

Effective Date: January 1, 2017

JANUARY	FEBRUARY	MARCH	APRIL
Annuities COBRA Dental Private Exchanges Prepaid Legal Life Insurance (Life/LTC Combo) Medicare Travel Insurance Small Group Trends Vision Voluntary Benefits Worker's Comp	Dental Disability 401(k)/Sep IRA Private Health Exchanges Indexed Universal Life Large Group Trends Life Settlements LTC Riders Self Funding Wellness GA View from the Top	Annuities Dental Disability HSAs (Consumer-Driven Health) Life Insurance Medicare Advantage Small Group Carrier View from the Top Voluntary Benefits Vision (Transitions Conference Recap)	Acupuncture Annuities Chiropractic COBRA Disability Health Exchanges Life Insurance Long Term Care Technology for Brokers Private Exchanges Self-Funding
MAY	JUNE	JULY	AUGUST
Disability 401(k) Critical Illness HSAs (Consumer-Driven Health) Voluntary Benefits (View from Top) Life Insurance Life Settlements Medicare Advantage	Ancillary Benefits Including: Prepaid Legal, Vision, Disability, Chiropractic/ Acupuncture/Alternative Care/Wellness/ Dental/Group LTC HSAs (Consumer-Driven Health) Life Insurance/ Estate Planning	Annuities COBRA Dental Survey Life and LTC Rider Medical Tourism Medicare Advantage Self-Funded Plans Life Insurance Pet Insurance Private Exchanges Voluntary Benefits (Advertorial)	HSAs (Consumer-Driven Health) Life Settlements Medicare Advantage Prescription Drug Plans Self Funding Travel Insurance View from the Top (Life) Vision Wellness
SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Annuities COBRA Long-Term Care 401(k) Individual Health Life Insurance Medicare Supplements Self-Funding Plans Voluntary Benefits	Annuities Disability 529 Plans HSAs (Consumer-Driven Health) Large Group Roundup Life Insurance Medicare Supplements Pet Insurance Prepaid Legal Private Exchanges Vision	Acupuncture Chiropractic Dental Long-Term Care Premium Financing Self-Funding Plans Life Insurance Medicare Prescription Drug Plans Small Group Round Up Voluntary Benefits	Annuities Critical Illness Dental HSAs (Consumer-Driven Health) Life Settlements Life Insurance Medicare Self-Funding Plans Vision Voluntary Benefits Survey
2017 DIRECTORY	MONTHLY DEPARTMENTS Products, Editor's Column, Annuity Sampler, Mergers and Acquisitions, News, California Legislative Update, Letters to the Editor EDITORIAL SUBMISSIONS Please contact Leila Morris for all editorial submissions (editor@calbrokermag.com). Article submissions are required six weeks before publishing dates. BONUS CIRCULATION January: San Diego AHU Sales Expo, February: Orange County AHU Business Development Summit, March: Inland Empire AHU Sales Symposium, April: Los Angeles AHU University Day, August: Medicare Summit (Pala) - Senior Summit (San Francisco), September: CAHU Health Care Summit, LAAHU & VCAHU Senior Products & Marketing Summit, October: Healthcare & Benefit Congress		
(September) A complete sourcebook for the entire insurance industry in California, Sources for 50 products, plus profiles of Health Carriers, Dental and Vision Plans, Brokerage Agencies and websites and broker contact emails.			