8th Fl
New York, NY 10120
800-982-7101
212.891.0700
website: www.hicgroup.com

Mag Mutual Insurance Group

Toll free: 800-282-4882
Tel: 404-842-5600
PO Box 52979
Atlanta, GA 30355
Website: www.magmutual.com

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Atlanta, GA 30346
770-551-5060
New York
125 Broad St., Ste. 1400
New York, NY 10004
212-461-1595
email: information@mcic.com
website: www.mcic.com

Coverys

One Financial Center 13th Fl
Boston, MA 02111
800-255-6168
website: www.coverys.com

ProAssurance Risk Solutions

100 Brookwood Place
Birmingham, AL 35209
205-877-4400
800-282-6242
Website: www.proassurance.com

CNA

800-CNA-2000
email: CNA_help@cna.com
UNITED STATES
Brandon Davis
email: Brandon.Davis@cna.com
312-822-5885
312-858-0422
website: www.cna.com

Berkshire Hathaway

1 Lincoln Street, 23rd Floor
Boston, MA 02111
617-936-2900
Marketing: Susana Dongallo
email: susana.dongallo@bhspecialty.com
917-960-2454
Website: https://bhspecialty.com

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Anaheim, CA 92807
Email: info@datafied.com
Website: www.datafied.com
(800) 765-7510, (714) 632-3480
Sales: (877) 328-2343
Fax: (714) 632-6791
Service: APS Copy Service/Records
Retrieval

EMSI

Contact: Burt Wolder, Chief Marketing
Officer
3050 Regent Blvd., Ste. 100
Irving, TX 75063
800.872.3674
email: marketing@emsinet.com

MVP Record Retrieval

P.O. Box 5237
Modesto, CA 95352
(866) 377-0018, Fax: (866) 377-0019
Email: contactus@mvp retrieval.com
Website: www.mvp retrieval.com
Service: Nationwide APS & med. record
retrieval

PARAMEDICAL**APPS Para Medical Services**

Los Angeles, California
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Duarte, CA 91010
LosAngeles.CA@APPSdom.com
(p) 626-395-7741
(f) 626-395-9562

San Jose, California

4000 Moorpark Ave.
San Jose, CA 95117
SanJose.CA@APPSdom.com
(p) 408-551-0351
(f) 408-551-0356

Walnut Creek, California

1330 Arnold Drive
Martinez, CA 94553
WalnutCreek.CA@APPSdom.com
(p) 925-229-2777
(f) 877-290-0833

Garden Grove, California

12373 Lewis Street
Garden Grove, CA 92840
GardenGrove.CA@APPSdom.com
(p) 714-748-4580
(f) 714-748-4328

APPS Para Medical Services (cont.)**San Diego, California**

2515 Camino del Rio South
San Diego, CA 92108
Sandiego.CA@APPSdom.com
(p) 619-497-0080
(f) 619-497-1829

San Francisco, California

111 Anza Blvd.
Burlingame, CA 94010
Sanfrancisco.CA@APPSdom.com
(p) 650-375-1750
(f) 650-375-1755

Ventura, California

877 S. Victoria Ave.
Ventura, CA 93003
apps55@appsdom.com
(p) 805 654-0749
(f) 805 654-0476

Inland Empire, California

9483 Haven Ave.
Rancho Cucamonga, CA 91730
InlandEmpire.CA@APPSdom.com
(p) 909-243-7900
(f) 888-990-1130

Bakersfield, California

4949 Buckley Way
Bakersfield, CA 93309
apps76@appsdom.com
(p) 661-397-3063
(f) 661-397-3062

Lodi, California

201 S. Guild Ave.
Lodi, CA 95240
Lodi.CA@APPSdom.com
(p) 888 764 9201
(f) 888 764 9202

Examination Management Services Inc.**Chico**

1450 Sherman Ave.
Chico, CA 95926-6270
(530) 895-3203
chico.exam@emsinet.com

Irvine

17901 Von Karman Ave., Ste. 600
Irvine, CA 92614-4524
(949) 436-7497

Colton

935 S. Mt. Vernon Ave., Ste. 101
Colton, CA 92324-4396
(909) 370-0350
colton.exam@emsinet.com

ES Hollywood

13920 Breger
Sylmar, CA 91342-2173
(877) 506-4320
hollywood.exam@emsinet.com

Los Angeles

Mobile Services Only
GARDENA, CA 90247-7404
(310) 366-5820
egutierrez@emsinet.com

Orange County

566 E Lambert Rd.
Brea, CA 92821-1411
(714) 674-0724
orangecounty.exam@emsinet.com

San Diego

Mobile Services Only
San Diego, CA 92111
(619) 758-7777
egutierrez@emsinet.com

San Francisco Bay

7901 Oakport, Ste. 4950
Oakland, CA 94621-1210
(510) 639-1813
egutierrez@emsinet.com

Santa Clarita Valley

19425 Soledad Canyon Road, Ste. B-184
Canyon Country, CA 91351-1262
(661) 251-3800
santa_clarita.exam@emsinet.com

Examination Management Svcs. Inc. (cont.)**Van Nuys (169000) Branch Office**

1253 Vine St., Unit #19A
Hollywood, CA 90038-8166
(818) 909-0807
van_nuys.exam@emsinet.com

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Email: SanBernardino@ExamOne.com

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Email: Sacramento@ExamOne.com

ExamOne San Jose

(408) 330-0811
Email: SanJose@ExamOne.com

ExamOne Concord

(925) 939-3655
Email: Concord@ExamOne.com

SECTION 125**Aflac Worldwide Headquarters**

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Columbus, GA 31999
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Broker Relations: (888) 861-0251
Sales Opportunities: (800) 488-1771
Products/Services: Group & Individual
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ability, Life, Dental, Vision) Guarantee
Issue, Sec. 125, FSA, Parking & Transit,
COBRA, Core Enrollment, Benefit State-
ments, Per Diem Available
Minimum Group Size: 3
Serving: Nationwide

Benefits Store Inc.

Contact: Roger Smith
Toll Free: (800) 446-2663
Phone: (925) 855-9500
Fax: (925) 855-2051
Email: Info@BenefitsStore.com
Website: www.BenefitsStore.com
Products/Services: Group Association Health
(Medical/Dental/Vision) for Individuals.
Brokerage/Producer Sales Opportunities.
TPA Services for Small Group Cafeteria
Plans.
Serving: California and Nationwide

BPI-Flex Administrators

432 East Pearl Street
Miamisburg, OH 45342
(800) 865-4485 ext. 109
Fax: (949) 271-2714
email: info@BusinessPlansInc.com
Website: www.BusinessPlansInc.com
Website: www.myCafeteriaPlan.com
Website: www.myBenefitStatements.com
Website: www.myCOBRAPlan.com
Min. Case Size: 10
Products/Services: TPA Services (FSA,
HRA, HSA, QTP), Total Compensation
Statements, Cobra Administration, Retiree
Billing

ChoiceBuilder®

Michael Payton, Senior Vice President,
Sales & Account Management
721 S. Parker, Suite 200
Orange, CA 92868
714.796.7638
Email: mpayton@choiceadmin.com
Website: www.choicebuilder.com
Products/Services: TPA, Employee Choice
Ancillary Benefits, Dental, Vision, Chiro-
practic, Acupuncture, Group Life, Section
125, HR Support, Cal Perks Discounts
Min. Case Size: 2 to 199

Ebix Inc.

1 Ebix Way
Johns Creek, GA 30097
(678) 681-2020 Fax: (678) 281-2019
Website: www.ebix.com
Products/Services: Quoting Group/IFP,
Websites, HR connect; HR Support Cen-
ter, Payroll, COBRA, POP, FSA, EAP, HR
Resources, Voluntary Benefits
Serving: CA, CO, CT, DE, DC, FL, GA, MD,
MO, NH, NJ, NY, OH, OK, PA, TX, VT, WA, VA

Employer Driven Insurance Services (E.D.I.S.)

Contact: Marketing Department
5429 Avenida De Los Robles, Ste. A
Visalia, CA 93291
(888) 886-7973
Fax: (559) 635-6527
Website: www.employerdriven.com
Products: ERIIS Compliant HRA Plans; Excess Loss Level Funded Stop Loss Plans; ACA Compliant MEC Portfolio (MEC, MEC Value, MEC+, MVP); Fully Insured Dental Plans; Self-Insured Dental Plans; Self-Insured Vision Plans; Group Term Life; Pet Insurance; Telemedicine; Concierge Service™; Online Web Portal (www.yourbenportal.com)
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Infinisource Inc.

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PO BOX 889
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(800) 300-3838
(800) 594-6957
FSA/HAS/HRA support: fbamail@infinisource.com
Cobra support: crmail@infinisource.com
Website: www.infinisource.com
Products/Services: COBRA Medical, Dental, Employee Choice Plans, Online Resources, Prescription Drug, Sec. 125, TPAs, HRAs, FSAs
Plan Type: PPO, Employee Choice, EPO, Indemnity
Serving: Nationwide

JHC Insurance Services

Contact: Joe Hernandez
5700 Moon Drive
Ventura, CA 93003
(805) 644-9678
(888) 542-4467, Fax: (805) 644-9676
email: info@jhcbenefits.com
Website: www.jhcbenefits.com
Products/Services: COBRA Medical, Dental, Employee Choice Plans, Online Resources, Prescription Drug, Sec. 125, TPAs, HRAs, FSAs
Plan Type: PPO, Employee Choice, EPO, Indemnity
Serving: CA

PayPro Administrators

Contact: Bobbi Kaelin for Payroll, FSA, HRA, COBRA, HIPAA, QTA, HRA, HSA, Sec. 125, Retiree Billing, SPD/WRAP Documents, Form 5500 Filing, ACA Reporting
Contact: Felix Acajabon for Pension & Pension Plan Administration
(800) 427-4549, Ext. 240 Fax: (951) 656-9276
(951) 656-9273 Ext. 226 Bobbi
Fax: 951-790-0337 (pension only)
Felix direct line: 909-307-3584
email: BobbiKaelin@pagroup.us
email: felixa@pension.com
email: sales@pagroup.us
Website: www.pagroup.us
Products/Services: Flex, HRA, COBRA/HIPAA, Pension and Payroll, Section 125, ACA Reporting, ERISA Plan Docs & Reporting, Retiree Billing & Consolidated Billing Services

THIRD PARTY ADMINISTRATORS (TPAs)**AAQHC and Administrator**

Contact: Brett Bennett
26050 Mureau Road, Ste. 220
Calabasas, CA 91302
(818) 591-8700, (800) 669-8700
Fax: (818) 591-8722
email: info@aaqhc.com
Website: www.aaqhc.com
Products: Dental (ind., group); Health (group); Vision
Serving: CA

Affordable Benefit Administrators Inc.

Contact: Marie Akkad, Marketing Operations Manager
Cheryl Williams-Khoury, President
444 Irving Dr., Ste. 202
Burbank, CA 91504
(818) 842-0147, (800) 350-0148
Fax: (818) 842-0225
Email: support@benefitsaba.com
Email: m_akkad@benefitsaba.com
Website: www.benefitsaba.com
Products/Services: Third Party Administrator specializing in Medical, Dental, & Vision Self-funded Plans. COBRA administration, HSA/HRA; Packaging EPO/PPO networks; Utilization Review/Case Management; Cafeteria Plans Administration; Insurance and Stop Loss Access with Traditional and Innovative stop loss design. We also specialize in creating and managing custom plan designs that are based on Fair Market Value Pricing Model.

AGIA Affinity Services

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Carpinteria, CA 93013
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Email: Info@AGIA.com
email: DMcCarty@AGIA.com
Website: www.agia.com
Products/Services: Associations, Financial Institutions, Unions
Insurance: Life, Supplemental Health, Accident, Disability
Non-Insurance: Emergency Assistance, MedFlight Freedom, Rescue 360, Evacuation, Travel and Security
Serving: Nationwide

Allied Administrators, Inc.

Contact: Danielle Jackson
825 Battery St.
San Francisco, CA 94111
(415) 989-7443
(877) 472-2669
Fax: (415) 439-5861
email: djackson@alliedadministrators.com
email: marketing@alliedadministrators.com
Website: www.alliedadministrators.com
Products: Delta Dental's Small Business Program and Allied Benefit Suite
Min. Case Size: 2
Serving: National

Benefit Resource, Inc.

245 Kenneth Drive
Rochester NY 14623-4277
(866) 996-5200
(800) 473-9595
email: info@BenefitResource.com
Website: www.benefitresource.com
Products/Services: TPA, FSA, HRA, HSA, POP, CBP, and COBRA
Serving: Nationwide

Benefit Service Center

Contact: Scott Freeman
9500 Topanga Canyon Blvd.
Chatsworth, CA 91311
(800) 842-6635, Fax: (818) 678-0030
Email: services@bscinc.com
Website: www.bscinc.com
Products/Services: Employee Benefits Administration including: Premium Reconciliation, Billing, Eligibility, Open Enrollments, New Hire Administration, COBRA, Retiree Administration, Claims Advocacy, Database Management, and Call Center, FSA
Min. Case Size: 250
Serving: Nationwide

Benefit & Risk Management Services Inc.

Contact: Paul Schafer
PO Box 2140
Folsom, CA 95763
(916) 467-1400 Ext. 1245
(888) 326-2555
Fax: (916) 467-1401
email: paul.schafer@brmsonline.com
Website: www.brmsonline.com
Products/Services: Full-Service Employee Benefit TPA (Group Medical, Dental, Vision, Sec. 125, Flexible Spending Accounts, COBRA/HIPAA, medical management, and utilization review with proprietary Virtual Benefits Administration System (Vbas)
Min. Case Size: 50
Serving: Nationwide

BPI-Flex Administrators

Contact: Joni Worrell
email: JoniW@BusinessPlansInc.com
432 East Pearl Street
Miamisburg, OH 45342
(800) 865-4485 ext. 114
Fax: (949) 271-2714
email: info@BusinessPlansInc.com
Website: www.BusinessPlansInc.com
Website: www.myCafeteriaPlan.com
Website: www.myBenefitStatements.com
Website: www.myCOBRAPlan.com
Min. Case Size: 10
Products/Services: TPA Services (FSA, HRA, HSA, QTP), Total Compensation Statements, Cobra Administration, Retiree Billing

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Michael Payton, Senior Vice President, Sales & Account Management
721 South Parker, Suite 200
Orange, CA 92868
(714) 796-7638
(800) 542-4218 Fax: (714) 542-4244
email: mpayton@choiceadmin.com
Website: www.calchoice.com
Products/Services: TPA, Employee Choice (HMO/PPO/HSAs), Ancillary Benefits, Dental, Vision, Chiropractic, Acupuncture, Group Life, Payroll Services, Cal Perks Discounts, HR Support

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714.796.7638
Email: mpayton@choiceadmin.com
Website: www.choicebuilder.com
Products/Services: TPA, Employee Choice Ancillary Benefits, Dental, Vision, Chiropractic, Acupuncture, Group Life, Section 125, HR Support, Cal Perks Discounts
Min. Case Size: 2 to 199

Coastal TPA Inc.

Contact: Debi Hardwick
10 Ragsdale Dr., Suite 102
Monterey, CA 93940
(831) 754-3800 Ext. 104
(800) 564-7475 Fax: (831) 754-3830
email: DHardwick@coastalmgmt.com
Website: www.coastalmgmt.com
Products/Services: Group Medical, Dental & Vision Claims Administration; Utilization Review and Disease Management; access to a number of Local and National Medical and Dental Provider Networks
Min. Case Size: 50 to Unlimited
Serving: Nationwide

Compass Health Administrators

Contact: Tom Partlow
PO Box 25190
Fresno, CA 93729-5190
(559) 293-3700 (888) 379-3785
Email: info@compasshealthadministrators.com
Email: tpartlow@compasshealthadministrators.com
Website: www.compasshealth-administrators.com
Products/Services: Health plan administration
Min. Case Size: 100 employees
Serving: CA based plan sponsors including hospitals, unions, private and public employers

CoPower, Inc. Ancillary General Agency

Contact: Pratibha Patel
1600 W. Hillsdale Blvd.
San Mateo, CA 94402
Phone: (888) 920-2322, Fax: (650) 348-1149
Email: sales@copower.com
Website: www.copower.com
Products: Group Dental, Vision, Life, Long-Term Disability, AD&D, Critical Illness, Chiropractic and Acupuncture. Bundled & standalone plans. Voluntary & Contributory. CoPower ONE bundles Dental, Vision, and Life. Carrier partners: Anthem Blue Cross, Delta Dental, MetLife, United HealthCare, Unum, VSP, and Landmark. VANTAGE: HR help, Rx discounts, and employee travel and entertainment discounts.
Empower, online administrative tool.
Services: Ancillary General Agency for Group Dental, Vision, Life, AD&D, LTD, Critical Illness, Chiropractic and Acupuncture.
Min. Case Size: 2+
Serving: California

Cypress Ancillary Benefits

Contact: Andrew Garnett
7510 Shoreline Drive
Stockton, CA 95219
(800) 350-3989
Fax: (209) 478-5614
email: sales@cypressadmin.com
Website: www.cypressadmin.com
Products: Dental PPO/DHMO (Group); Vision; Life (Group); Disability (Group); COBRA Administration, Health Reimbursement Accounts (HRA), Health Savings Accounts (HSA), Flexible Savings Accounts (FSA).

Direct Dental

700 Larkspur Landing Circle, Ste. 199
Larkspur, CA 94939
(415) 526-1401
Fax: (415) 454-2928
email: helpdesk@directdentalplans.com
Website: www.directdentalplans.com
Products/Services: TPA

Ebix Inc.

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Johns Creek, GA 30097
(678) 681-2020
Fax: (678) 281-2019
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Employer Driven Insurance Services (E.D.I.S.)

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Visalia, CA 93291
(888) 886-7973
Fax: (559) 635-6527
email: service@employerdriiven.com
Website: www.employerdriiven.com
Products: ERIS Compliant HRA Plans; Excess Loss Level Funded Stop Loss Plans; ACA Compliant MEC Portfolio (MEC, MEC Value, MEC+, MVP); Fully Insured Dental Plans; Self-Insured Dental Plans; Self-Insured Vision Plans; Group Term Life; Pet Insurance; Telemedicine; Concierge Service™; Online Web Portal (www.yourbenportal.com)
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Fax: 651-662-7247 or 866-231-0214
Email: Client.Advocate@HelloFurther.com
Website: www.HelloFurther.com
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Website: www.hnas.com
Products: COBRA/HIPAA, Flexible Benefits, Self-Funded Plans, Ancillary Products, Dental, Vision, Life & DL Insurance
Min. Case Size: 50 to Unlimited
Serving: Nationwide

Infinisource Inc.

Contacts: Vicki Burke
PO BOX 889
Coldwater, MI 49036
(800) 300-3838
(800) 594-6957
email: vburke@infinisource.com
Website: www.infinisource.com
Products/Services: COBRA, FSAs, Transportation HRAs, HSAs, POP, ERISA Wrap, Legal Services and DOL Notice Mailings
Serving: Nationwide

JHC Insurance Services

Contact: Joe Hernandez
5700 Moon Drive
Ventura, CA 93003
(805) 644-9678
(888) 542-4467, Fax: (805) 644-9676
email: info@jhcbenefits.com
Website: www.jhcbenefits.com
Products/Services: COBRA Medical, Dental, Employee Choice Plans, Online Resources, Prescription Drug, Sec. 125, TPAs, HRAs, FSAs
Plan Type: PPO, Employee Choice, EPO, Indemnity
Serving: CA

Kelsey National Corp.

Contact: Avery Smith
3030 S. Bundy Dr.
Los Angeles, CA 90066
(800) 366-5656 (310) 390.1000
Fax: (310) 390-3158
email: as@kelsey.com
Website: www.kelsey.com
Products/Services: TPAs
Min. Case Size: 1
Serving: Nationwide

Lucent Health

Contact: Joe Neff
10951 White Rock Rd., Ste. 100
Rancho Cordova, CA 95670
(919) 669.2510
Fax: (916) 669.0575
email: dave.reynolds@lucenthealth.com
Website: www.lucenthealth.com
Products/Service: TPAs
Min. Case Size: 50
Serving: Nationwide

Merchants Benefit Administration, Inc.

Contact: Brittany Neidhardt
7077 E. Marilyn Rd., Bld. 1
Scottsdale, AZ 85254
Agents contact: 480-776-5040
Fax: (480) 776-5054
email: bneidhardt@mbaadadmin.com
Website: www.mbaadadmin.com
Products: Dental (ind.); Health (group); Life (guaranteed issue)
Serving: Nationwide

MESVision

Contact: Mike Schell, Vice President Business Development
345 Baker St.
Costa Mesa, CA 92626
(800) 877-6372 Ext: 7207, Fax: (714) 619-4670
email: mschell@mesvision.com
Website: www.mesvision.com
Products/Services: Group Vision Plans (Fully Insured and Self-Funded) Commercial, Medicare / Medicaid
Min. Case Size: 10
Serving: Nationwide with the largest vision care network comprised of Ophthalmologists, Optometrists and Optical Chain locations

MVI Administrators, Inc.

Contact: Jeff Van De Moere
1011 Camino Del Rio South, Ste. 300
San Diego, CA 92108
(619) 260-2660 (800) 927-8380
Fax: (619) 260-2666
email: jv@mviadmin.com
Website: www.mviadmin.com
Products/Services: TPAs

MWG Dental & Vision Plans

Contact: MWG Broker Services
Jackson (Home Office)
800.800.1397
601.956.2028
Fax: 601.957.6838
Physical: 500 Steed Rd., Ridgeland, MS 39157
Mailing: P.O. Box 14067, Jackson, MS 39236
Oxford, MS
800.489.3224 662.234.3224
Fax: 662.236.5348
Physical: 908 North Lamar Blvd, Suite 101, Oxford, MS 38655
Mailing: P.O. Box 309, Oxford, MS 38655
email: cs@morganwhite.com
email: brokerservices@morganwhite.com
Website: www.mwgbrokerservices.com
Plan Type: Group Indemnity, PPO
Products/Services: Group/Individual Dental & Vision Plans
Min. Case Size: 2
Serving: Nationwide

OptumHealth

11000 Optum Circle
Eden Prairie, MN 55344-2503
Corporate Headquarters
Phone: (888) 445-8745
Sales-Related: (866) 386-3404
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Products/Services: Employer Stop Loss, HSA (Banking), FSA, HRA, COBRA, Retiree, Transportation, Biometric Screenings & Wellness Suite of Products
Serving: Nationwide

PayPro Administrators

Contact: Bobbi Kaelin for Payroll, FSA, HRA, COBRA, HIPAA, QTA, HRA, HSA, Sec. 125, Retiree Billing, SPD/Wrap Documents, Form 5500 Filing, ACA Reporting
Contact: Felix Acajabon for Pension & Pension Plan Administration
(800) 427-4549 Ext. 240, Fax: (951) 656-9276 (951) 656-9273 Ext. 226 Bobbi
Fax: 951-790-0337 (pension only)
Felix direct line: 909-307-3584
email: BobbiKaelin@pagroup.us
email: felixa@papension.com
email: sales@pagroup.us
Website: www.pagroup.us
Products/Services: Flex, HRA, COBRA/HIPAA, Pension and Payroll, Section 125, ACA Reporting, ERISA Plan Docs & Reporting, Retiree Billing & Consolidated Billing Services

PEO Auxilliary

Contact: Tom Jacobs
20 N Wacker Dr., Suite 1200
Chicago, IL 60606
(844) 736-2899
(608) 220-7777, (844) 736-32899
email: info@peoaux.com
email: TomJ@PeoAux.com
Website: www.peoaux.com
Products/Services: FSA, HSA, HRA, Transit, COBRA, Debit Card, On-Line Enrollment and Eligibility, ERI
SA Compliance
Min. Case Size: 2
Serving: Nationwide

P&A Administrative Services, Inc.

Contact: Rick Neward
26 Still Water
Newport Coast, CA 92657
(949) 202-8266, (800) 688-2611
Fax: (716) 855-7156
Email: newardr@padmin.com
Website: www.padmin.com
Products/Services: FSA, HRA, HSA, Commuter, COBRA and Retiree Billing
Min. Case Size: 10

Pinnacle Claims Management, Inc.

Contact: Jenelle Herbel, Marketing Manager
15525 Sand Canyon
Irvine, CA 92618
Sales: 866.930.PCMI
email: quotes@pinnacletpa.com
email: jherbel@pinnacletpa.com
Website: www.pinnacletpa.com
Products/Services: Pinnacle Claims Management is a leading, all-inclusive third-party administrator (TPA) that provides a full-suite of comprehensive health benefits administration services to self-funded employers in all industries. We work with you to tailor health plans that best serve your needs. In addition to claims and benefits administration, we offer pharmacy benefit management, health management programs, and stop-loss insurance. We also have the flexibility of seamlessly integrating our solutions with your vendors. Contact us today to see what Pinnacle can do for you.
Serving: Western United States

Polycomp Administrative Services Inc.

Contact: Tali Vaughn
404 Camino Del Rio South, Suite 608
San Diego, CA 92108
(619) 683-2030, (800) 572-4122
Fax: (619) 683-2022
Email: tvaughn@polycomp.net
Website: https://www.polycomp.net
Products/Services: 401(k), Profit Sharing, Defined Benefit Plans, 403(b), Prevailing Wage Benefit Plans, Self-Directed IRAs

PRAM Insurance Services Inc.

Contact: David P. Wilson, Pres. & Founder
1 Point Drive, Ste. 120
Brea, CA 92821
(714) 672-6845 (800) 262-7726
Fax: (714) 255-0977
email: dwilson@pram.com
Website: www.pram.com
Products: Nationally operates in 45 states as a Registered Administrator (TPA) and MGU providing fully-insured and self-funded prescription drug benefit plans
Services: PRAM provides its services to traditional employer groups, associations, government entities and individuals.
Serving: Nationwide
Min. Case Size: 20
Serving: Nationwide

Precept Insurance Solutions LLC

130 Theory, Ste. 200
Irvine, CA 92617
(949) 955-1430, (800) 344-1430
Fax: (949) 679-5099
email: rfp@preceptgroup.com
Website: www.preceptgroup.com
Services: Group Health, HSA, Self-Funded Administration, Life, AD&D, Cafeteria Plans, Dental, Vision, Wellness, 401(k), Pension Plans/Profit Sharing, Benefits Outsourcing and Administration, COBRA
Serving: Nationwide

Redwood Health Services

Contact: John W. Nacol
3510 Unocal Place, Ste. 108
Santa Rosa, CA 95403
(707) 525-4370, (800) 548-7677
Fax: (707) 525-4270
email: jnacol@rhs.org
Website: www.rhs.org
Plan type: PPO, FSA, POP, HRA
Products/Services: Health Plans, COBRA, Third Party Administration
Min. Case Size: 2-1000
Serving: Nationwide

Superior Administrators Inc.

Contact: Lance Tennison
2950 Airway Ave., Ste. A13
Costa Mesa, CA 92626
(714) 429-1700
(888) 429-9090 Fax: (714) 429-1393
Email: info@superioradministrators.com
email: LTennison@superioradministrators.com
Website: www.superioradministrators.com
Products/Services: TPA
Serving: Nationwide

TASC – Total Administrative Services Corporation

Contact: Darren Howell, Regional Sales Director-California
2302 International Lane
Madison, WI 53704-3140
(800) 422-4661 (888) 595-2261
Fax (608) 316-6044
Email: darren.howell@tasconline.com
website: www.tasconline.com
Products: Flexible Spending Accounts, POP plans, HRA/HSA, ERISA Compliance, HIPAA Compliance, COBRA, FMLA Administration, Payroll, GiveBack Employee Giving Programs
Min Case Size: 1
Serving: Nationwide

TripleChoicePlan Dental•Vision•Life•Disability

Contact: Lawrence Kent
1964 Westwood Blvd., Ste. 120
Los Angeles, CA 90025
Tel: (310) 470-2343
Toll Free: (800) 489-7577
Fax: (310) 441-5660
email: La.Quotes@triplechoiceplan.com
Website: www.triplechoiceplan.com
Products/Services: Dental
Plan type: DHMO, PPO, Indemnity, Individual and Group
Min. Size: 2+

United Administrative Services

Contact: Christy Tumina
6800 Santa Teresa Blvd., Ste. 100
San Jose, CA 95119
(408) 288-4400, (800) 541-8059
Fax: (408) 288-4419
email: ctumina@uastpa.com
Website: www.uastpa.com
Products/Services: TPAs
Serving: CA

WorkTerra

Contact: Jennifer Leugers
5675 Gibraltar Drive
Pleasanton CA 94588
(925) 460-3910, (800) 229-7683
Fax: (925) 460-3920
email: jennifer.leugers@ebsbenefits.com
website: www.workterra.com
Products: FSA, Section 132, COBRA, Retiree Administration, Invoice Reconciliation, Voluntary, WORKTERRA – our proprietary online enrollment and eligibility system
Serving: Nationwide

Zenith American Solutions

Website: www.zenith-american.com
Products/Services: TPAs
Min. Case Size: 500
Serving: Nationwide
Arcadia – 5417 Peck Road
Arcadia, CA 91006
Phone: (626) 444-4600
Fax: (626) 258-4090
Covina – 1325 N. Grand Ave., Ste. 200
Covina, CA 91724
Phone: (626) 732-2100
Fax: (626) 732-2656
San Francisco – 580 California Street, 21st Floor
San Francisco, CA 94104
Phone: (415) 546-7800
Fax: (415) 546-0600
Toll Free: (800) 388-0508
Alameda – 1600 Harbor Bay Parkway, Ste 200
Alameda, CA 94502-3035
Phone: (800) 221-5013
Phone: (415) 546-7800

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Broker Relations: (888) 861-0251
Sales Opportunities: (800) 488-1771
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Minimum Group Size: 3
Serving: Nationwide

AIG Benefits Solutions

Employee Benefits Solutions
Contact: Shantale Chaney
777 S. Figueroa St., Ste. 1800
Los Angeles, CA 90017
(213) 689-3500 Fax: (866) 716-6722
email: shantale.chaney@aig.com
Website: www.aig.com
Products/Services: Disability, Life, LTC, STD, Voluntary Benefits and Worksite Products
Serving: Southern California Area

Aigilis Health

Contact: Mark Gebhardt
P.O. Box 953279
Lake Mary, FL 32795
(407) 324-3921, (866) 205-1936
(877) 520-4636
Fax: (480) 287-8574
email: mgebhardt@aigilis.com
Website: www.AigilisHealth.com
Products: ACA medical gap plans, Telemedicine, Accident, Critical Illness; Dental (ind., group). Mental Health.
Serving: Nationwide

Amalgamated Life Insurance Company

Contact: Brian Italia
333 Westchester Ave.
White Plains, NY 10604-2910
(646) 599-7338
(866) 975-4089
Fax: (914) 367-5826
email: bitalia@amalgamatedbenefits.com
email: elinney@amalgamatedbenefits.com
website: www.amalgamatedbenefits.com
Products/Services: We cover a wide range of needs and are available to plan sponsors, members, employees, and licensed brokers and consultants.
Group Solutions: Term Life, Medical Stop Loss, Disability and Specialty Drug Cost Management Services.
Voluntary Benefits Include: Accident, Accidental Death and Dismemberment, Critical Illness, Dental, Disability, Hearing, ID Theft Protection, Legal, Voluntary and Whole Life Insurance.

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Serving: Nationwide

Chimienti & Associates Insurance Services

Contact: Toney Chimienti, President
3400 Mineral King, Ste. B
Visalia, CA 93291
(877) 733-1670
email: info@chimienti.com
Website: www.chimienti.com
Products: Medical GAP Plans, Premium Saver, solution Plus Advantage program, Guarantee Issue, Voluntary Short & Long Term Disability, Critical Illness, Accident, dental, vision, term, UL w/Long-term Care rider, Whole Life
Services: Internet based Employee Benefits Enrollment with Billing & Eligibility Management Technology, includes Self-Serve with Chat session and Call Center enrollment, ACA Compliance-Assistance Packages, COBRA-HSA-HRA-Sec. 125 Administration
Serving: 40 States

Colonial Life & Accident Insurance Company

Contact: Mike Keller, Southwest Region Vice President of Sales
4965 Preston Park Blvd., Ste. 140
Plano, TX 75093
(972) 964-0250 Fax: (972) 964-0270
Email: mlkeller@coloniallife.com

Colonial Life & Accident Insurance Company

– Southern California
Kristin Lease
Emails: KLease@ColonialLife.com
301 E Ocean Blvd, Ste. 2000
Long Beach, CA 90802
(562) 335-5648
Products/Services: Disability, Life, Accident, Cancer, Critical Illness, Dental, Supplemental Health, Benefits Communication, Enrollment.
Minimum case size: 3
Serving: Nationwide

Ease

Contact: David Reid
500 Treat Ave., Ste. 200
San Francisco, CA, 94110
(800)-446-EASE
(702) 800-2600
Email: support@ease.com
Website: www.ease.com
Products: Worksite Marketing
Serving: Nationwide

Ebix Inc.

1 Ebix Way
Johns Creek, GA 30097
(678) 681-2020
Fax: (678) 281-2019
Website: www.ebix.com
Products/Services: Quoting Group/IFP, Websites, HR connect; HR Support Center, Payroll, COBRA, POP, FSA, EAP, HR Resources, Voluntary Benefits
Serving: CA, CO, CT, DE, DC, FL, GA, MD, MO, NH, NJ, NY, OH, OK, PA, TX, VT, VA, WA

Freedom Equity Group

Contact: Ron Petroinovich
152 W. Branch St., Ste. A
Arroyo Grande CA 93420
(877) 329-6608 Fax: (619) 870-0212
email: ceopetro@fegcorp.com
Website: www.freedomequitygroup.com
Products/Services: Critical Illness, Worksite, Life (index & UL)
Serving: Nationwide

FirstVitals Health and Wellness

Contact: Ernie Lee
P.O. Box 2500
Danville, CA 94526
(925) 299-8015 (800) 922-8844
Fax: (925) 299-8010
email: ernie.lee@firstvitals.com
website: www.firstvitals.com
Serving: Nationwide

NortonLifeLock Benefit Plans

Contact: Joe Zambito
Broker Relations & Sales Leader, CA & HI
(949) 201-0022
Toll free: (844) 698-8639
Email: Joe.Zambito@NortonLifeLock.com
Website: www.lifelockbusinesssolutions.com
Products/Services: Group Benefits, Worksite Marketing, Voluntary Benefits, LifeLock Benefits, Cybersecurity, Identity theft benefits plus Norton device security.
Min. Case Size: 2
Serving: Nationwide

**Voluntary Product Listing**

- Accident
- AD&D
- Critical Illness
- Dental
- Disability
- Hearing
- ID Theft
- Legal
- Whole Life Insurance
- Portable Term Life

Amalgamated Life Insurance Company

333 Westchester Avenue, White Plains, NY 10604
Brian Italia CA License # 0D87644 646.599.7338
www.amalgamatedbenefits.com

LifeSecure Insurance Company

10559 Citation Dr., Ste. 300
Brighton, MI 48116
866-582-7702
fax: 810-220-7707
email: agentsupport@yourlifefsecure.com
website: yourlifefsecure.com
Individual and Worksite Products:
Accident, Critical Illness, Hospital Indemnity
Worksite-Only Product: Long Term Care

PRAM Insurance Services Inc.

Contact: David P. Wilson, President
1 Point Drive, Ste. 120
Brea, CA 92821
(714) 672-6845
(800) 262-7726
Fax: (714) 255-0977
email: dwilson@pram.com
Website: www.pram.com
Products: Nationally registered Third Party
Administrator (TPA) and MGU providing
fully-insured and self-funded prescription
drug benefit plans
Services: PRAM provides its services to
traditional employer groups, associations,
government entities and individuals.
Min. Case Size: 100
Serving: Nationwide

Voluntary Benefits Conference

Contact: Jenny Dodson
4371 Northlake Blvd., Ste. 331
Palm Beach Gardens, FL 33410
(561) 790-1176
Fax: (866) 536-7041
email: info@voluntarybenefitsmagazine.com
Website: www.voluntarybenefitsconfer-
ence.com
Products: Voluntary Benefits, Gap Plans,
Ancillary Benefits
Serving: Nationwide

Voluntary Benefit Advisors (VBA)

Contact: Jennifer Rococo
2400 Main St., Ste. 200
Irvine, CA 92614
(949) 954-1300, (866) 797-3236
Fax: (949) 954-1301
Email: jlococo@vbadv.com
Email: info@vbadv.com
Website: www.vbadv.com
Products: Voluntary Benefits
Serving: Nationwide

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Fresno California 93704
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Email: centralcaahu@gmail.com Website:
www.ccahu.org

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74-998 Country Club Drive, Ste. 220-PMB
254

Palm Desert, CA 92260

760-610-7400
Email: info@DCAHU.org
Website: www.dcahu.org

Golden Gate, GGAHU

800-488-2506
Email: info@ggahu.org
Website: www.ggahu.org

Inland Empire, IEAHU

PO Box 11088
San Bernardino, CA 92423
Tel: 866-922-8387 x0
Fax: 951-243-1618
Email: info@ieahu.org
Website: www.ieahu.org

Los Angeles, LAAHU

2520 Venture Oaks Way, Ste. 150 Sacra-
mento, CA 95833
800-676-1628
email: Info@LAAHU.org
Website: www.laahu.org

North Valley, NVAHU

102 Raley Blvd., Ste. 175
Chico, CA 95928
General Info: info@nvahu.com Membership:
membership@nvahu.com Website: http://
nvahu.com/home

Orange County, OCAHU

1442 E. Lincoln Avenue-PMB 441 Orange,
CA 92865-1934
Tel: 714-441-8951, ext. 3
Fax: 858-408-2671
Email: orangecountyahu@yahoo.com
Website: www.ocaahu.org

Sacramento, SAHU

Sacramento Association of Health Under-
writers
PO Box 3355†
Citrus Heights, CA 95611†
916-565-6553
Email: sahu@bmsch.com
Website: http://sahu-ca.com

San Diego, SDAHU

10601-G Tierrasanta Boulevard-PMB 403
San Diego, CA 92124
858-883-2486
Email: sdahu1@yahoo.com
Website: www.sdahu.org

Santa Barbara, SBAHU

P.O. Box 30654
Santa Barbara, CA 93130
Email: info@sbahu.org
Website: http://sbahu.org

Silicon Valley, SVAHU

2520 Venture Oaks Way, Ste. 150 Sacra-
mento, CA 95833
877-748-0815
Email: info@svahu.org
Website: https://svahu.org

Ventura County, VCAHU

2520 Venture Oaks Way, Ste. 150 Sacra-
mento, CA 95833
†877-623-7830
Website: www.vcahu.com

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600 State St., Ste. A
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Cedar Falls, IA†50613-3371
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600 State St., Ste. A
Cedar Falls, IA†50613-3371
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916-646-8130
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Email: kcaporas7235@yahoo.com Web-
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Los Angeles - Los Angeles & Greater LA

9854 National Blvd
C/O Janet Fishman
Los Angeles, CA†90034
213-500-4946
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Website: www.naifala.org

Mount Diablo - Walnut Creek

P.O. Box 948
C/O Krysta Patterson
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(925) 778-1163
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(925) 935-1108
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Website: www.naifapeninsula.org

Silicon Valley - Santa Clara County 25465 Via Mariquita

Carmel, CA†††93923-8437
831-320-3949
Email: svnaifa@yahoo.com
Website: www.siliconvalleynaifa.org

Central Coast - San Luis Obispo 299 Madonna Rd

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